



THE *Twin Post*

- BALTIMORE
- CHICAGO
- LOS ANGELES

TRAVEL IN TIME WITH SVI'S ARTICLE ARCHIVE

Article Library

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2012

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- Trivia
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2011

- Adjust-to-Fit (ATF) Upper Bearing Kits
- American-Made Rolling Air Jacks
- Another Day on the Dock
- Aqua-Out
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Cylinders for All Applications
- Brake Lathe
- Custom-Made Pad Lift for Nussbaum Lift
- Customize for Your Customer
- Cylinder to Go or Sales Lead
- Exactly OEM
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- In a New York Minute
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- The Leak Stops Here...
- Marketing Kit for SVI Distributors
- Milton Distributor
- Mounties—Saddle Up
Saddles — Ford Smith
- Power Unit Pointers
- Remember This?
Repair Parts for Benwil
- Repair Parts for Forward

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2011 *continued*
Made in the USA

**Repair Parts for
Nussbaum**

Rolling Air Jacks

**763 of the
Best Priced Cables**

**Steel Hydraulic
Line Tubing**

Super Saddle and Adapters

SuperSocket

Tailpipe Adapters

**There Had to Be A Better
Way—Specialty Adapters**

Turf Lift Accessories

2 Pads in 1

Who Knows this Model #?

**William Douglas™
Replacement Parts for
Gasboy Consumer
Series Pumps**

2010
A Day on the Dock
Aqua Out

Come on Board
Repair Kit for Graco
Lubrication Equipment

Commonality
Chain Rollers & Chain

**Gasboy Consumer
Series Pumps**

It's Exhaust Season
Positive ID™ Tailpipe Adapters
Alligator Jaw Tailpipe Adapters
Telescopic Systems

Lift the Lifts 3" Lift Riser Kits

New Repair Kit for Alemite

Products on Demand
Pad Lift Platforms
Seals for MOD30

Reasonable Proposition
Sheave Kit for
Rotary AR120 & SM120

**SVI Warehouse Staff
When Discontinued
Means Recontinued**
Repair Parts for ARO

**Why wait for the
Europeans?**
Adapters for Stenhoj

2009
A Better Way
SVI Exclusive Adapter for
Rotary SPO/SPOA

**ATF (Adjust -to-Fit)
for Western**
Upper Bearing & Seal Kit

Designed Intentions
Custom Platforms
MPTR
Specialty Adapters

Easy to Order Kit
Air Line Kit for Rotary

**Height Extension
& Adapters**

**Meaningful Material
Upgrade**
Cable Sheaves

New Growing Line
Parts for Gasboy Consumer
Series Pumps

Never Out of Reach
SVI Innovation /
Problem Solving

Patented Problem Solver
Aqua Out

Remember This?
SVI Acquired Ronflo

The Twin Post
The Newsletter's 20th Year

We've Moved New Neighbor

Wheel Alignment

William Douglas™
Parts for Gasboy Consumer
Series Pumps



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2008

Air2L™

Alignment Turnplates

Aqua Out (February)

Aqua Out (November)

Application Demanding Adapters

Weaver, Rotary and
Other In-Ground

Be a Patriot

Repair Products for
Graco Lube Equipment

Chicagoland Power Company

Custom Adapters

The Big Guns

SVI Power Post Lifting

Exhaust System Products

Forklift Proof

Duckheads

Genuine SVI Problem Solving

Arm Restraint Gears

Get Parts Fast

Heavy Duty Customs

Adapters

Heavy Duty Rubber Pads
for Challenger

Lead Wire Seals
LPGLs are the Future

Low Pressure Green Lifts

Lube Buckets

for Tire Changer Machines

Need to See It?

SVI Lift Knowledge Base
and Digital Images Available

New Website

No Air Required

Multi-Position Safety Legs

Parts for W-K Products

Product of the Year

ATF-Adjust-to-Fit
Upper Bearing Kits

**Repair Kits for
Graco Air Motors**

Shining Stars

Adjust-to-Fit Upper Bearing Kits

**Solenoid Valves
Steel Hydraulic Line
Tubing & Tube Fittings**

Steel Sheaves for Hydralift

SVI Supports Distributors

Tire Changer Parts

Time Delay Relay
for Leak Detectors

Wheel Service Products

**You can Outfit the
Greenest Shops**

GreenLift™ Products

2007

**A History of Design
Improvements**

**A Product Line Always
on the Move**

Tire Changer Parts Including
Air Pressure Gauge and More

Arm Restraint Kits

for Forward Lifts (and more)

**Because we Listened to
the Problem**

Upgrade Kit for
Rotary DTO Models

Get Fast

**Innovative Engineering
Equals More**

MPTR Safety Legs

Is Rotary Lift Aware?

**The Latest Design
Improvements**

Arm Restraint Gears

Packing Follower

Steel Hydraulic Line Tubing

**Working Closely with
Distributors**

SuperSocket

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2006

A Solid Approach

Improved Approach Ramp

Air Motors for Tire Changers

American-Made

Turnplates

Black & Blue

Air Line Connectors,
Rubber Pads, Seal Kits,
NS Height Extensions,
Cable Guides, Pumps

Capacitor

for Rotary Global
Hydraulic Power Units

Custom Saddle & Adapters

Custom Stickers

Forward March

Global Solutions

Candy Dish/Salad Bowl
Adapters for Globe

Just a few of the Services Provided by SVI

Killer in the Tub

Water! Aqua Out is the Solution.

Lift History

Low Oil Lock for Rotary Lifts

Lube Buckets

SVI sells Tire Changer Parts!

Made to Order

Custom Saddle & Adapters

Mount/Demount Head for Tire Changers

1 of 20,000

Hydraulic Valve

Power Post Lifts

Serious Specifications

Cable Assemblies

Stronger Anchors

Titen HD Anchors

for Klinker Tile

You Can Just Name It!

2004

Bolt-On MPTR

Multi-Position Safety Legs

Cables

DoorjammerPRO™

Award Winner!

Finest Oil Drain

Four Post Power Station

Height Extensions

Here a Lift, There a Lift

SVLD-10-OH

Knee Pads

Name Your Price

Oil Drains

No More Odor

Power Unit Gasket

Private Label Pro

DoorjammerPRO™

Rare Repair

Arm Restraints for In-Ground

Shim Kits

Super Duty Saddles

Superstructure

for use on our 12-5/8" Cylinder
Assemblies

Tech News

SPX Power Unit Warning

Upgrade Kit (4,000 lbs.)

for Globe Side-by-Side Lifts

What are These?

Steel Sheaves

Wide Spotter

Single or Dual Wheel Spotters

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2003

Collector Lift from SVI
SVC-7000PLCD

Corvette C5
Lift Adapter Pads

DoorjammerPRO™

Extend Your Wingspan
Custom Saddle & Adapters

Is Sacramento Just
for Kings?

Most Popular Rack
& Pinion Equalizer

Outperformer Multiseal
Kits for Rotary Lifts

Pure Billet Handle for
Haweka Quick Nuts

10-5/8" and 12-5/8"
Truck & Bus Lifts

Totally Portable

Upper Bearing Kits
for Rotary Lifts

2002

Anchors

Air & Oil Valves

Air Lock Cylinders
and Components

Alignment Turnplates &
Replacement Parts

Arm Restraint Gears
Adjustable

Arm Restraint Parts

Arm Sag Problem Solved

Attend School

Brake Lathe Adapters

Brake Lathe Repair Parts

Deep Well Socket
for Challenger Lifts

DoorJammer

Engineering

Heavy Duty Cylinders
for Joyce

Height Extensions
(November)

Height Extensions (April)

Locking Equalizer Kit
for DTO28 Lifts

Lubrication Equipment

New Parts Booklet

Proactive Market Supply

Rolling Jack Pumps

Seal Inspection

S•K Hand Tools

Steel Cable Sheaves

Surface Mount Parts

Cables / Custom Cables,
Arm Restraints, Sheaves,
Wedge Anchors, Carriage Locks
And Thousands More!

SVI Advertisements

Tips for SPO12 Owners

10-5/8" Seals for
Rotary Lifts

12-5/8" Plungers

Upper Bearing Kits
for Rotary

Valley Precision Seal

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[“Full Feel” Nitrile Gloves](#)

[Height Extensions
& Rubber Pads](#)

[Knee Pads](#)
[Magnetic Tool Retriever](#)

[New Oil Control Valve](#)

[Power Post Lifting
Systems](#)

[Power Station™](#)

[Rugged Wipes](#)

[Shop Equipment](#)
Jacks, Auxiliary Stands,
and More to Come

[SVI is Your Answer!](#)

[Swing Arm Magnets](#)

[Tool Station](#)

2000

[Anchors & Rotary
Hammer Carbide Bits](#)

[Arm Restraints](#)

[Before & After](#)
Replacement Cylinder
Assemblies

[Classified Marketplace](#)

[Fenner Power Unit](#)

[LeakSealer Kits
for Western Lifts](#)

[Lock Release Cables for
Challenger Lifts](#)

[Parts for Globe Lifts](#)

[The Power Station™](#)

[Power Unit Parts](#)

[Seal Kits for
Challenger Lifts](#)

[The SVI “Power Plant”](#)

1999

[Adapters and
Height Extensions](#)

[Aluminum Pulley
for Hydralifts](#)

[Arm Restraint Kit
for Benwil T-PRO](#)

[Arm Restraints
for Rotary Lifts](#)

[Baynets Safety Systems](#)

[Before You Purchase from
Anyone Else, Consider SVI](#)

[Cables & Sheaves](#)

[Custom Cylinder
Assemblies](#)

[Equalizer Kits for Globe](#)

[Equalizers and Other Parts
for Joyce Lifts](#)

[Fiberglass Coating](#)
(November)

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Fiberglass Coating = Complete Coverage (March)

Getting Ready for Y2K

“FORE” All Heavy Duty Lifts

Handle Kit for J.S. Barnes Power Units

In-Ground Lifts Are NOT Illegal Increase Capacity
Electric/Hydraulic Power Units

Lift Packing Kits

Lift Tanks

Looking Ahead

Lowering Valve

Making the World a Safer Place
Safety Legs

One Source Pricing

Powder Coating

Power Unit Pointer
(November)
Power Unit Pointer
(March)

Power Unit:
- 3-Year Warranty
- Parts Available

Rack Bar Guide Tube for Weaver Lifts

Rack Bars, Pinions & Equalizer Assembly

Replacement Cylinder Assemblies (August)

Replacement Cylinder Sections & Kits (March)

Replacement Plungers for Rotary Lifts (March)

Replacement Plungers for Rotary Lifts (November)

Safety Legs

Special Seals for Weaver Lifts

Steel Hydraulic Line Tubing

SVI Supports Distributors

10th Anniversary Issue: A Brief Look Back

10 Years Ago and Today

Tenure Worth Noting

TRUE Top Pipe Tanks

Twin Post: A Look at the First Issue
Twin Post: Past Highlights

Twin Post Humor: The Relief Valve
Best of the Past, Maybe.



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THE Twin Post

Update for the SVI Line of
Intentionally Designed Equipment & Repair Parts—January 2012

- Baltimore
- Chicago
- Los Angeles

THIS ISSUE:

- America First
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- Core Values
- End the Constant Weeping, Go Bone Dry
- It's A-U-T-O-matic
- Out with the Old, In with the New
- Rolling Air Jacks
- Seal Variety Intensifies
- SVI International
- SVI Marketing Kit for Distributors
- Telescopic Overhead Exhaust Removal Systems
- Test Your Trivial Knowledge
- Wheel Balancer
- Zero Leak Technology

Since 1977

Seal Variety Intensifies

DeKalb, IL - Well known as the largest and most respected seal supplier to the automotive lift industry, SVI is making a commitment to the "zero tolerance" demands of government and public agencies. These lift owners are being asked to solve frequent seal replacement costs and leaking concerns.



BH-9773-12
12-5/8" Upper Bearing Kit
For Rotary

While transit authorities and others have been reaching out for help with their leaking problems, no one but SVI has committed themselves to discovering real solutions. In fact, one government-run facility had tried repeatedly to solve their leaking problems without result. They insisted that somewhere someone was willing to help them. Ultimately, they found SVI. Once provided with the scope of their needs, SVI innovators went to work and successfully solved the persistent leaking. SVI's efforts are rewarded and it's great to hear feedback such as "outperformed everyone's expectations".

We need your help with stopping the leaks. Industry lift repair professionals know first hand the government and public agency lift users who need "zero tolerance" leak-free lifting. SVI and distributors will work closely together to solve these needs whether at the "Rapid Transit" or the local "Municipal Garage".

*For high-tech modern seal materials and truly innovative problem solving,
SVI is your Answer!*

To learn more or to start solving your customers' leaking problems, contact your favorite SVI representative at 800-321-8173.



BH-9762-02

coming soon...

Watch for more details in the mail and on our website about taxpayer-saving sealing solutions. Utilizing today's modern materials and innovative thinking, together we can make a big difference in the automotive lift industry. SVI is also close to unveiling a **new upper bearing and seal system** for use on existing Challenger, Weaver and SVI-made Power Post lifting systems.



BH-9762-01

The Leak Stops Here...

Information and Catalogs Online:
www.sviinternational.com



THE Twin Post

January 2012
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Test Your Trivial Knowledge ?

Answers found throughout this Twin Post.

1. In the 1950's what company sold a free wheel 4-post surface mount lift deemed The Hoist with the W.I.D.E. Open Work Zone?
2. In the 1980's what now defunct company was featured in the GM Dealer Equipment Program?
3. What was the name of the lift marketed by Joyce in the 1960's that would turn a shop into a Gold Mine?
4. What popular in-ground lift was made for a period of time in Brazil?
5. Who was the first company to produce 2, 3 and 4-core in-ground lift oil control valves out of high quality billet aluminum?
6. In what year did SVI invent the drop-in rack pinion equalizer system for Rotary DTO-28 in-ground lifts?
7. In 1998, SVI purchased what manufacturing company?



AS-2201-03
(xRef Z5941)

It's A-U-T-O-matic

Automatic Tank Drain Service Kit for Champion compressors

That's right, each time someone wants us to work on making a new service kit or part available, we automatically go right to work. That is true with this automatic tank drain repair kit for use on Champion air compressors. The cross reference number for this item is Z5941 and the SVI part number is AS-2201-03.

Word is that this kit is difficult, if not impossible, to obtain. With SVI on your side, this kit will now become always readily available. The part components of this kit are scheduled in production and should all be completed by mid-February. Once the components are finished and inspected, we will package up the service kit and begin filling orders on a first come, first serve basis. If you service or sell parts for air compressors, now would be a good time to place orders so we can adjust initial production quantity runs.

increase your business easy as 1 - 2 - 3

Check out SVI's Marketing Kit for distributors!

SVI's marketing kit is available for download now and every day on our website:

www.sviinternational.com

- Go to Products > Marketing Kit

1. Download the high quality files.
2. Print.
3. Hand out flyers to your customers.

Boost Your Sales!

Keep coming back.

Materials are updated regularly!



Since 1977

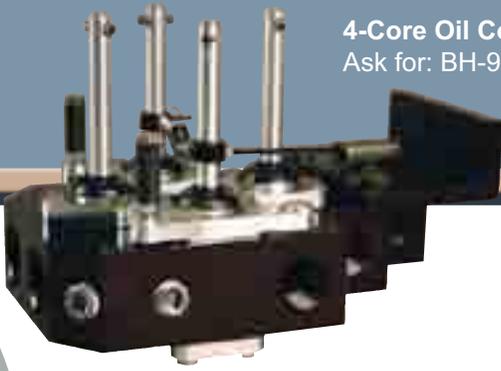


Trivia Answer #1: Globe



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4-Core Oil Control Valve - Standard
Ask for: BH-9656



4-Core Oil Control Valve - Reversed
Ask for: BH-9656R

Trivia Answer #5: SVI

Core Values

A foundry fire or simply true design spirit or both? The 2, 3 and 4-core valves you encounter when performing service and inspections on SVI, Globe, Ford Smith, Manitowoc, Rotary and Weaver fore-and-aft lifts were originally designed by the Weaver lift company to be made with a cast iron body. However, after the foundry burned down over a decade ago and the patterns were destroyed, retooling the valve bodies as a casting was an expensive proposition. To avoid this expense and keep product in the pipeline for distributors and lift companies alike that SVI supplies, engineers quickly went to work on an alternative method of manufacture. On June 18, 1996, SVI completed preliminary drawings and went into production building these valves for the industry as pictured above.

Through supplying with our new lifts and as a repair part to distribution, SVI production volume allows everyone to enjoy the economies of scale. Many of these valves are typically found in use in government and public agency vehicle maintenance facilities. With taxpayer dollars tight, SVI stands head and shoulders above anyone else at providing quality products at pricing that is budget friendly. The next time you need a 2, 3 or 4-core valve or valve parts, SVI is clearly the right choice.

End the Constant Weeping, Go Bone Dry

No one likes a leaker. The answer to leak-free lifting is here. The 12-5/8" lead babbitt bearing style lift pictured below has been saved from the backhoe. This lift and many like it have been a constant battle to keep sealed. Frustrations with leaking cylinders and all the costs associated have caused many a lift owner to give up on their investment opting for costly and unnecessary lift replacement at taxpayer expense. This isn't fair to the people. It's not the steel that has gone bad, its simply a bad seal.

Utilizing SVI's new **Zero Leak Technology** seals known as "**ZLT**"s and our exclusive Adjust-To-Fit bearing system, distributors and lift owners can put the brakes on the constant weeping. The benefits are tremendous

and the results at one RTD shop in Colorado lead to the comment "performed absolutely phenomenal". This project has been in the works for a long time and now the "*cat is out of the bag*". SVI distributors know they can solve the leaking problems. SVI, in turn, will work on a campaign to inform lifts owners about this important news and support all distributor efforts to create the most satisfied lift owning base of customers anywhere.

"ZLT" seals are available for Rotary lifts right now.

There is a big population of these lifts in the field and the owners of these lifts are ready to go bone dry once and for all. Contact the Rapid Transits and all the Municipal garages you know and get their ZLT seal upgrade job on your schedule before someone else does.

- Zero Leak Technology
- Extremely abrasion resistant and easily withstands road dirt, salt, etc.
- Custom designed for this low pressure application.
- Eliminates costly maintenance such as having to pump out the pit or dispose of contaminated oil.
- Reduces oil consumption and saves shops money.
- Not a one piece seal; Utilizes a separate seal and wiper to allow optimum contamination exclusion and clean and unimpeded seal performance.
- "ZLT"s are not low cost—they are precision-machined and built to perform. Initial installation requires a new SVI Adjust-To-Fit upper bearing.

ZLT



Rotary 12-5/8"



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Out with the old.
In with the new.

SVI celebrates with an up-to-date product inventory computer system.



Trivia Answer #2: Benwil

WOW, what a big job!

Your dedicated SVI staff just went through several grueling months of change.

To keep pace with modern advances in technology, SVI upgraded the company operating software. Change like this is difficult and always there are some bumps in the road. If any of you experienced any problems or delays in shipments, etc., we apologize. Once all the adjustments are made and settings are fine tuned, we should be running like a clock.

One major enhancement for SVI distributors will be our new quotation process where you can have a quote e-mailed or faxed to you. When the project is a go, your quote is already in our system; All you do is simply let us know and we quickly convert your quote to an order and ship it. Another great tool is our virtually unlimited contact management potential, allowing us to include your sales people and service technicians in your SVI customer master listing so they receive product updates and things like this newsletter. This is a vast improvement over our old system which limited us to only one contact per customer. We can also now e-mail invoices directly to your accounts payable personnel and order acknowledgements right to your purchasing department.

Also, as your work order is completed for something you have on order (such as a kit, new lift, custom adapter or special cable assembly) your order will automatically print and be shipped. No one has to remind anyone of anything, it should just happen. This, and others features, should make us more productive in the long run.

➤ If you wish to add names to your customer master record, please let any one of us know. Those added will receive informative brochures as they become available. Again, thank you for your patience as we work out the bugs.

Trivia Answer #6: 2001



America First

KIND WORDS FROM AN SVI DISTRIBUTOR

“Thank you for addressing the questions that I had, and yes I would have no problem offering up praise as to the innovations that I have seen SVI bring to this industry over my 15+ years.

First is the gear rack that saved thousands of DTO28s. The original problem was the equalizer box cave-ins and your engineering staff found a fix that not only saved these hoists, but gave years of trouble-free operation.

Then, the offering of a much-needed greaseable sheave stack pin for the Rotary 4-post, as well as the Challenger 40 series 4 stack sheave pin. Also, the greaseable cross-tube pins and front stack pins you offer are products that make the job of routine maintenance a possibility.

Most manufacturers want to only sell parts, not make their product better. You and your staff do what we in the industry ask the original manufacturer to do, but get met with “Er...Don’t need to do that—our product doesn’t have any problems”.

Last, is the product that brings me the most joy. I placed an order for a set of BH-7234-119 Height Adapter Set for the Challenger CL10V3/E10 / Quality Q10. The manufacturer “Challenger” gets their adapters from China and charge the distributor in excess. Your set is much less and the steel reads “Made in the USA”. Now, why wouldn’t I support a company that innovates and keeps as much as it can here in the best country in the World? Thank you again for letting me express my feeling about you and all at SVI!”

~ **Jim Welch**

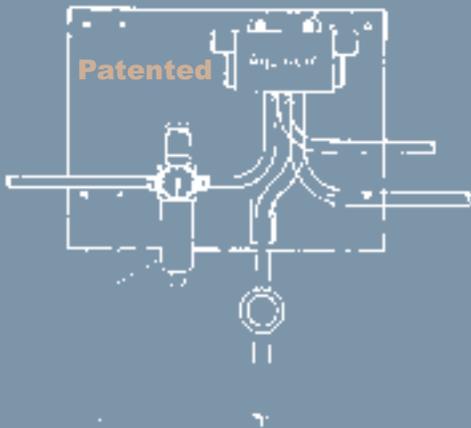
Total Electric of Fort Wayne, IN



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Aqua-Out Now!



Why Aqua-Out? It's obvious!

This Pacoma-made hydraulic cylinder (right) was recently removed from an in-ground cassette lift. The pictures clearly illustrate that it didn't have a chance to survive. The environment it was asked to operate in included standing water and debris from corroding steel and other sources. The rust inside the barrel and all the debris on the piston seals are the direct result of acidic moisture and contaminants being drawn into the cylinder each time the lift was used. If this old cylinder is this bad, what is the condition of the structural components and safety mechanism?

Protect your customers from costly repairs and possible dangers associated with the accumulating moisture in the bottom of cassette/tub in-ground lifts.

New Evidence Shows Exactly Why SVI Recommends Aqua-Out for ALL Cassette-Style Lifts

Keep elements of your lift from corroding and failing. **All existing lifts without the Aqua-Out should be upgraded to include it immediately.**

First, install an Aqua-Out and then institute a regimented periodic service and maintenance program for each lift. Make sure regular inspection of the crucial components and full coverage lubrication service is performed routinely. No one wants to hear anything but good news. **Keep the water out.**

SVI Part #	Description
BH-9786-25	2 GPM Aqua-Out System
BH-9786-25-5	5 GPM Aqua-Out System



**Aqua-Out
For:
Benwil
Challenger
Rotary
and others**



Out of sight, out of mind corrosion may be going on right below a shop technician's feet, while 4,000 lbs. of a 4-door sedan are right above his head.

**We have
serious
concerns.**

Constantly Adapting

SVI production stays extremely busy making custom and standard lift adapters for in-ground and surface-mount lifts. The next time you encounter an opportunity to solve a problem of just supplying a new adapter because one was lost, put us to work for you. Even if your customer owns a foreign-made lift, like one produced in China, we can help.

BH-7234-208
Screw-Up Adapter for
Challenger 15K / 18K



Trivia Answer #4:
The former Gilbarco brand now known as Manitowoc Lifts, which SVI now owns.

800-321-8173



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SVI International.

Helping distributors throughout North America keep new lift and replacement section costs reasonable for buyers does not stop at the borders. SVI is also helping our country's national export stats. It isn't just public agencies domestically that are recognizing the value in choosing SVI's wide array of available lift models. Distributors abroad are taking advantage of our American-made quality and best-value pricing. If you haven't looked at prices lately and want to win more jobs, we would be pleased if you would make a comparison. Please allow us to support you and your sales efforts here at home.

Shown above are two different SVI Globe brand lift models that supersede former Globe models D-SH-12E and MP310EDR. The current lift models are 2PF-1212-IB and 3P-106-DR. The 2PF-1212-IB is a fore-and-aft 12-5/8" 50,000 lb. capacity fixed-post lift with dual sliding saddle "I" beam superstructures. The 3P-106-DR is a 10-5/8" dual rear with a single 10-5/8" front moveable cylinder assembly. This fore-and-aft lift is one of our most popular models and is typically installed in municipal and highway department garages. The big reason for this is that salt trucks only seem to break down with a full load of salt in the bed.

While the lifts pictured above didn't go for installation in North America, they were exported to Saudi Arabia for use in a new facility being built by the Saudi government. These lifts

were built right here in our DeKalb, Illinois plant and while the 2PF-1212-IB is a somewhat specialized lift, it was fun to build all those 12-5/8" cylinders.

Ironically, just a few months later, a distributor here in the US ordered a replacement rear section for use on the more typical 2P-1012-IB model with a front moveable cylinder and the fixed rear with "I" beam superstructure used to lift vehicles with tandem rear axles.

We hope you'll contact SVI first with your next opportunity to quote and install made-to-last in-ground lifts. We can help you get through bid details and work to specify the right lift product for the application.

Put the SVI quality, cost-saving team to work for you today.

For the real deal—SVI is your answer!



Since 1977



Trivia Answer #7: Ronflo



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Trivia Answer #3:
The Forty-Niner

Telescopic Overhead Exhaust Removal Systems

As a result of **SV**initiative, Telescopic Systems are available in different lengths to accommodate various ceiling heights. You also get more adapter choices than ever before. Choose from the all-new Positive ID™ adapter, the mainstay alligator jaw style or the exclusive shock loaded "One-Step" universal exhaust collector.

- Made in the USA
- Simple to Install
- Stays Up Out of the Way
- Easy to Use, Easy to Store
- Full Repair Parts Availability
- Eliminate Pulleys, Reels and Winches
- Ideal for Existing Facilities—No Breaking Concrete

ES-1205-43



Wheel Balancer



A MADE-IN-THE-USA PRODUCT LINE

SVI is a **Vibration Solutions** distributor—
offering *Insanely Accurate Products™*

OEM Precision Collets™ for Plastic Clad Alloy Wheels from GM, Dodge, Ford, Nissan and More!

Standard cones no longer work on the newer plastic clad wheels, and the solution is available from SVI. The OEM Precision Collet™ is short and double-sided with a very low taper/angle providing optimum balancing results. The **OEM Precision Collets™** work with **SpeedPlates™**, **CenTor Plate Adaptors™** and **other systems**. The Collets are available individually, as general service kits, as Dealership Kits, and as part of Adapter Systems. Many other wheel balancer accessories are also available.

Vibration Solutions Products are the world's highest quality wheel balancing adaptors and tools and are manufactured in the USA. From OEM Precision Collets™, SpeedPlates™, CenTor Plate Adaptors™, and Centering Cones, SVI offers the best parts for wheel balancers! **SVI is your one-stop shop.**

OEM Precision Collet Kits

Solution B: WB-L163-400-02 For Cars/Cross-Overs

Solution C: WB-L163-400-03 For SUVs/Trucks

Also ask for our Dealership Kits.

CenTor Adaptor System

Available individually or as a kit.

Dealership Kits Available!



SVI is your one-stop shop.

800-321-8173



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January 2012

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rolling air jacks.



SVI is officially fulfilling orders of 6,000 lb. Rolling Air Jacks. This is only one of many of SVI's USA-made products; in fact, it's made in our DeKalb, IL location by Manitowoc Lift & Manufacturing—An SVI Company.

Call today to get yours: 800-321-8173

Watch for SVI's specials and newsletters via e-mail. Not signed up? Call 800-321-8173.



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THE Twin Post

Update for the SVI Line of
Intentionally Designed Equipment & Repair Parts—September 2011

- Baltimore
- Chicago
- Los Angeles

THIS ISSUE:

Adjust-to-Fit (ATF)
Upper Bearing Kits

Aqua-Out

Customize
for Your Customer

Cylinder to Go or
Sales Lead

Exactly OEM

In the Spotlight

Marketing Kit

Milton Distributor

Repair Parts for
Forward Made in USA

Repair Parts for
Nussbaum

Rolling Air Jacks

Steel Hydraulic
Line Tubing

Super Saddle

The Leak Stops Here...

There Had to Be
A Better Way—
Specialty Adapters

2 Pads in 1

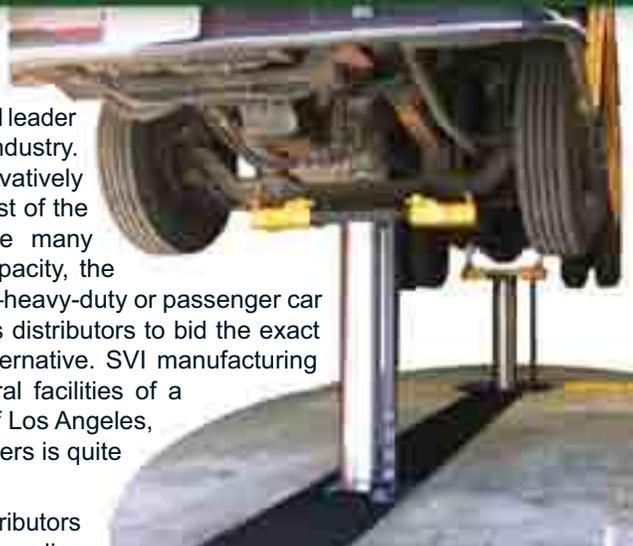
William Douglas™
Replacement Parts
for Gasboy Consumer
Series Pumps

Since 1977

Exactly OEM

DeKalb, IL—SVI is now the forefront OEM leader of the conventional in-ground lift industry. Holding patents and many innovatively designed products, SVI has solved most of the lift industry's special needs over the many years. Now, with added production capacity, the company is building virtually any style—heavy-duty or passenger car in-ground lift. This exciting news allows distributors to bid the exact equal in equipment or a preferable alternative. SVI manufacturing recently supplied all the lifts for several facilities of a major government agency in the City of Los Angeles, California. The growing list of SVI lift users is quite impressive.

Preparing competitive bids for distributors is one of the fastest growing and rewarding activities. Many transit authorities, municipalities and government agencies are realizing the value and taxpayer cost savings by choosing to put SVI manufacturing to work for them.



REMEMBER WHEN SVI INTRODUCED...
ATF Upper Bearing Kits

ATF = Adjust-to-Fit

ATF ("Adjust-To-Fit") kits offer the solution to more accurately and easily reduce plunger rock on many reliable in-ground lifts still in service today. Until 2008, correcting plunger rock had been a time intensive repair activity. Detailed plunger measurements were needed and upper bearings had to be custom machined to size. Most everyone involved really just crossed their fingers in hope that the measurements went just right. SVI's "Adjust-to-Fit"

Installation of an ATF Kit:

- Simple
- No calculations
- No analytical thought
- No special tools

Upper Bearing Kits take away all the guesswork. Each "ATF" kit is shipped with exactly what you need to correctly and easily field-fit the upper bearing to the snuggest setting.

Plus, the new upper bearing kit housing will last virtually forever. The only thing that will need to be replaced from time to time is the actual bearing strip.

Thousands of lifts in service still need this product. Contact all vehicle lift owners that you know with this problem and offer up the solution. While you perform this repair, you will not only do a nice job, but also have an extremely satisfied and happy customer for life. Increased service revenue is right at your fingertips.

Call to learn more. **7-1/2", 8-1/2", 10-5/8" and 12-5/8"**

ATF kits are available for the following lift makes:

- Challenger
- Globe
- Rotary
- SVI Power Post
- Western

Information and Catalogs Online:

www.sviinternational.com



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BH-7453-51
BH-7450-01

Cables for:
SPL-8000 / NDL-8000 / NPL-8000
STL-7000 and HBT-7000

SVI has your Repair Parts for Nussbaum Lifts

Cables • Pads • Switches • Valves • And More!



BH-7453-89
Up Switch

BH-7451-02 Motor Switch
BH-7453-04 Contactor for STL-7000



BH-7452-18
Spring-Lock Clip



BH-7450-02
Rubber Pad

The leak stops here...

Convert existing lead babbit bearing style lifts over to new SVI modern seal right design.

ZERO TOLERANCE FOR LEAKS—

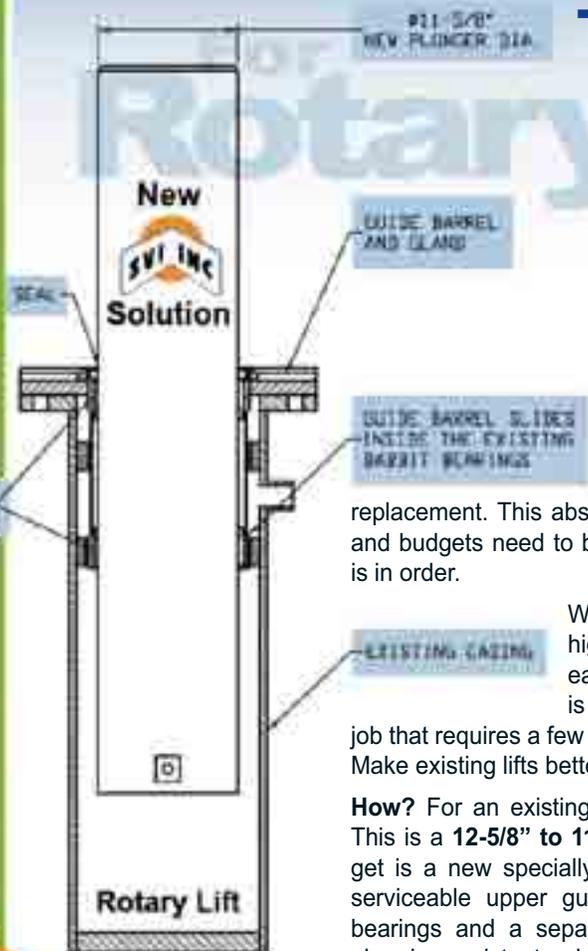
Transit authorities, municipalities and bus garages must once and for all stop the play in their lifts due to worn lead bearings that result in severe and continuous leaking. SVI has the solution and it saves taxpayers a ton of money.

SVI has just completed work on one of the lift industry's most important projects. More than one transit authority has approached SVI searching for a real solution to their leaking problems because others say there is no solution but lift replacement. This absolutely is not the case. Taxpayer money is very tight and budgets need to be controlled. Fiscal responsibility and leak-free lifting is in order.

With NO loss in lifting capacity or strength and stability, high performance lift operation and leak-free sealing can easily be attained. Plus, the upgrade to the existing lift is a completely serviceable design. A simple, three hour job that requires a few tools and no excavation is all it takes. What a savings! Make existing lifts better than new again and save time and money.

How? For an existing 12-5/8" Rotary lift you order SVI's **BH-9772-89** kit. This is a 12-5/8" to 11-5/8" cylinder conversion / upgrade kit. What you get is a new specially designed ultra high strength plunger, dual bearing serviceable upper guide barrel, bottom locking bands, two replaceable bearings and a separate seal and wiper made from the highest grade abrasion resistant polymers. The bolt pattern is the same so you reuse the existing saddle and safety leg.

Pull the old plunger out and install this **BH-9772-89** kit; the leaking is over! Also contact SVI for an upgrade kit for 10-5/8" Rotary lifts.



Since 1977



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September 2011
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Patented Problem Solver

On May 19, 2009, SVI's Aqua-Out water condensate removal product was granted a Patent by the U.S. Patent Office. The Patent number is 7,534,095 and comes as the third product for which SVI has been granted a Patent.



The Aqua-Out was first introduced back in the early part of 2005 and since then has been keeping many cassette style in-ground lifts protected from accumulating any significant amount of water. By now, many of you have probably heard some of the stories floating around out there. You can imagine what kind of damage can occur inside the lift as the result of corrosion associated with the collecting water. We have shown you the corroded air lock cylinder we encountered four years ago. Have you seen the inside of an older or newer cassette style lift lately? Pop open the cover plate and take a look. **As the steel continues to corrode, it also continues to weaken and elements can actually seize—it has happened.**

This is one product that definitely should be installed with every new cassette lift sold. In fact, it should become an industry requirement and part

of the A.N.S.I. standard. **All existing lifts without the Aqua-Out should be upgraded to include it immediately.** Doing everything you can do to minimize water build up in a cassette-style lift is a crucial step forward in trying to keep elements from **corroding and failing**. First, install an Aqua-Out and then institute a regimented periodic service and maintenance program with each of your customers. Make sure regular inspection of the crucial components and full coverage lubrication service is performed routinely. No one wants to hear anything but good news. **Keep the water out.**

Note: SVI offers the Aqua-Out in two versions: standard 2 gpm system, as well as a 5 gpm system for extreme water build up conditions.



Out of sight, out of mind corrosion may be going on right below a shop technician's feet, while 4,000 lbs. of a 4-door sedan are right above his head.

We have serious concerns.

SVI Part #	Description
BH-9786-25	2 GPM Aqua-Out System
BH-9786-25-5	5 GPM Aqua-Out System



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Your One-Stop Shop
800-321-8173

2 pads in 1

Conveniently fits two different styles!
Don't worry about having the wrong pad again.

BH-7560-04

This "universal" pad is for **1- or 2-Hole** Applications for **Powerrex, Complete Hydraulics, and Globe** lifts



Did You Know?

SVI is a Milton distributor

While many of you may consider SVI as just a lift and parts manufacturer, did you know SVI is also a premier distributor for many companies as well? Milton is just one of the many companies we represent. We are proud to have Milton as our partner. Many SVI distributors have relied on our extensive inventory of Milton Air Accessory Products to increase their sales opportunities. These SVI distributors take advantage of the full breadth of our product line knowing that just about anything a shop needs can be found on our shelves. Help boost your selling opportunities and put the Milton products SVI stocks to work for you.



Dan Drozd

In the Spotlight

Pictured are a couple of dedicated, friendly team members that work for two different SVI enterprises. Dan Drozd runs the plunger and casing operation for heavy lift production. He has a vast

background of fabrication and machining experience, which included a stint at Woods Equipment in Oregon, IL where they make skid steer and tractor accessories. With all the cylinder work going on at SVI, Dan's department has been working overtime as you can imagine.

Terry Kerry, pictured to the right, runs kit assembly production here at SVI's wholly-owned seal company called Valley Precision Seal (VPS). Terry has been with the company for about four years now. With his attention to detail, you can bet seal kits never leave here missing components. That's one phone call you won't have to make. His division supplies big name OEM's like SVI and others with product for both production and in-field repair.



Terry Kerry



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There had to be a better way! Innovation at it's finest.

Owners of surface mount lifts are having a lot of difficulty properly reaching pickup points on large trucks such as the Ford F350 equipped with running boards. This had lead to, in some cases, unsafe use of multiple height extensions. Use of multiple height extensions is unstable and can place excessive stress on joints that can fail. SVI recommends that owners of lifts should be advised NOT to use multiple height extensions to reach a lifting point. Rather they should use properly and specifically designed height extensions to achieve safe lifting. A proper height extension ensures that you are keeping the load over the intended load bearing point of the swing arm's contact adapter.

SVI engineering has designed an adapter for use on Rotary two-post surface mount lifts that meets the needs of those who service large pickup trucks. This SVI exclusive adapter is entirely captured around the end of the swing arm, and the low and high step adapters. It easily locks in place using the hole found in the high step adapter and the other end is capped off to prevent improper installation. Once installed, the load on this height extension is directly over the intended load bearing point of the swing and its adapters. This adapter is a quick on, quick off style with an adjustable range of 10" to 15" providing the user with much flexibility.

SVI Direct Fit™ brand products and engineered solutions are done with you in mind. If this style height extension is required for any other Rotary models let us know.

For Rotary SPO / SPOA Models

**Strength
Variety
Innovation**



Spring loaded lock pin helps ensure proper installation of the extension.

BH-9755-70AR
Please specify exact lift model when ordering or Inquiring.

Steel Hydraulic Line Tubing



Commodity items such as **steel hydraulic line tubing** and **O-Ring style tube fittings from Lenz are popular products**. Each day, shipments are made to distributors across the country that are helping dealerships expand bay capacity.

Steel tubing is available in many sizes and wall thicknesses. It is ideal for oil, grease and anti-freeze delivery directly from bulk storage tanks. We offer a protection packaging option to help ensure your tubing makes it through the rigors of shipping undamaged.

Contact your favorite SVI representative for ordering details and to obtain pricing at 800-321-8173.



Here a Custom, there a Custom,
everyone needs a Custom.

SVI will
Customize
for your
Customer

Pictured (right) is a customer-modified Globe adapter to fit neatly around a sway bar to make good solid contact with the frame. What we were asked to do was make a set of adapters like this to fit a Weaver saddle. When you get calls for customs, don't hesitate to call us.



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Rotors
 Vanes
 Repair Kits
 Electric Motors
 Gaskets
 Seals
 Check Valves
 By-pass Valves
 Motor Brushes
 Switches
 Filters
 Etc.

“because good things should last”

SVI **William Douglas™** brand replacement parts for Gasboy consumer series pumps.

SVI is a diverse company that supplies many different industry segments with proven quality repair parts and equipment. Making repair parts for gas and diesel pumps available is a perfect match for our engineering and manufacturing know how. Setting out to make repair parts for Gasboy products was just a natural progression for us. Let us know if there are other pump-related parts you would like to see added to our product line.



**BP-4210-01
 Repair Kit for
 1800, 70 & 390**

Gasboy consumer series pumps can be found all over the American landscape. SVI and its respected **William Douglas™** brand of repair parts for these pumps will keep them on the go well into the future. Gasboy pumps are reliably used every day by farmers, contractors, excavators, municipalities, tree nurseries, golf courses, park districts and more.



Since 1977
PEI
 MEMBER

increase your business easy as 1 - 2 - 3

Check out **SVI's Marketing Kit for distributors!**

SVI's marketing kit is available for download now and every day on our website:

www.sviinternational.com

- Go to Products > Marketing Kit

1. Download the high quality files.
2. Print.
3. Hand out flyers to your customers.

*Boost
 Your Sales!*



*Keep coming back.
 Materials are updated regularly!*

Since 1977



**BP-4210-30KP
 Register Assembly
 with Dial Glass**



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SVI Produces Repair Parts for Forward Lifts Domestically



Arm Restraint Assembly
BH-7235-24 for 7000B

BH-7237-78



Just because a lift is made in some far off distant foreign country, it doesn't mean the parts to fix it need to be. SVI is an America-first company and we want to see products produced here at home whenever possible. In many cases, when you order repair parts from SVI, all the dollars are staying right here in the USA. This is true of most parts SVI supplies for foreign-made lifts, when we actually choose to do the parts ourselves based on volume.

While other competitors are importing parts, SVI takes great pride in the fact that we produce them domestically. This takes real effort on our part because production drawings must be created and correct material and manufacturing operations are utilized. When you need parts for a lift, it is always good to know one company is striving to keep your parts American-Made.

Super Saddle and Adapters

While they are rare, 12-5/8" front moveable Weaver lifts exist. SVI has vastly improved the design of the saddle and adapters to properly accommodate today's vehicles. This saddle and adapter package is robustly built and intended for the lofty loads a 12-5/8" cylinder gets to enjoy. If you know anyone who owns 12-5/8" moveable Weaver lifts, suggest this saddle next time you are in their shop.

Ask SVI for
BH-9673-30C



Cylinder to Go or Sales Lead!

An SVI distributor e-mailed this picture to us a while ago for its element of humor. This is a 10-5/8" rear cylinder out of a Globe continuous trench heavy-duty bus lift. When the seal developed a leak, the facility maintenance manager had the cylinder removed and taken to a local hydraulic shop for repair. As we all know, any SVI distributor could have fixed it right in place without unbolting it and taking it anywhere.

Call on your local transit authorities and school bus garages so this doesn't happen again. SVI has everything you need for heavy-duty lifts.



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Fixture This!

Rolling jack production at SVI is about to start rolling down the tracks.

DeKalb, IL—The SVI production of American-Made rolling air jacks is about to commence. Management made the decision several months ago to invest in this Country and produce these rolling jacks here in our plant to fill a void in the marketplace. This decision was based on our America-First business model whereas we believe products we sell, where possible, should be made here domestically. This commitment has lead to a renewed pledge of support from many distributors. We hope you make us your number one choice for rolling air jacks as we move ahead with our intentions to broaden the product line with higher capacity models.

Currently, SVI engineers are *finalizing the set-up and welding fixtures* for a production run quantity of 6,000 lb. units. Once this process is completed, we will move on to the higher capacity jacks such as the 12,000 lb. unit. Please support and reward our efforts and make us your first choice for 6,000 lb. rolling air jacks.



Manitowoc Lifts and Manufacturing
(MLM) is *An SVI Company*

ML-06RAJ 6,000 lb. capacity
ML-12RAJ 12,000 lb. capacity



- BALTIMORE
- CHICAGO
- LOS ANGELES

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THE Twin Post

Update for the SVI Line of
Intentionally Designed Equipment & Repair Parts—May 2011

- Baltimore
- Chicago
- Los Angeles

THIS ISSUE:

At the Speed of Competitive...

763 of the Best Priced Cables

Remember This?

Mounties—Saddle Up

SuperSocket

In a New York Minute

Custom-Made Pad Lift for Nussbaum Lift

Power Unit Pointers

Marketing Kit for SVI Distributors

Another Day on the Dock

Tailpipe Adapters

Brake Lathe

It's Pronounced "Pop-It"

Who Knows this Model #?

In-Ground Lifts

Turf Lift Accessories

American-Made Rolling Air Jacks

Since 1977

At the Speed of Competitive...



A fast-growing plant just west of Chicago, Illinois is helping TURN opportunities into success stories for many SVI distributors on a daily basis.

Because of continually expanding capabilities, SVI is helping more distributors than ever to land passenger car and heavy-duty lift orders. While we still build and supply many single post and side-by-side in-ground lifts, the heavy-duty segment of our lift product line is fast

expanding. With our added capabilities comes a full spectrum selection of lifting cylinders. We not only produce Weaver-style cylinders, but also the Manitowoc and Globe styles. However, the newest member of our cylinder family is a direct match to the current style produced for Rotary that is effectively a clone of the old Cochin design. This is a guide barrel style cylinder that incorporates a long tube that houses both the upper and lower bearing strip. These bearing strips can be made of glass-filled nylon, UHMW or other materials such as bronze and teflon.

So, what does this all mean for you? Well, simply put, if you want it, we will build it and if you are looking for a competitive price value to help you land more heavy-duty lift jobs, look no further. SVI can match up specification wise with anyone when it comes to real and proven lifting equipment. Say your customer wants a steel containment vault to hang a rear cylinder in—no problem. Also, we now offer EnviroKote™ in addition to our proven fiberglass coating option. Let SVI help you beat Rotary and others with American-Made products that will truly help save the taxpayers money and increase your sales and revenue.

763 of the Best Priced

At this writing of The Twin Post, there are 763 engineering documented cable assemblies used in the auto lift industry. This number grows all the time. Some time ago we wrote that there were over 400 different cable assemblies. It has nearly doubled. And, this doesn't include all the customs we do every week.



THE Twin Post

May 2011

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Watch your e-mail for other special newsletters and information from SVI! Not on our e-mail list? Call today.

800-321-8173



Remember This?

Ben Won't but SVI "Wil"

For nearly eleven years now, SVI has been the sole holder of all the computer and hand-generated engineering records and documentation of the former Benwil Lift Company. It is hard to believe it has been this long. Over the past decade plus we have helped SVI distributors maintain that Benwil lifts are functioning properly and safely.

Benwil lift was originally one of the most prolific sellers of two post surface mount lifts. They dominated the eighties with their product and found themselves in the GM Dealer Equipment program. Benwil lifts can be found virtually everywhere from mom and pop shops to lavishly constructed dealership facilities. Since, SVI maintains an extensive library of lift industry information you can conduct profit making repairs on Benwil lifts for many years to come.

SVI is your Answer.



Mounties—Saddle Up!

That's right, we build saddles for replacement on Canadian-made lifts that can be found in police garages. This saddle is an SVI Direct-Fit™ brand saddle that is for a Ford Smith lift.

Ford Smith has been out of the picture since filing for receivership in July of 2003. SVI stepped up to the plate and helps many distributors with repair parts and complete replacement cylinder assemblies. Naturally, as SVI was a huge component supplier to Ford Smith for many years.

How many of you were aware that Ford Smith was contractually bound by Globe Lift as its licensee for most of its existence? It's a fact.



Since 1977



Baby Boomer, Socket to Them

SVI Lift King brand SuperSocket is ideal for everyone who installs or inspects auto lifts using standard wedge anchor fasteners. Since air or electric powered impact wrenches are an absolute no-no around wedge anchors, this product is the right tool for the job. Who wants to crawl around on their knees to hand tighten 10 or more anchors per lift inspection?

Every inspector and installer team should carry at least one on the truck. Do the job right and reduce the energy you expend. Don't delay, order your SuperSocket today.



THE Twin Post

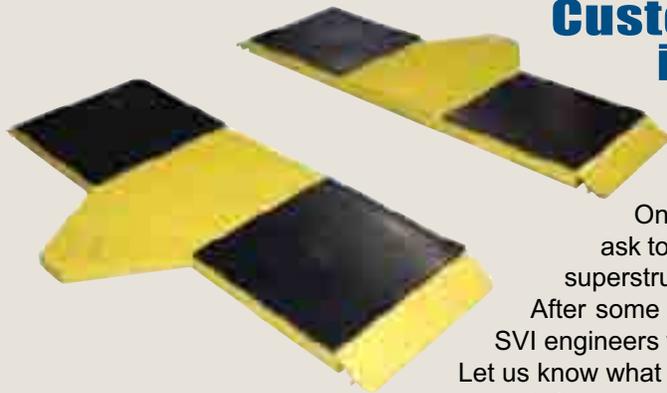
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In a New York Minute

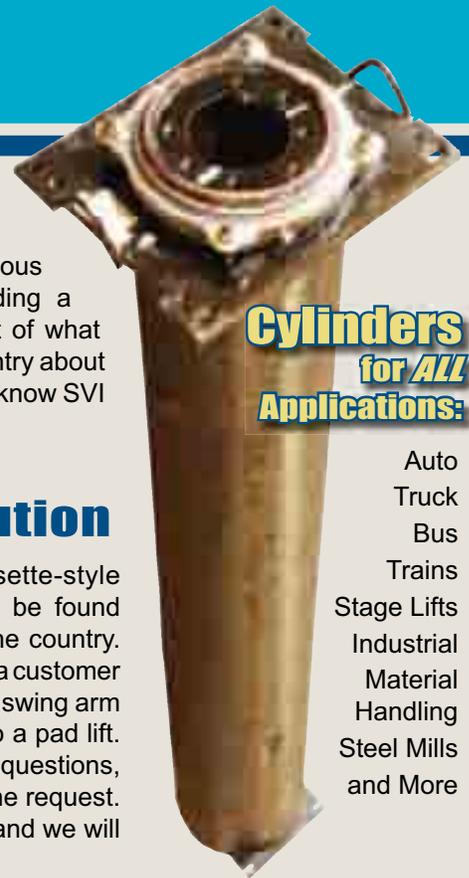
We often wonder exactly how long a New York Minute really is. If it's anything like how fast we decide to help distributors, it's less than a second.

Case and Point: A customer in New York needed a new cylinder for a continuous trench Ford Smith lift. SVI didn't hesitate and went right to work building a Direct Fit™ replacement. This was done in a fraction of the time and cost of what others would have charged. Everyone has been speaking so much in this country about saving the taxpayers money and one company certainly delivers. It is good to know SVI is truly fair and sensibly priced.



Custom-Made is the Solution

Nussbaum cassette-style in-ground lifts can be found in pockets across the country. One SVI distributor had a customer ask to them to remove the swing arm superstructure and turn it into a pad lift. After some back-and-forth with questions, SVI engineers were able to solve the request. Let us know what you need help with and we will go to work for you.



**Cylinders
for ALL
Applications:**

Auto
Truck
Bus
Trains
Stage Lifts
Industrial
Material
Handling
Steel Mills
and More



Power Unit Pointers

SVI receives calls for power unit parts everyday and we want to provide you with quick answers. Here are some tips to help you while in the field or on the phone with your customer about a power unit problem. Please have the basic information listed below ready to help us help you. These are the typical questions we will be asking:

- 1 ▶ What type of lift is the power unit on?
- 2 ▶ Who made the power unit?
- 3 ▶ Is the power unit single or three phase?
- 4 ▶ Where is the power unit mounted to the lift?
- 5 ▶ What size is the reservoir?
- 6 ▶ What model number can locate on the lift and on the power unit?

There have been many power units used by lift companies over the years and each power unit manufacturer used different motor sources. For example, the plate on the power unit motor might say Emerson, Doerr, Baldor, Leeson or something else. These are the makers of the motor only and do not really help us.

To help answer the questions above, the best thing you can do is write down everything you can find on the power unit. Having this information is the best way for SVI to decrease identification time and ensure you get the correct parts.

**increase your business
easy as 1 - 2 - 3**

Check out our **NEW Marketing Kit!**

SVI's marketing kit is available for download now and every day on our website:

www.sviinternational.com
- Go to Products > Marketing Kit

NEW!

1. Download the high quality files.
2. Print.
3. Hand out flyers to your customers.



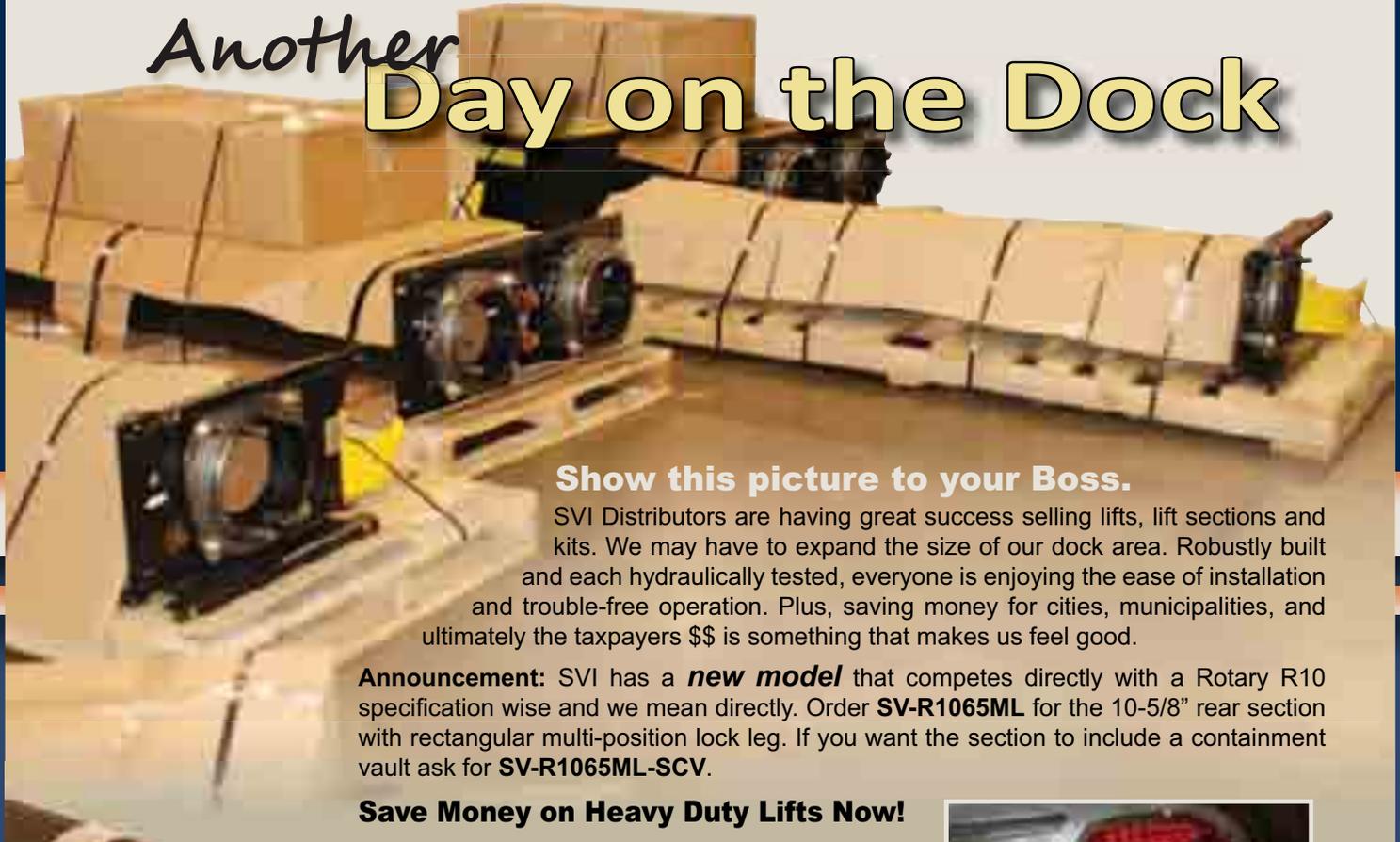
**Keep coming back.
Materials are updated regularly!**



THE *Twin Post*

May 2011
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Another Day on the Dock



Show this picture to your Boss.

SVI Distributors are having great success selling lifts, lift sections and kits. We may have to expand the size of our dock area. Robustly built and each hydraulically tested, everyone is enjoying the ease of installation and trouble-free operation. Plus, saving money for cities, municipalities, and ultimately the taxpayers \$\$ is something that makes us feel good.

Announcement: SVI has a *new model* that competes directly with a Rotary R10 specification wise and we mean directly. Order **SV-R1065ML** for the 10-5/8" rear section with rectangular multi-position lock leg. If you want the section to include a containment vault ask for **SV-R1065ML-SCV**.

Save Money on Heavy Duty Lifts Now!

The Positive ID™ adapter exclusively available from SVI is the only tailpipe adapter that engages the inside of the tailpipe. The Positive ID™ works where others can't.

ES-1202-20-3	3" Adapter
ES-1202-20-3PS	3" Adapter with stop
ES-1202-20-4	4" Adapter
ES-1202-20-4PS	4" Adapter with stop
ES-1202-20-6	6" Adapter



Positive ID™ Tailpipe Adapters AN SVI EXCLUSIVE

The Positive ID™ is exactly what you need when you want a tailpipe adapter to easily fit and stay put. Simply insert the adapter into the tailpipe until it stops and then give it a twist to the right. It is now so secure you could literally put the car in neutral and pull it by the length of exhaust connected to the tailpipe. A simple twist to the left and you have removed it just as easily as it was installed.

Order one attached to a length of hose and start demonstrating them to your customers and increase your sales.

Many more exhaust products available.



Since 1977



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May 2011

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Every Picture Tells a Story

Each day, our selection and variety of parts we sell to maintain brake service equipment increases. From protective boots to cutting bits we can help. Take advantage of our availability and great pricing. And, if we don't have what you are looking for look no further let us run the parts down for you.

We found this brake lathe in one the most awesomely maintained shops we have ever visited. We just had to take a picture of it. See something cool in a shop, send us the picture and see if it makes its way into a future issue of The Twin Post. This is your industry newsletter.



It's Pronounced "Pop-It" (poppet)

Since dialing in the material used to produce these poppets used in SVI Direct Fit™ brand repair kits for Graco air motors, these kits have become top sellers. For those who perform repairs on Graco lubrication equipment, SVI kits are a top choice. Put more profit in your company coffer and save your customers some money, too. Get in on the action today.



Who Knows the Model #?

HINT: SVI can build this very lift for you still to this day.

This lift is located in Oregon, IL on the bank of the Rock River. It was installed in 1957. It is obviously an in-ground lift. It was being repacked when this picture was taken. The lift is 54 years old. We want to know how many surface mount lifts have you scrapped that didn't even make it to twenty years old? Dollar-for-dollar and pound-for-pound, in-ground lifts are the best and safest investment your customers can make, tell them this fact.

Get their name.

There are eight (8) different SVI distributor support representatives serving you. When you call in for special help, make sure you write down the name of the person you are speaking with. If you call back later regarding the same order, ask for the same SVI rep by name, avoiding any confusion and lost time.

We want to provide you with personalized service and you remembering our names will help us do that. Getting the information you need will be more productive.

*Help us give
personalized service
to YOU!*



SVI is your one-stop shop.

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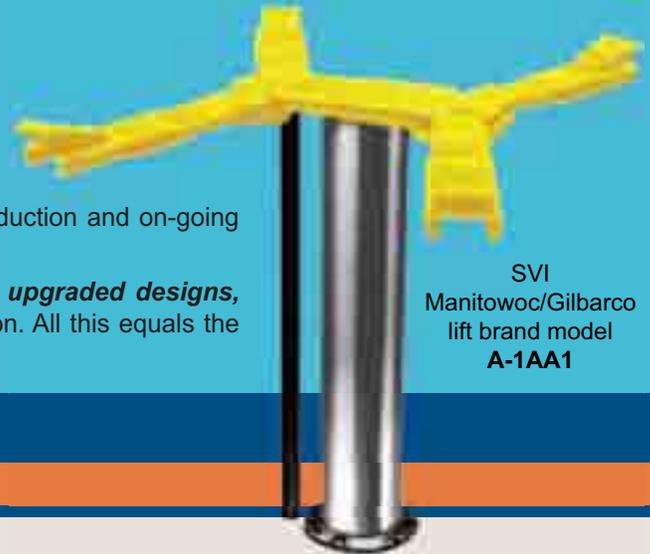
May 2011

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Strength Variety Innovation

SVI is the premier organizational leader in the continued production and on-going development of proven safe and reliable lifting equipment.

The SVI lift production program promotes **economic value, upgraded designs, American jobs** and a truly viable option to foreign competition. All this equals the lowest cost of ownership and longest lasting equipment.



SVI
Manitowoc/Gilbarco
lift brand model
A-1AA1

800-321-8173



SVI
Manitowoc/Gilbarco
lift brand model
A-12E3

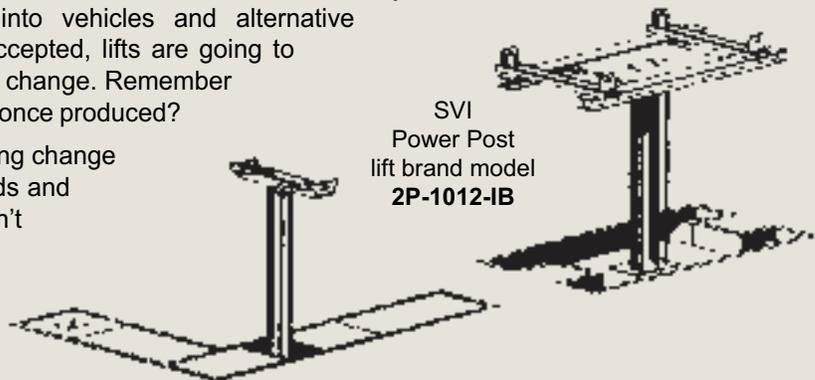
Lifts That Last for Decades

History is full of many turns and twists and ironies. In this case, we see irony in that for so many years SVI was the critical component supplier to many of North America's lift manufacturers. Now with most of these manufacturers gone having succumb to intense competition from China, India, Korea and once Japan and a few European countries, SVI emerges alone as the United States last standing conventional wholly domestic lift manufacturer. This is a role we do not take lightly and are rather proud of accomplishing this feat made only possible due to your dedicated support over the years.

SVI's future in the lift industry is only getting more exciting. With our new found role we are going place emphasis on more research and further development of our capabilities. This means exploration of new models tailored to the changing lift market place.

One thing everyone needs to be looking at is the future of the automotive lift industry. Scope and size of the vehicles we drive are only going to get smaller and lighter. This means lift models need to become less gargantuan and environmentally wasteful to produce. For example, no cars weigh even close to 10,000 lbs. but everyone has to have a 10,000 lb. lift when a 7,000 or 8,000 lb. lift is all you need. As more composites are placed into vehicles and alternative propulsion systems become more widely accepted, lifts are going to have to follow suit with the vehicles and also change. Remember the Volkswagon lifts that our Globe Lift brand once produced?

Over the next couple of decades much is going change in the lift industry. While construction methods and materials may change, one thing that won't be going away any time soon are SVI in-ground lifts that last for decades.



SVI
Power Post
lift brand model
2P-1012-IB

BALTIMORE • CHICAGO • LOS ANGELES



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May 2011

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Turf Lift Accessories

Grass Stain...

If your customers want to convert standard lifts over for turf applications, SVI can help. These turf accessories can be made to fit many existing two post surface lifts. Call with your needs and outer arm tube dimensions and price and delivery will be provided.



SVI is your answer!

Just How Many Models are Available?

Due to the nature and culture of the SVI organization, we can build your customer just about anything they want.

You Name it! 7-1/2" • 8-1/2" • 10-5/8" • 12-5/8" Cylinders
Manual Lift Locks • Remote Release Air-Operated Locks

There are a few things we won't do and that is lead babbitt bearing style or screw-in bronze bearing style lifts. These styles are cost prohibitive and people and lead just don't get along. You name just about anything else and we will build it—just please don't ask for a surface mount lift.

Protective Coatings—Your Choice: Fiberglass or EnviroKote. Chrome Plungers, too! **Consider It Done!**



SVI
Globe
lift brand model
FSR-28BS

Bus Garages, Dealerships and Tire Shops

As new bus garages, dealership and tire shop construction starts to heat up again, include SVI Manitowoc, Globe, Weaver-style or SVI Power Post brand lift models in your job winning arsenal of products to propose. Special program pricing is available to those qualified who inquire, put economies of scale to work for you. The SVI Globe brand FSR-28 pictured (above left) is an ideal lift for new car dealerships requiring total under carriage access.



New Model • SV-R1065ML

Competes directly with the R10 replacement section model offered by Rotary



Since 1977



THE
Twin Post

May 2011
800-321-8173

SVI Protects You with Air Supremacy

ML-6 6,000 lb.
ML-12 12,000 lb.

We love it when a plan comes together. Over the past several months, many of you have asked us to explore the possibility of producing USA-Made rolling air bridges. The pieces have all fallen together and now all we need is you. We need you to start ordering and start demanding that our production department gets busy making the air powered rolling jacks you need.

We have the capability to begin making 6,000 lb and 12,000 lb. rolling jacks. We need your pre-production orders. SVI rolling air jacks will benefit the American economy because they will be made right here in Illinois, USA by American workers using American materials. Most other rolling jacks currently sold in the U.S. come from foreign countries. America can compete but we need the support of SVI Distributors.

Call Today: **800-321-8173**

Say "no more, China", "absolutely not" to India and "forget it, Canada" because we want ours **American-Made**.



make the easy choice.
SVI is your one-stop shop.

www.sviinternational.com



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May 2011

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21st Year of:

The Twin Post



Newsletter by SVI and
Problem Solved Publications

Update for the SVI Line of
Intentionally Designed Equipment & Repair Parts - October 2010

- Baltimore
- Chicago
- Los Angeles

This Issue:

**Pad Lift
Platforms**

**Seals for
MOD30**

**3" Lift Riser
Kits**

Aqua Out

**4 Wheel Meter
Register
Assembly**

**When
Discontinued
Means
Recontinued**

**New Repair Kit
for Alemite**

**Keepin a
Foundry Busy**

**A Day on the
Dock**

**Reasonable
Proposition**

**Why Wait for
the Europeans**

Commonality

Come on Board

**SVI Warehouse
Staff**

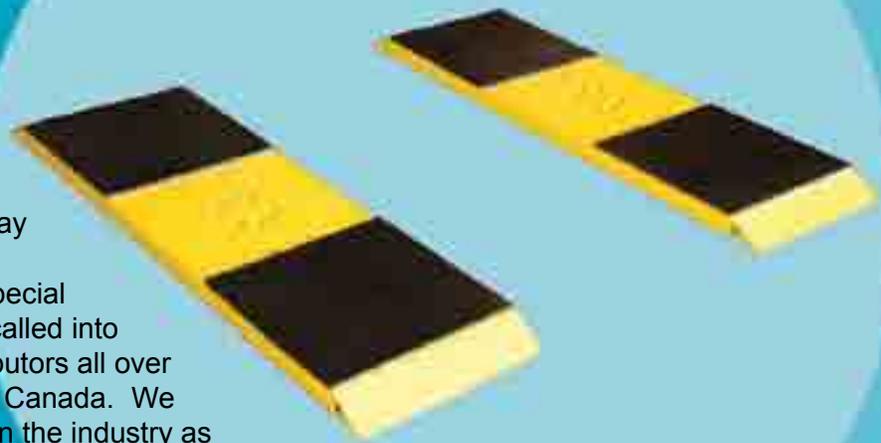
Positive ID™

**It's Exhaust
Season**

New Price List

Since 1977

Products on Demand



Without delay and almost everyday special needs are called into us by distributors all over the US and Canada. We are known in the industry as the "can do" company and when

someone needs something special done they turn to SVI for help. This is true for so many things whether it be a big or small one off project.

Just recently a distributor was asked by a major auto dealer for help in converting a couple of their existing frame contact 2 post in-ground lifts over to pad superstructure style lifts. After making a couple of calls to other lift companies and being turned down, the distributor thought to call SVI. Of course, SVI. SVI has the engineering capabilities and fast turnaround time to make any of your special projects become a "Problem Solved" reality for you and your customers alike. Getting special projects done is what helps make you win fans and customers for life. No one ever forgets the people that really help solve problems or fill special needs. With SVI on your side your customer service can really stand out.

These pad superstructures above are built with the Weaver bolt pattern and we can easily adapt this design and drill any bolt pattern for any 2 post in-ground lift. When you have a customer call and say they would like to convert a Rotary or a Western lift over to a pad style superstructure, no hesitancy right? The first call and only call you need to make is to SVI.

Responding to demand from the field is another key strength that distributors have come to enjoy. Owners of MOD30 heavy duty lifts are pleading with distributors for a lower

cost alternative on the repair parts for their lifts. Since SVI was first and foremost a seal company back in the early days, we decided lower cost seals would be a good start.

seal for MOD30



THE
Twin Post

October 2010
800-321-8173

WHAT?

Lift the Lifts?



For Western
model CWP-2

For Rotary
model DTO28

For Rotary
model SL-210

Or, how do we raise 35 previously installed in-ground lifts by 3" to accommodate for a new Klinker tile floor?

A BMW dealership was required to install a new fancy floor in their shop and this task had to be accomplished. Can you imagine just how expensive it would be to excavate and reinstall these lifts?

The SVI distributor who was given this job thought surely someone could come up with a less expensive, less time consuming and sensible solution to meet this need. Understanding full well the innovative spirit of SVI and its engineers - the task was ours to accomplish. In about one month we designed and produced a solution for each of the three different style lifts that had to be raised by the required three inches.

It took some careful thought and good planning to get this done. This dealership was full of a myriad of different makes and models and it even had some surface mount lifts. Our task was only to solve the in-ground lift dilemma.

There were 24 Rotary SL-210's, 6 Rotary DTO28's and 5 Western CWP-2's, all of which had to function with the same stroke as before and as installed but in an environment with a 3" higher floor. For the SL-210 models we were able to raise the entire gut kit with the tub remaining in place using specially made spacers so that these lifts are actually now flush with the floor. The other in-ground lifts required special spacers and cover plates, which still allow for full serviceability of the lifts, but the lifts remain in an as installed position.

Word has it that BMW is still requiring dealers to upgrade their shop floors. If you recall about 5 years ago SVI encountered a similar situation and was asked to make a 1" Riser Kit for a number of Rotary SL-29's that were installed at a BMW dealership. Without delay, almost everyday special needs are called into us by distributors. SVI is a recognized leader in the automotive lift industry and provides solutions when others won't even give the time of day. The next time you need a special solution let us know. What allows us to provide this type of service on a daily basis is your everyday orders for off the shelf products. Choose SVI first, we have been here for you since 1977.

Note: Your everyday orders for seals, cables, power units, rubber pads, arm restraints and everything else in our vast inventory is what allows us to meet your special requirements.
Thank You!



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October 2010

800-321-8173

Aqua Out = "Problem Solved"

Patented Lift Industry recognized SVI Aqua Out automatic water removal system key to lifespan of cassette style lifts.

Every year as the results of corrosion problems are being realized, more and more distributors are installing Aqua Outs at the time of new lift installations. This product is proven preventative maintenance and keeps the water level to a minimum inside the lift.

Pictured is a shipment bound for a distributor that will be put in use with a new installation of lifts.



Note: It is SVI's opinion that all existing lifts without an Aqua Out System should be upgraded to include it immediately. Keep the water out.

"because good things should last"

Selection of repair parts for Gasboy Consumer Series pumps just keeps growing!

More new parts continue to come on-line with the latest product to come through production being the 4 wheel meter register assembly. Gauging production quantities is difficult for us and so far we have done well keeping up with demand. Keep sending orders in for repair parts for Gasboy Pumps and we will keep steadily at work striving to get your orders filled.

Engineers are working on new recent requests for repair parts for 60 Series pumps out there. Watch for more soon.



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When Discontinued Means Recontinued

This past a summer a large ARO distributor contacted SVI for help. We were told that the popular ARO 3" Air Motor Repair Kit had been discontinued. When asked if we would consider making the components to produce the kit we answered yes. This kit will now be a standard stock item at SVI. The SVI part number is BL-2100-050 and the OE Xref number is 637066-B.

We then contacted other ARO distributors and found that there are many opportunities to produce different repair parts for ARO lubrication equipment as we understand quite a few items are being obsolete. We don't care whether an item is being discontinued or not, when you want us backing you as your solid source for quality repair products provide us with your suggestions and we will go to work for you.



BL-2004-000

New repair kit for Alemite recently introduced

SVI engineers and the production department are pleased to announce another new kit is available to save you money on repairs. The BL-2004-000 directly cross references to the OE kit number 393514.

It is the main repair kit for pump model numbers 8550, 8551 and 8559. These kits are an in stock item and ready for shipment to you today. We will keep up our efforts and continue working on new kits used everyday to rebuild repairable equipment meant to last. Lowering the cost of repairs is important and we are on it.

**SVI distributors
are helping keep an
American foundry busy.**

We should all be proud of what we are doing in business. SVI distributors may not realize how much benefit you are providing to the American economy. Supporting American manufacturing is a great thing and albeit more and more difficult as we are losing manufacturers to foreign competition. SVI succeeds in finding outside sources here at home for processes we need others to perform. SVI is not a foundry and our efforts on your behalf and your support of us do greatly benefit American workers at an Iowa foundry. Thank you.



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October 2010
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A day on the dock!



For:
Globe
Cochin
Ford Smith
Gilbarco
Rotary
SVI
Weaver
and others.

These are three different size cylinder assemblies leaving for three different destinations. This is a daily occurrence and part in parcel the direct result of SVI's quality and best pricing practices.

One is a Globe that is being used to bring the life back to an old model SR78. The others are front replacements for existing lifts somewhere else. SVI produces cylinders for use on many different makes and models. We also produce a complete line of heavy duty in-ground lifts sold under the Power Post banner. When you need top quality and cost-savings - SVI is your answer!

Rebuilding a Rotary 4 Post is a reasonable proposition

Saving you and your customers money is why so many lift repair professionals choose SVI. Each and every day we ship hundreds of repair parts for Rotary lifts. The reasons are simple, we have the parts in stock, we have the best prices and we have the quality you need to perfectly perform repairs.

This sheave kit is for Rotary models AR120 and SM120. It comes complete with everything pictured. When ordering this kit don't forget to get a new set of cables so you can totally refresh the lift. Getting the most out of your repair dollars is important and that is why the true pro's choose SVI. **Savings • Value • Innovation**



BH-7501-57
XrefOE FC5516

for Stenhoj

BH-7588-29



Why wait for the Europeans

These domestically produced adapters for Stenhoj lifts not only reduce your costs they also decrease your delivery time. They are made right here domestically and fit directly in the metric hole of the swing arm.

We relish in the idea of domesticating repair parts used on imported lifts. Put our product development team to work for you. If there is something you would rather not have to wait on or would like to enjoy saving money on let us know.



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October 2010
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Commonality

Having provided the pictured rollers for years, many don't realize just how many lift makes use these. It makes perfect sense because they are the rollers found originally on Grand 12,000 lb. 4 Post lifts., which were also private labeled to Weaver and others back in the day. The simple design of the Grand model was subsequently cloned by many other companies and sold as their own or private labeled to others such as Challenger.

If you are working on a 12,000 lb. lift that had its origin in Texas, Arkansas or perhaps Oklahoma, chances are very strong these are the chain rollers you will need. SVI stocks these rollers and the chain for these lifts. We custom cut the chain to your length from bulk rolls for same day shipping at industry best pricing. For chain rollers and chain call us today.



BL-1239-320
Repair Kit for Graco Fireball 425

Come on board

Repair Kits for Graco Lubrication equipment are a huge success.

If you haven't started purchasing the repair kits SVI offers for use on Graco lubrication equipment you are missing out on extra profits. Others are seeing a real benefit because as the OE keeps increasing prices the SVI pricing becomes even more attractive. Plus, SVI kits are developed by engineers so proper material specifications and manufacturing tolerances are met.

Demand for some kits has been so high it has been a production boom and we have ramped up inventory levels to keep you in the savings. Quality repair parts and preferred pricing is right at your fingertips. Take advantage of the cost-savings and the quality so you can boost your company profits. Call today.

SVI Warehouse Staff Deserves Recognition

Our warehouse team does an exceptional job taking care of the parts you need in our inventory. If you have ever been here, you have seen first hand how well organized our warehouse is. They manage in shelving units alone 275 sections with an average of 7 levels per section. This means there are 1,925 shelves to keep in an orderly fashion so parts can easily be located for same day shipping to you.

The warehouse team takes great pride in shipment accuracy and while they sometimes make mistakes, you better believe they feel bad when it happens. You won't meet a more dedicated and tenured group. If you are ever in the area stop by and meet them, you will be very impressed. Keep them hopping - put them to work for you today.

They appreciate being of service to you.



THE
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October 2010
800-321-8173

Positive ID™ Tailpipe Adapters



The Positive ID™ adapter exclusively available from SVI is the only tailpipe adapter that engages the inside of the tailpipe. The Positive ID™ works where others can't.

The Positive ID™ is exactly what you need when you want a tailpipe adapter to easily fit and stay put. Simply insert the adapter into the tailpipe until it stops and then give it a twist to the right. It is now so secure you could literally put the car in neutral and pull it by the length of exhaust connected to the tailpipe. A simple twist to the left and you have removed it just as easily as it was installed.

Order one attached to a length of hose and start demonstrating them to your customers and increase your sales.



It's Exhaust Season!

Alligator Jaw Tailpipe Adapters

These tailpipe adapters clamp firmly to the outside diameter of round and oval tailpipes. They are produced in stainless steel and available in 3" and 4" sizes. Alligator Jaw Adapters are widely used on both in-floor and overhead SVI exhaust removal systems. SVI also supplies these adapters as replacement parts for systems sold by others. Also complete hose, adapter and hose guide assemblies are available.



Since 1977

SVI has earned a reputation in the automotive service equipment industry as one of the most flexible and responsive companies through attention to customer needs and service. The same flexibility and responsiveness will be apparent to all who use the SVI line of exhaust removal systems. We listen to input, we listen to your needs, we innovate and we get the job done for YOU. Let's go to work together and get the exhaust out of there. . .

— Need a copy of this?
Just call.

Telescopic
Systems



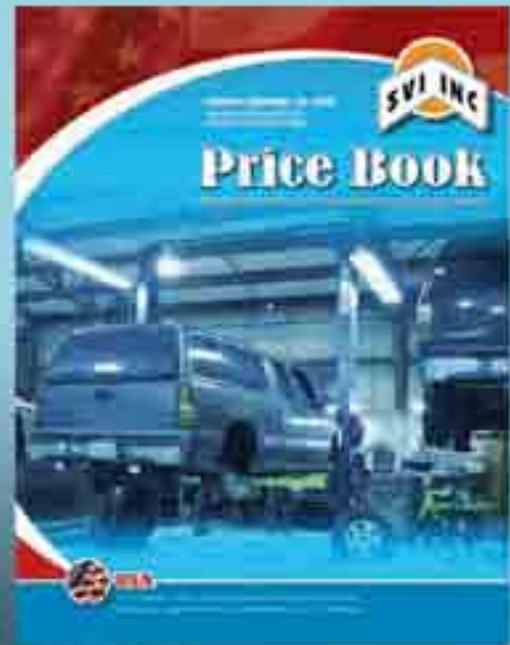
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Repair parts selection for Gasboy Consumer Series pumps continues growing. Are complete pumps on the horizon?



New SVI Price Book is out and it contains 488 pages of value and the largest selection of repair parts in the industry.



THE **Twin Post**

October 2010
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20th Year of: *The Twin Post*



Newsletter by SVI and
Growing Line Publications

Update for the SVI Line of
Intentionally Designed Equipment & Repair Parts - September 2009

- Baltimore
- Chicago
- Los Angeles

This Issue:

**Custom
Platforms**

MPTR's

**Specialty
Adapters**

We Made It

New Neighbor

**The Twin
Post**

**New Growing
Line**

**Patented
Problem Solver**

Remember This

**Easy to Order
kit**

**Height
Extensions and
Adapters**

A Better Way

**Never Out of
Reach**

**William
Douglas™**

**ATF for
Western**

**Meaningful
Material
Upgrade**

Since 1977

Designed Intentions



Over the course of any given year distributors rely on SVI engineering capabilities to get special projects done. 2009 has been no exception and more

likely one of our **busiest** years on record over the past ten years. Not only are general parts sales up, custom project requirements have been sharply on the rise.

The custom platforms pictured above were designed by SVI engineering to suit a specific need in the field. Two of these platforms were made to fit on Globe single post lifts and one for a Rotary. The project's scope was to produce 5,000 lb. capacity platforms for lifting tractors in a small engine repair facility. We used a 3 to 1 safety factor when specifying material thicknesses and incorporated SVI's Patented MPTR safety legs for ultimate flexibility in use.

If you are not familiar with MPTR safety legs, they are single point release with an automatically engaging lock every six inches throughout the stroke of the lift. If you work on in-ground lifts you owe it to your customers to specify only MPTR's. There is no better safety leg on the market today. MPTR's will also readily satisfy discerning O.S.H.A. inspectors. The MPTR shown to the right is designed for use on Rotary AT70 and other models that your customers may want to upgrade to have multiple locking positions. MPTR's require no air and are a simple bolt-on upgrade.

Adapting to changing fleet vehicles is another non-stop activity for SVI engineering. These two rear adapters are for use on Rotary fore and aft bus and truck lifts. They were originally made as a custom but have since become a standard in the SVI product line being produced time and time again. They are 17" tall, which provides for more clearance around the differential.

**Order:
BH-9755-55A**



SVI has a wide variety of custom adapters available that have become standard. Call us for help.



**THE
Twin Post**

**September 2009
800-321-8173**

We made it We moved

They say a picture is worth a thousand words.

We say a picture is worth thousands of SVI parts.

Here is a shot of the southeast section of our new warehouse. This is predominately the smaller parts inventory. There are so many sections of shelving units now we dare to count. What we do know is that it is one huge task to move so much. We did it and a special thanks goes out to everyone who helped and to every one of you who has been so patient with us during the move.



Markets Served:

**Automotive Lifts
Exhaust Removal
Lubrication
Tire Changers
Brake Lathes
Air Systems
Fluid Delivery
Petroleum
Hydraulic
Wheel Alignment
Agriculture
Auto Racing**

**SVI International, Inc.
155 Harvestore Drive
DeKalb, IL 60115**

**p. 800-321-8173
f. 800-899-1784**

As we get fully settled in, we expect to make great strides in improving our now already nearly famous customer service and same day shipping percentages. We also expect more streamlined communication and productivity amongst ourselves, which in turn will benefit SVI distributors. This will mean more new products will be made available faster to increase your sales opportunities. At SVI there isn't a day that goes by that our product line doesn't expand.

Some notable new additions to our product line of late include more surface mount auto lift repair parts, exhaust system products, new solutions to old in-ground lift problems, lubrication repair kits and parts used to repair Gasboy Consumer Series Pumps.

Say hello to our new neighbor.

The UPS terminal is right across the street and their air hub is just north of us at the Rockford Airport. The truck carrying the next day air shipments doesn't leave for the airport until 7:00 PM. This means SVI can ship more of your Next Day Air shipments from the center of the country later in the day.

This brings a whole new meaning to this SVI **"Ready Ship"** warehouse. **SVI is your answer.**

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THE
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September 2009
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20th Year of:

Needless to say, but a lot has happened since the birth of SVI's publication called simply **The Twin Post**. The 1989 debut issue pictured right was created to let SVI distributors know about new things happening with the company. It was done as a follow up to our June 1989 announcement where we introduced equalizer parts for two post in-ground automotive lifts, hence the name - **The Twin Post**.

Since the first newsletter was published **two decades** have passed and a multitude of issues have been written. The name has always been the same but the style has changed slightly over the years. For instance, how many of you still remember or still even have the four issues that were printed on a grocery bag style paper? These newsletters were classics and remain some of our favorites. However, the use of computers and digital printing presses have made it much easier to create the newsletter with color pictures that are more descriptive to look at.



The 10th anniversary issue shown below featured a brief look back, past highlights, tenure worth noting and a segment on SVI 10 years and today. If you still have a copy of it laying around it is kind fun to look at. If you don't still have a copy you can visit our website to see it.

In the coming years SVI will continue to publish the now totally famous newsletter and let you know about all the new things that we are doing and about additions to our ever growing product line.

publish the now totally famous newsletter and let you know about all the new things that we are doing and about additions to our ever growing product line.

www.sviinternational.com

New Growing Line

SVI engineering is hard at work making sure that those of you who service the Gasboy Consumer Pump series product will enjoy non-stop future availability of all the commonly used repair parts. We have already begun filling orders for the 70 and 1800 series pump rebuild kits. Each day more items come on line and availability is increasing.



If you should have any suggestions for other pump related products you would like to see us make just let us know. Our capabilities are vast and we look forward to continuing the growth in this segment of our product line.





The Twin Post

Update for the SVI Line of
Automotive Service Equipment Repair Parts - August 1999

- Atlanta
- Baltimore
- Chicago
- Los Angeles

10th anniversary issue
A brief look back

In December 1990 we moved into our current facility in Elburn, Illinois, just west of Chicago. The original building provided 8,200 square feet of warehouse space and 1,800 in office space. It was not long before we were cramped for space and started adding to the building. In mid 1994 we added 6,000 square feet to the warehouse and another 1,800 to the office. Just recently a 2,000 square foot mezzanine was added to the warehouse. We also expanded the offices to provide more space for your favorite SVI Sales Representatives.

This Issue:
Past highlights of *The Twin Post* 10 years ago and today

Looking ahead

Relief Valve: best of the past, maybe

Tenure worth noting

One source pricing

Equalizers and other parts for Joyce lifts

New handle kit

Special seals for **Weaver** lifts

Single post jack units

Powder coating

3 year power unit warranty

Custom cylinder assemblies

Cables and sheaves

Main office and warehouse facility

In July 1991, to better serve our west coast customers, we opened a warehouse facility in Baldwin Park, California just east of Los Angeles. Just two years later we moved to our current location in Duarte, California. This move provided us with more space and easier freeway access for customers in the Los Angeles area.

Duarte, California facility

August 1, 1995 meant only one thing to SVI distributors in the Southeast: faster delivery times and lower freight costs. The Atlanta, Georgia warehouse location was our third and believe it or not was set up and running in only one week.

Front door of Atlanta, Georgia facility

SVI opened its 4th "Ready Ship" warehouse on August 4, 1997 just minutes from Baltimore, Maryland. This warehouse brings the full SVI product line closer to our valued distributors in the Mid and N.E. Atlantic regions.

Linthicum Heights, Maryland facility

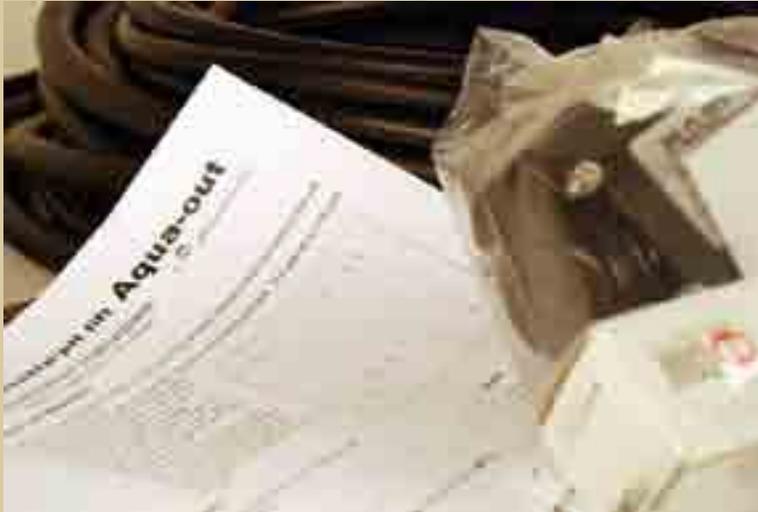
SVI "Direct Fit" brand products



THE **Twin Post**

September 2009
800-321-8173

Patented Problem Solver



On May 19, 2009 SVI's Aqua Out water condensate removal product was granted a Patent by the U.S. Patent Office. The Patent number is 7,534,095 and comes as the third product for which SVI has been granted a Patent. The first product Patented was the MPTR safety leg featured on the cover.



The Aqua Out was first introduced back in the early part of 2005 and since then has been keeping many cassette style in-ground lifts protected from accumulating any significant amount of water. By now many of you have probably heard some of the stories floating around

out there. You can imagine what kind of damage can occur inside the lift as the result of corrosion associated with the collecting water. We have shown you the corroded air lock cylinder we encountered four years ago. Have you seen the inside of an older or newer cassette style lift lately? Pop open the cover plate and take a look. As the steel continues to corrode it also continues to weaken and elements can actually seize, it has happened.

Out of sight, out of mind corrosion may be going on right below a shop technician's feet, while 4,000 lbs. of a 4 door sedan are right above his head.

This is one product that definitely should be installed with every new cassette lift sold. In fact it should become an industry requirement and part of the A.N.S.I. standard. **All existing lifts without the Aqua Out should be upgraded to include it immediately.** Doing everything you can do to minimize water build up in a cassette style lift is a crucial step forward in trying to keep elements from **corroding and failing.** First install an Aqua Out and then institute a regimented periodic service and maintenance program with each of your customers. Make sure regular inspection of the crucial components and full coverage lubrication service is performed routinely. No one wants to hear anything but good news. **Keep the water out.**

cassette/pit lift Aqua-out an SVI patent pending product

Prevent out of sight, out of mind problems. When was the last time you actually looked below the surface?

One nice shop... Trouble free? Or, is something lurking below.

At SVI we don't simply tell you there is water down there; we actually do something about it.

SVI's Aqua-out For use on cassette and pit style in-ground lifts.

- Water
- Rust
- Corrosion

Get the water out now!

the Aqua-out system

SVI is your answer!

Note: This air lock cylinder was recently removed from a lift that is only six years old. Could other parts be corroding as well?

SVI International, Inc. AUTO LIFT SOLUTIONS
BALTIMORE - CHICAGO - LOS ANGELES
Main Office: 101 W. Illinois Ave - Aurora, Illinois 60506
800-321-8173 • Fax 800-889-1784
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We have serious concerns

Note: SVI also offers a 5 gpm version of the Aqua Out for extreme water build up conditions.

SVI P/N	Description
BH-9786-25	2 GPM Aqua Out System
BH-9786-25-5	5 GPM Aqua Out System



THE Twin Post

September 2009
800-321-8173

Remember This?

Here is a blast from the past

It is hard to believe but over 11 years has passed since we acquired Ronflo Manufacturing. SVI and Ronflo had an interesting relationship whereas both companies benefited from being competitors because we were also one another's customers. SVI supplied Ronflo with seal kits, tanks and equalizer parts while Ronflo supplied SVI with safety legs. This allowed both companies to grow through more rounded out product lines.

This newsletter announcement was done in an era when **The Twin Post** was only a single sheet flyer and not booklet style like the early versions and those of today. Do any of you remember when we used to answer the phone SVI Ronflo? This only happened for a month or so until everyone who was dialing the old Ronflo phone number became used to the change.

Much has happened over the past twenty years that has proved beneficial to us as we move forward into the future.



For many Rotary 4-Post Lifts

Easy to order kit

When it is time to overhaul the airlines on a 4-post Rotary lift, SVI has the kit you need. This internal airline kit fits many models and is readily available. It comes complete with everything you see pictured.

Contact your favorite SVI representative and ask for BH-7509-72. This item is featured in this newsletter because we were not sure if you realized this kit was available. There are just so many things that become available that is very difficult to always let everyone know.

Height Extensions and Adapters

There are so many various height extensions and kits available even we have a hard time keeping track of them. Good thing we have plenty of shelving to house all of our inventory.

When you need standard height extensions or have a custom requirement SVI is willing to help. We engineer more solutions to changing needs confronted by distributors than anyone else.

The kit pictured to the right is sold for use on newer Challenger Lift models that use nesting style adapters. It is attractively priced, in stock and made right here in **America**.



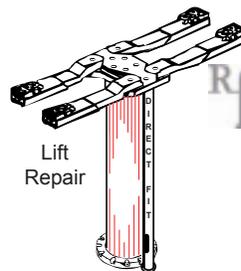
The Twin Post

Single Page Update for the S V I Line of
Automotive Service Equipment Repair Parts - April 13, 1998



All In One Package

SVI Buys Ronflo Mfg.



In a move to simplify ordering and enhance service, SVI has acquired Ronflo Manufacturing. The two companies agreed to the terms of sale late last week.

Ronflo, a well known name in the industry, has been supplying lift professionals with Safety Legs, Lift Tanks, Rack Bars and Pinion Gears since 1985. In the more recent past, SVI coordinated Ronflo's entry into the complete equalizer assembly and lift packing kit market.

Now one company, the combined experience provides over 8000 lift repair products (solutions) to you, the professionals in our industry.

For improved service, please place your orders as usual by dialing the numbers listed below!

To Place Your Orders:

Phone **800-321-8173**

Fax **800-899-1784**

SVI's four "Ready Ship" warehouses are poised to service Ronflo distributors with rapid delivery.

SVI is your Answer!

SVI Direct Fit Brand Products



SVI International, Inc.
LIFT REPAIR PARTS

ATLANTA - BALTIMORE - CHICAGO - LOS ANGELES

Main Office: 800 Hicks Drive • Elburn, Illinois 60119 • 800-321-8173 • Fax 800-899-1784



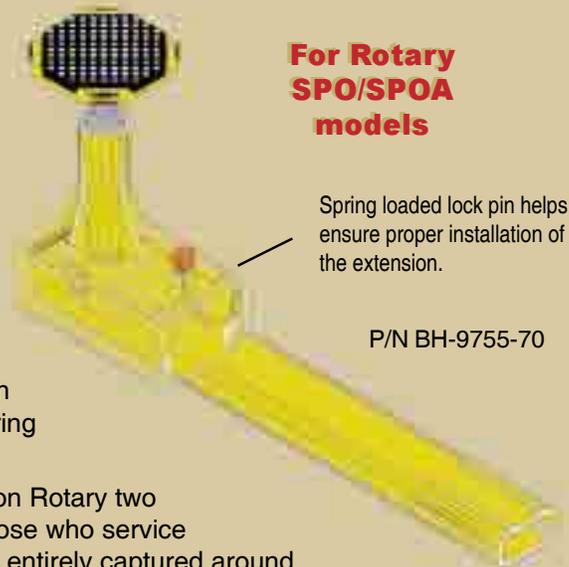
THE **Twin Post**

September 2009

800-321-8173

There had to be **A Better Way**

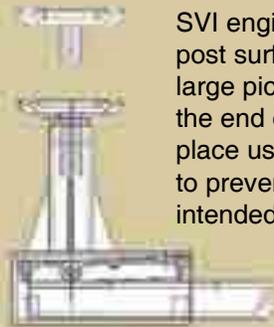
Owners of surface mount lifts are having a lot of difficulty properly reaching pick up points on large trucks such as the Ford F350 equipped with running boards. This had lead to, in some cases, unsafe use of multiple height extensions. Use of multiple height extensions is unstable and can place excessive stress on joints that can fail. SVI recommends that owners of lifts should be advised NOT to use multiple height extensions to reach a lifting point. Rather they should use properly and specifically designed height extensions to achieve safe lifting. A proper height extension ensures that you are keeping the load over the intended load bearing point of the swing arm's contact adapter.



For Rotary SPO/SPOA models

Spring loaded lock pin helps ensure proper installation of the extension.

P/N BH-9755-70



SVI engineering has designed an adapter for use on Rotary two post surface mount lifts that meets the needs of those who service large pick up trucks. This SVI exclusive adapter is entirely captured around the end of the swing arm, and the low and high step adapters. It easily locks in place using the hole found in the high step adapter and the other end is capped off to prevent improper installation. Once installed the load on this height extension is directly over the intended load bearing point of the swing and its adapters. This adapter is a quick on, quick off style with an adjustability range of 10" to 15" providing the user with much flexibility.

SVI Direct Fit™ brand products and engineered solutions are done with you in mind. If this style height extension is required for any other Rotary models let us know.

Wheel alignment turnplates and parts

SVI stocks **low-cost** wheel alignment turnplates in both painted mild steel and **stainless steel**. They are in stock, ready for immediate shipment. When you need quality at a cost-savings these turnplates will do the trick.

When rebuilding existing turnplates and rear slip-plates, SVI stocks a full range of delrin balls and other parts to help you get the job done.



A distributor in California has a fleet customer who purchased a new vehicle. The problem was this new truck's wheelbase was longer than the front pit on their Weaver EC-102 would adjust to by 8". This meant they had no way to properly lift the vehicle for service. At least that was until they called SVI.

Never out of reach

By now you know how the story goes. That's right, SVI engineering went to work on a solution and the outcome is pictured to the left. We designed a special sliding saddle assembly for them that allowed for forward movement of the saddle so the lifting point could properly be reached.



The sliding saddle assembly was designed so the lift's capacity would not need to be downrated and the customer was able to reuse their existing adapters. This saved the fleet operator a ton of money because they did not have to go through the costly expense of excavating and extending the front pit. When you have a customer in need of solution - SVI is your answer. One call does it all.



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“because good things should last”

SVI William Douglas™ brand replacement parts for Gasboy consumer series pumps.



Gasboy consumer series pumps can be found all over the American landscape. SVI and it's new William Douglas™ brand of repair parts for these pumps will keep them on the go well into the future. Gasboy pumps are reliably used every day by farmers, contractors, excavators, municipalities, tree nurseries, golf courses, park districts and more.

- Rotors
- Vanes
- Repair Kits
- Electric Motors
- Gaskets
- Seals
- Check Valves
- By-pass Valves
- Motor Brushes
- Switches
- Filters
- Etc.



SVI is a diverse company that supplies many different industry segments with proven quality repair parts and equipment. Making repair parts for gas and diesel pumps available is a perfect match for our engineering and manufacturing know how. Setting out to make repair parts for Gasboy products was just a natural progression for us. Let us know if there are other pump related parts you would like to see added to our product line.



ATF for Western Lifts

Help save Western in-ground lifts and keep them in service.

Now you can address **plunger play** issues for the first time ever in Western 10-5/8" cylinders. This past summer SVI engineering solved this problem with an SVI exclusive Adjust-To-Fit upper bearing and seal kit for Western.

Installation is a breeze. In fact installing an ATF on a Western is no different than replacing a seal. Each kit ships complete with an upper bearing housing, seal/wiper combo, a rubber o-ring, a glass filled nylon bearing and special spacer strips. The spacer strips allow you to adjust the tightness of fit for the bearing during installation. You simply install as many spacer strips as required in the bearing groove beneath the bearing for the proper fit.

When you have an idea, need something special or just simply want a problem you are encountering solved give us a call. We will see what we can come up with. **SVI has an innovative can-do spirit** and enjoys working on solutions to challenges and opportunities that you discover every day.



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SVI P/N BH-7285-11



Meaningful Material Upgrade

The cable sheave being held in the hand of an SVI distributor illustrates why SVI engineering chose to specify only steel or cast iron as the materials of choice for this sheave. SVI has extensive knowledge of the automotive lift industry and through distributor input we become readily aware of when there may be good reasons and opportunities to make material upgrades.

This sheave is a prime example of how SVI will go the extra mile for you. We want SVI distributors to have the best products, at the best prices. In this case we were wise to use a better material to produce this product for you while providing you with a price value that makes economic sense in typical SVI fashion.

If you service Acanus, Hydralift or Bear lifts that use this sheave for material strength and price value - **SVI is your answer**

SVI Exhaust System Products - Winter is nearing!



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The Twin Post



Newsletter by SVI and
Trying Time Publications

Update for the SVI Line of
Automotive Service Equipment Repair Parts - November 2008

- Baltimore
- Chicago
- Los Angeles

This Issue:

Heavy Duty Customs

Lube Buckets

Wheel Service Products

Alignment Turnplates

Tire Changer Parts

Aqua Out

New Website

Solenoid Valves

Time Delay Relay

Lead Wire Seals

Exhaust System Products

Parts for W-K

Shining Stars

Heavy Duty Rubber Pads for Challenger

Forklift Proof

Air2L™

Be a Patriot

Since 1977

Solving the changing application requirements in the Lift Industry!

Heavy Duty Customs



Every year new lifting point challenges confront managers of fleet service operations all over the country. So far 2008 has been no exception and SVI has met every special adapter need distributors encounter. Often times as new models of trucks and buses are introduced by the vehicle manufacturers, existing heavy duty lift adapters don't match up with newly designed undercarriages.

To keep heavy duty lift users safe and able to correctly lift vehicles SVI and its engineers take every custom adapter request very seriously. This means special attention is given to application needs, material strength requirements, and safety factors. For these reasons, it is very important that you avoid letting your heavy duty lift customers cobble up their own adapters. Instead put SVI's engineering expertise to work for your customers so every one can rest assured that their SVI made special adapters are right for the job. Bring us your custom adapter requirements and for no extra charge SVI engineers will design the proper strength that you need.



The adapters pictured above are a variation of a Rotary design but made both taller than standard and intended to fit a Weaver saddle. These adapters properly solved clearance issues the shop was encountering.

The adapter to the left was built for a municipal garage in Peoria, Illinois that recently purchased a new Sterling tandem axle truck that would be used in the winter to plow and spread salt. This adapter allows the shop to lift the Sterling truck safely between the tandem axles rather than just by one of the two axles. It was also designed to still function as axle engaging for their other single axle vehicles. This adapter solved the problem in Peoria and handles all their vehicles so adapter switches never need to be made.

For all your custom adapter needs -- **SVI is their answer.**



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Tire changer machine -- Lube Buckets



Making big investments in highly specialized tooling over the years has allowed us to supply SVI distributors with some of the best pricing available. This is also true when it came to spending the money to make lube buckets available. No one can beat our pricing on the lube buckets and that is why we keep so many of them in stock. In addition to the lube buckets we also have tons of tire swabs on our shelves.

BW-1662-59	Straight neck lube bucket
BW-1665-72	Angled neck lube bucket
BW-2104-91	11-1/2" long Tire Swab
BW-2503-66	16" long Tire Swab

Wheel Service Products

Directly due to your support and efforts, SVI's selection of wheel service related products is expanding fast. In less than two years we have added many new products to this segment of our product line. We vow to continue the rapid expansion and work toward being the most full rounded supplier to the industry we serve and protect. No we are not cops, just a dedicated group of hard working individuals that are dedicated to you. Call us today to get your wheel service products on order with SVI.



Alignment Turnplates

If you prefer stainless steel or painted carbon steel turnplates, SVI has the best pricing around on either style. We always have the turnplates in stock ready for immediate shipment to you or your customer. Don't forget we also stock tons of different sizes of replacement slip-plate and turnplate balls. For low prices and a large selection of choices contact SVI because one call in fact does do it all.

**JUST CALL
800-321-8173**

New Book

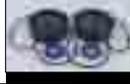
From demount/mount heads to bead breaker air cylinder repair kits and lube buckets to air pressure gauges we have you covered.

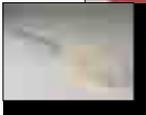
SVI = Low cost solutions.



Tire Changer Parts

TC1000 SVI International, Inc. - Tire Changer Parts September 2008







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SVI International, Inc.
 •Baltimore • Chicago • Los Angeles
 101 W Illinois Ave., Aurora, IL 60506
 Ph (800) 321-8173 Fax (800) 899-1784

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THE *Twin Post*

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For cassette style in-ground lifts:

cassette/pit lift Aqua-out an  patent pending product

Prevent potential out of sight, out of mind problems. When was the last time you actually looked below the surface?

One nice shop. . .



The cassette style lifts in this shop were only recently installed. Every time these lifts are raised fresh, moist air is drawn in to the containment tub. Down below the cool surroundings cause moisture in the air to condense. This condensed moisture (water) accumulates and starts its almost termite like assault on the lift. Up until now there has been no simple solution to automatic water removal. **SVI is your answer!**

There really is something you can actually do to reduce the water level automatically. Install Aqua-out. . .

Trouble free? Or, is something lurking below.

- Water
- Rust
- Corrosion

Aqua-out
For use on cassette and pit style in-ground lifts.

Get the water out now!

Remove the center cover and take a look for yourself. What do you see?

Aqua-out

- Protects your investment.
- Removes water.
- Works automatically.
- Air operated.
- Eliminates routine periodic pump out maintenance.
- An SVI lift industry solution.

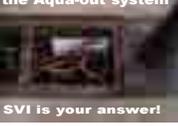
Aqua-out

The Aqua-out automatic water removal system installs in about two hours and gets the water out of your lift every time the lift is lowered or the air valve is actuated. Aqua-out incorporates a moisture filter/regulator, pump and an in-line filter that are all specially designed for the rigors of service your application demands.

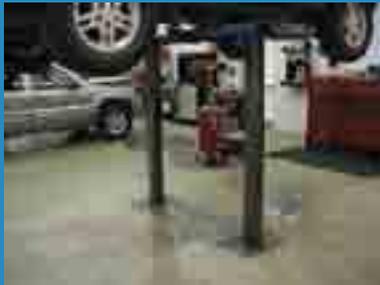
Prolong the life of your investment and don't put this installation off another day. Contact your local SVI distributor to schedule an installation. This low cost solution is worth every penny because you spent a lot of dollars to buy these lifts, now protect the investment.

This corroded air lock cylinder was recently removed from a lift. Could other parts be corroding as well?

SVI International, Inc. AUTO LIFT SOLUTIONS
BALTIMORE - CHICAGO - LOS ANGELES
Main Office: 101 W. Illinois Ave • Aurora, Illinois 60506
800-321-8173 • Fax 800-899-1784
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SVI is your answer!



Real Problem Real Solution

SVI's exclusive patent pending "Aqua Out" system is the water removal system of choice for top lift industry professionals.

Nothing works harder to automatically prevent unwanted water build-up in cassette style in-ground lifts like an "Aqua-Out".

Once installed the "Aqua-Out" system automatically removes water each time the lift is lowered to help prevent internal corrosion issues as the result of condensation. This means the investment lift owners have made in their cassette style lifts can be protected and last longer.



If corroding steel didn't weaken they wouldn't constantly be painting the **Golden Gate Bridge** to protect it from corrosion.

Get the water out now before it is too late!

"Out of sight, out of mind corrosion may be going on right below a shop technician's feet while 4,000 lbs. of a four door sedan are right above his head."

Think about it.

click here: www.sviinternational.com

New SVI website is live: navigate to it - -

Since firing up our first website back in the 1990's SVI has been dedicated to continuing to expand our on-line presence. It is very important to us to let owners of lifts learn that a company like ours exists. They are pleased to learn that we can and do supply lift repair parts for old and new lifts alike.

Recently American Airlines found us after everyone they originally contacted told them that Weaver was out of business and no parts were available. Of course, we all know this is the farthest thing from the truth. Their lift is working safely again.

An owner of a Globe lift made in the 1930's needed new seals and no one would help him. That was until he found SVI when conducting a web search.



professional engineering

BEST prices

knowledgable

respected

ethical

properly INSURED

SVI Direct Fit brand products are the answer.



THE Twin Post

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Solenoid Valves

Product Delivery Control Solutions

SVI supplies an extensive line of solenoid valves that are suited for a wide variety of applications. Each valve can be configured to your exact requirements as to coil characteristics, body material and spring material. Seals are available in Buna N, Neoprene, EPDM, Viton and Teflon depending on how the solenoid valve will be used. For example, you would choose Viton if you are working with benzene, naphtha, aromatics, hot gases, high vacuum or diesel oil.

Contact SVI with your application for great pricing and fast delivery. If you need a copy of our very detailed catalog let us know and we will send it to you.

Sample applications: Car washes Automotive service
Petroleum Products Quick Lubes
Industrial Plants Appliances
Heating Systems Spray Systems



Field Selectable time Delay relay for leak detectors. . . .

The BP-4170-FSD helps eliminate thermal line contraction in fuel pumps where temperature changes fluctuate. In this environment standard leak detectors, which delay product flow for a couple of seconds each time the pump is activated, may experience some problems. When the air temperature is cooler than the temperature inside the tank, diaphragm style leak detectors do not always stay primed. This means pressure is not maintained in the lines from the submersible pump. Consequently, a couple second delay is not long enough for the fuel to return and the leak detector misinterprets low pressure as a leak and slows product flow. The BP-4170-FSD further delays product flow and solves most of this problem.

The BP-4170-FSD is a most user friendly product and allows the service technician field selectable delay choices that will properly meet the application needs. At only 1-1/4" x 1-1/4" x 5/8" in size it will fit in the tightest of junction boxes. The feature that most stands out is the in the field adjustability. Each module contains a timing switch with an indicator and ten positions. The BP-4170-FSD is adjustable from a 1/2 second delay on up to a 9-1/2 second delay. Select the zero position for a 1/2 second delay. Each subsequent position increases the delay by one second. The switch is easily visible to adjust with no guess work required. The BP-4170-FSD allows you the ability to dial-in the exact amount of delay required for smooth pumping operation.



SVI has been proudly an associate member of the Petroleum Equipment Institute non-stop since 1977.

For over 30 years we have been supplying PEI members with gaskets used to rebuild meters, meter lip seals, curb pump hose clamps, lead wire meter seals and a myriad of other products.

In the late 1980's we also supplied hundreds of spill containment manholes. While spill containment is no longer part of our product focus, recently introduced solenoid valves are certainly priced right from SVI.

Contact SVI with all of your solenoid valve needs to receive great prices. We also want your suggestions for other PEI related products we should make available.

Lead and wire meter seals, crimpers and customizable dies



THE *Twin Post*

November 2008
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The Positive ID™ is exactly what you need when you want a tailpipe adapter to easily fit and stay put. Simply insert the adapter into the tailpipe until it stops and then give it a twist to the right. It is now so secure you could literally put the car in neutral and pull it by the length of exhaust hose connected to the tailpipe. A simple twist to the left and you have removed it just as easily as it was installed.

The Positive ID™ Adapter exclusively available from SVI is the only tailpipe adapter that engages the inside of the tailpipe. The Positive ID™ works where others can't. Also available for Telescopic Systems and can be easily added to previous systems supplied by Garage Products or others.

Works on recessed tailpipes

Allows cool air draw.

Make a Positive ID™

Positive ID™ Tailpipe Adapters

US and Foreign Patents Pending
Registered Trademark

Won't fall off or scratch paint or chrome.



Exhaust System Products



Telescopic Overhead Systems

SVI's line of telescopic overhead systems has been very well received. We have expanded your range of options with four different styles of tailpipe adapters you can choose from. We also offer extended length versions for taller ceiling heights.

Blazing Fast Saddles now available with air flow damper

It certainly doesn't take long for any part of an SVI product segment to increase in size with more customer driven options. The ink on our new

brochure hadn't even dried before these labor saving exhaust system saddles had a new optional feature added. Now you can purchase this time saving product with an air flow damper if you would like.

Since this product is so new many of you have yet to experience the real benefits enjoyed by using Blazing Fast Saddles. These saddles are safer to install and there is no drilling upside down with hot chips falling in your face. See our brochure for more benefits.

To save money on Exhaust System Products contact SVI for your special pricing. To keep your costs down there is only one answer - SVI.



THE *Twin Post*

November 2008
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Jacks kept-a-rollin' parts for **W-K** all day long

rollers for WK-25
SVI# BH-7773-02
Ref OE# 25-102

Engineering never rests and worn out rolling jack components are keeping SVI busy at work for you.



One of the most common items on any rolling jack to fail are the roller assemblies. These roller assemblies freeze up from lack of maintenance and corrosive elements. This makes positioning of any rolling jack very difficult and can result in workplace injury to automotive service technicians. SVI wants to help you keep proper positioning of rolling jacks safe and easy to perform. We also want to help you keep everyone's repair costs down with sensibly priced replacement parts.

To save money on repair parts for W-K Industries rolling jack products put SVI to work. Right now SVI is expanding its product offering for rolling jacks across the board. This means for all makes and models. To keep rolling jacks rolling - it's SVI.

rollers for WK-6
SVI# BH-7773-01
Ref OE# 6-102

Shining Star. . . .

Lift Industry Repair Product of the Year wins praise from upstate New York lift owner.



"Adjust-To-Fit" replacement upper bearing kits exclusively available from SVI are accurately solving plunger rock issues on many in-ground lifts.

Recently SVI worked closely with Brewster Schools in Brewster, New York and their SVI distributor to solve plunger rock concerns with two of their 8 year old Challenger in-ground fore and aft lift models. Management at the School Bus Garage was concerned with amount of play in the plungers and tried to find a solution to their problem. It seemed almost everywhere they turned for help they hit a brick wall. That was until they found out that SVI had a simple and affordable solution to solve the problem. With help from their nearby SVI distributor and SVI's "Adjust-To-Fit" upper bearing kits their lifts were saved. The comment was made that they **fit like a glove** and instantly solved the problem.

ATF's are available for the following lift makes: Challenger, Globe, Rotary, SVI Power Post and soon to be for Western. Call for more details.



Heavy Duty Rubber Arm Pads available for Challenger CL models

In addition to our full line of height extension choices and standard style rubber arm pads for Challenger CL models new heavy duty arm pads are in stock now. These pads are produced using the same durable material we use for our heavy versions for Forward and old style Challenger pads.

BH-7232-01HD Rubber Arm Pad - Heavy Duty Style
BH-7232-01HD-4 Rubber Arm Kit - HD (set of 4)



THE *Twin Post*

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Forklift proof. . .

A recent production run of high strength specially compounded plastic demount and mount heads was being moved from one section of the SVI warehouse to another. During their trip on the forklift a couple spilled out and were run over by a 5,000 lb. capacity forklift. To our amazement, they were completely unharmed. When you need high strength duckheads that hold up to the rigors of everyday use, SVI is your answer.



SVI# BW-1010-08

SVI P/N	Air2L™ Description
AS-2301-01	1/4" & 1/4" NPT Inlets
AS-2301-02	1/4" & 3/8" NPT Inlets
AS-2301-03	3/8" & 3/8" NPT Inlets

Air2L™ kits are supplied without coupler fittings. See SVI Air System Products catalog for all the various coupler fittings.

Introducing

Air2L™

pronounced - Air Tool

The patented Air2L™ is truly a time-saving product that is a must have for everyone who works with air tools.

How many times have you had to make a coupler plug change in the field? Reduce your chances and own an Air2L™. Always be ready to go when you encounter one of the two different popular styles of coupler plugs commonly used in your industry.

How does it work? Simple, connect up to the plug you need and there is an internal ball that automatically moves to block the coupler opening not in use.

Benefits

Minimizes frequent threading and unthreading that can result in stripping of the tool's air inlet over time.

Helps to keep foreign material such as thread sealant tape, dirt, etc. from entering the tool.

Time savings; various automotive shops often use one style of coupler over another. Users can have the more standard coupler as their primary fitting in one port and a less common fitting in the second port.

Other Markets

High Flow vs. Standard Flow. Many carpentry contractors utilize 1/4" fittings on finish and brad nailers and 3/8" fittings on roofing framing nailers. This causes the need for them to utilize cumbersome in-line adapters or removal of fittings to facilitate interchange of tools on a jobsite.

Rental Industry. In the rental industry virtually all companies remove the air inlet fittings owing to the fact that they do not know what type of fittings their customers utilize. Tool damage and decreased life cycles are extremely expensive to the rental industry as a result of this practice. Send your sales people on a mission.



THE Twin Post

November 2008
800-321-8173

The Balls



Repair Products for

Graco lube equipment.

2008 Chicago, Illinois

In February of 2008 SVI introduced its first full scale repair kit for Graco lubrication equipment. The announcement was made in an SVI New Product Notice and faxed and emailed to top SVI distributors.



The Kits

Since then, the introduction and SVI's rapid growth of repair kits for Graco lubrication equipment has put SVI on the **Global** map. While US made automotive lifts are mostly a domestic product, US made lubrication equipment can be found in all four corners of the World.

This simple fact has greatly opened up SVI's markets both domestically and abroad. SVI sales may account for just a small portion of this Country's **GDP** (gross domestic product) but it's nice to know we are a growing portion and more so a US exporter than ever before. One of our top expectations is to contribute in helping the **United States** to reduce the existing trade deficits.

We need your help to do this. How can you help? The best way to help is to purchase your repair kits for Graco lubrication equipment directly from SVI. Another way to help is to tell everyone you know who repairs Graco products about SVI's fantastic new product line. Together we can reduce the trade deficit and bring **US dollars** back home. Be a Patriot.

The World

Keeping the industry safe one lock at a time.



THE *Twin Post*

November 2008
800-321-8173



The Twin Post



Newsletter by SVI and
Correct Fit Productions

- Baltimore
- Chicago
- Los Angeles

Update for the S V I Line of
Automotive Service Equipment Repair Parts - Feb 2008

This Issue:

Product of the Year

The Big Guns

Repair Kits for Graco Air Motors

Need to See It

Steel Sheaves for Hydralift

Get Parts Fast

Genuine SVI Problem Solving

LPGL's are the Wave

No Air Required

Aqua Out

Application Demanding Adapter

Chicagoland Power Company

You Can Outfit the Greenest Shops



Steel Tubing

SVI Supports Distributors

All names, numbers, symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers; however, some parts may be the actual product of these manufacturers.

ATF = Lift Industry Repair Product of the Year.



Friends, SVI is not introducing a new line of Alcohol, Tobacco or even Firearms although the idea may be intriguing. Instead, we are actually introducing yet another exciting new lift repair solution, imagine that...

ATF really stands for "Adjust-To-Fit" and what this product means to you and VLO's (vehicle lift owners) is that there is now a way to more accurately and easily reduce plunger rock on many in-ground lifts still reliably in service today. Up until now correcting plunger rock has been a fairly elusive and time intensive repair activity. To properly perform this repair meant detailed plunger measurements were needed and upper bearings had to be custom machined to size. This usually meant everyone was really just crossing their fingers in hope that the measurements and everything else went just right.

The guesswork and finger crossing is all over. **SVInnovation** makes this all possible with "Adjust-To-Fit" Upper Bearing Kits. These kits are exclusively designed by SVI engineering through taking both past machining variances and wear factors into account. Each "ATF" kit is shipped with exactly what you need to correctly and easily field fit the upper bearing to the snugest setting.

Installation of an "ATF" kit is simple. In fact, it is virtually no different than performing a standard bearing replacement with one tiny exception. Control of the fit is right at your fingertips. Better yet, no calculations, analytical thought or special tools are even required. Plus, the new upper bearing kit housing will last virtually forever. The only thing that will need to be replaced from time to time is the actual bearing strip.

SVI knows there are thousands of lifts in service that need this product. Now SVI and the Lift Industry have exactly the solution we have all wanted. Contact all the VLO customers that you know with this problem and tell them you have the solution. Just think, while you are performing this repair you will not only do a nice job but also have an extremely satisfied and happy customer for life. Call to learn more. Increased service revenue is right at your fingertips.

7-1/2", 8-1/2", 10-5/8" and 12-5/8"

One call and one kit does it all.

ATF kits are available for the following lift makes:

- Challenger
- Globe
- Rotary
- SVI Power Post
- Western (coming soon)



THE *Twin Post*

February 2008
800-321-8173

SVInnovation equals strength. . .

Genuine SVI Product Upgrade

If you service Hydralift lift models the BH-7285-11 is the ideal sheave to use. This sheave is constructed from steel, not aluminum. This means the sheave is a stronger product that will not crack or fracture apart if a lift is improperly used or overloaded. This steel sheave and thousands of other quality surface mount lift repair parts are always available from SVI. Put us to work for you today. **Real - Deal - Steel. . .**



Get your parts in this truck Fast

When you need to get something moving in your direction fast, SVI is your answer.

Others may promise to ship your wear item orders within 24 hours but at SVI it is more like 6 hours. We say why wait another day, let's ship it today.

It's not too late! When it is late in the day for those of you in the Eastern or Central Time Zones, it is still early for SVI in the Pacific Time Zone. This means if you need something tomorrow, SVI can still ship it today. Our now nearly famous *Rapid Fire Response* and strategic use of our three "Ready Ship"™ warehouses allows us to be one of the fastest shipment turnaround companies in the industry.

Let your favorite SVI representative know what you need on the truck today. **Get Fast, Go SVI.**



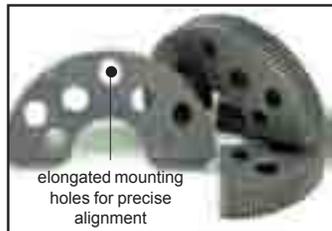
The latest design improvements . . .

Genuine SVI problem solving

SVI leads the way in providing distributors and lift owners with the latest design improvements. Problem solving is a strong suit for SVI. Field related problems are often overlooked by others or simply dismissed due to the costs associated with tooling change. SVI takes lift safety seriously and when distributors started to let us know arm restraints weren't functioning properly due to arm sag, SVI reacted with a genuine solution.

Your demand has made keeping adjustable arm restraint gears on the shelf difficult for us. The harder we try to catch up with demand the more demand increases. As swing arm sag increases from lift use, the fit between gears tightens and can lead to impaired performance. SVI adjustable arm restraint gears allow for precise alignment and a properly functioning restraint system.

It's SVI for genuine design improvement.



LPGL's are the wave of the future!

In the automotive lift industry the term "environmentally friendly" has always just applied to the ground. And, for automobile manufacturers the term "environmentally friendly" has just applied to the air we breath.

SVI leads the automotive lift industry once again. SVI believes the term "environmentally friendly" as used by the lift industry must apply more importantly to the air than the ground. That is why we are supplying our own line of **Low Pressure Green Lifts.**



SVI's LPGL's are sensitive to both the air pollution generated by surface and cassette style lifts due to their energy consumption and also to overexaggerated ground pollution issues.

Greenhouse gases caused by coal burning as a result of the World's increased demand for electricity is the real big picture problem. **LPGL models help shop owners cut their electrical usage and reduce their carbon footprint.**

It's about time - SVI is your answer!



THE *Twin Post*

February 2008
800-321-8173

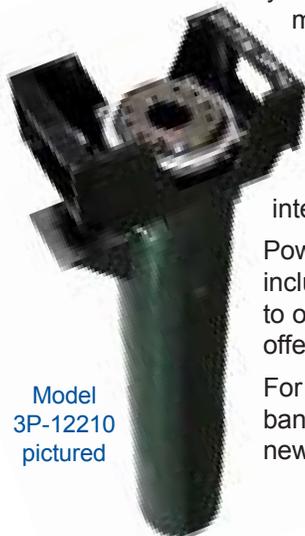
The Big Guns

Since it is always time to lift something big and your customers want a product that is proven and designed to last, offer Power Post lifting solutions from SVI.

SVI Power Post lifting systems and replacement cylinder assemblies and kits are assembled and hydraulically tested right in our main facility located just outside of Chicago. Each cylinder is produced using domestically made components. The key components go through a rigorous inspection process where 100% of the critical dimensions are verified for complete accuracy. This means you can rest assured you are supplying your customer with a top quality lift that is robustly designed and intended to last for many years into the future.

Power Post models are available with many upgrade options including MPTR style multi-position safety legs that do not require air to operate. However, for those that like pushing buttons, we still offer air operated multi-locks.

For reliability, safety, a proven design and a price that won't break the bank, specify SVI lifting products the next time you need to install a new lift or fix a section on an existing lift.



Model 3P-12210 pictured



Great for salt trucks

The model 3P-12210 pictured features:

- 12-5/8" front moveable recessed cylinder assembly
- 10-5/8" dual rear cylinder assembly.
- Air operated multi-position locks
- Dual chain hydraulic drive power spot for positioning the front cylinder
- American made
- Proven design
- Non-stop parts availability
- From a company you can trust
- Fiberglass protected casings
- High lifting capacity
- Few moving parts to fail
- Safety and reliability

Produced for safety and reliability

Introducing cost-saving repair kits for Graco lubrication equipment



Quality is in the Bag

Same Day Shipping

For nearly a year SVI has been carefully at work developing what we feel are awesome repair kits for Graco lubrication equipment. These kits are among the finest available anywhere. From material specifications to preciseness of fit, we have truly nailed it with these kits. If you service lubrication equipment now is your chance to save money on a great product while conducting top notch repair activities on the pump air motors found on Graco lubrication equipment.

SVI Kit No.:	OE Xref No.	Air Motor Repair Kit for:
BL-1207-385	207-385	All President and Fire Ball 425 Pumps
BL-1206-728	206-728	Air Motor Kit Fire Ball Oil or Grease
BL-1238-751	238-751	10:1 Fire Ball 425
BL-1238-286	238-286	5:1 Fire Ball



Need to see it?

Over the past several months SVI has been making many strides to implement new management tools to make product identification more concise. We have also installed a Knowledge Base system that allows SVI sales veterans to share information otherwise just kept in their heads with the new SVI distributor support team members. What this means is that

virtually anyone you get on the phone should be able to tell you why some power unit push to operate buttons come with a relay and others don't. Oh yeah, I almost forgot. If you want to see it we will send you a digital picture. Now you will know exactly what we are putting on the little brown truck that is headed in your direction.

SVI is a Gold Mine when it comes to lift knowledge.



THE *Twin Post*

February 2008
800-321-8173

No Air Required

Now SVI distributors can easily and inexpensively upgrade truck and bus lifts produced by Rotary that were originally ordered with single locking position safety legs. This one bolt upgrade helps VLO's satisfy their need for increased safety while soothing an OSHA inspector's demand for a multi-position locking device.

MPTR style safety legs exclusively available from SVI are easy to operate and provide locking positions in six inch increments. This patented design is also available for other truck and bus lift makes including Gilbarco, SVI Power Post and Weaver. This is a must have safety solution at school bus and municipal garages.

For Rotary

SVI P/N	Xref No.
BH-MPTR-RO-60	FA267
BH-MPTR-RO-70	FA265

Fits Rotary models such as AC60, AT70, AT1012, AT10210, and more.

To learn more about the operation of this product or to obtain pricing consult your favorite SVI representative.

Patent No: 7,219,768

Issued: May 22, 2007

Aqua-out



The patent pending Aqua-out automatic water removal system is now just over two years old and busy protecting thousands of lifts from unwanted water accumulation.

If you have not yet installed this system, we urge you to do so. There is nothing better at keeping water to a minimum in cassette style in-ground lifts. Aqua-out is easy to install and operates off the air used to disengage the locking mechanism. This means every time the lift is lowered water is gently removed from the system, helping to keep the tub environment from accumulating large amounts of water over time.

This product is the most effective tool a VLO can incorporate with their lift to protect the investment made in the lift. Since introduction of the Aqua-out we have received several phone calls applauding us for this SVI Innovative solution. Install these for your customers and you get the praise.



Application Demanding Adapters. . .



Almost everyday SVI is working on something special for someone. Why? We enjoy the aspect of problem solving and using our knowledge and creativity to come up with solutions that fit. Plus, many of you have simply come to know and rely on us to get this done for you and we do, every time!

This BH-9667-20TS is for use in saddles found on the rear section of 10-5/8" and 12-5/8" Weaver and SVI heavy duty lift models. This adapter is made special to provide more clearance between the saddle and the differential housing on some newer model trucks. The 20TS is a 3" taller version than its cousin the -20 and is constructed with a full 3/4" thick riser plate.

The next time someone needs help with a new application specific adapter for new vehicles in their fleet, put SVI to work. SVI can tailor make adapters for most makes and models of lifts found in the field including Rotary.

SVI Correct Fit - Direct Fit Solutions.

Delivery is fast too.

Chicagoland Power Company is home for new International All-Wheel-Drive line trucks.

These new International trucks have a chassis that has uneven lifting points at the front of the vehicle. When using standard adapters the vehicle lists badly to one side. This is a very awkward looking sight if you have never seen it. SVI solved this problem for ComEd by designing a special adapter that will properly handle the all wheel drive International and still function as the adapter of choice for all the other vehicles in their fleet. This means no adapter changes or accessory adapters are needed in the ComEd facilities. SVI was their answer.



THE Twin Post

February 2008
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Install only GreenLift™ products.

Environmentally Concerned,

Low Pressure Lifts Make the Most Sense!



These Hybrid in-ground lift cylinders are ready for shipment.

The lift industry is coming full circle as concerns over greenhouse gas emissions are the number one problem facing our environment. Why do low pressure lifts make the most sense? Simple. They operate off of compressed air and can be filled with a non-environmentally hazardous oil that is NOT a vegetable oil. This means less energy is consumed and ground contamination is now virtually a non-issue.

Just think every two post surface and so-called environmentally friendly in-ground lift is operated by its own engine, the power unit. This means that in an average size car dealership there are twenty or more electrically powered engines (power units) operating lifts. Plus there is still an air compressor that is powering air tools bringing the total number of electrically powered motors in the shop to 21 or more. This accounts for a lot of electrical energy or coal burning consumption.

With true Low Pressure Green Lifts (LPGL's) the amount of electric motors in the shop is **reduced to ONE**, the motor on the air compressor. The really nice thing about this is that the motor on the air compressor can be a highly energy efficient motor. Conversely, electric motors found on other lifts are much less efficient and use more coal burning energy to lift the same amount. Furthermore, surface lifts and cassette style in-ground lifts operate at higher friction levels than **Low Pressure Green Lifts**. This only serves to further increase energy consumption and greenhouse gases.

SVI now provides the safety, reliability and longevity of an in-ground lift in a package that allows shop owners to set-up and operate the **greenest and longest lasting shops on the planet**. It's taken awhile but we have now come full circle.

The **Castrol Carelube™ HES** hydraulic oil's range is based on carefully selected synthetic esters, which are highly biodegradable and recommended for use in situations where leakage or spillage may present a risk of harm to the environment.

Awesome numbers:

Biodegradability CEC-L-33-A-93 > 95 %

Biodegradability OECD 301B > 69 %

LPGL's are the wave of the future! Learn more.

Steel Hydraulic Line Tubing and Tube Fittings



You can find the need for steel hydraulic line tubing in quick lubes, car dealerships and just about everywhere else vehicle service is performed. To help make it easy for you to bid on and win these jobs, SVI stocks a full range of tubing and tube fittings.

All of these products are neatly laid out in our easy to use Delivery System Products catalog booklet that makes selection easy. The next time you are asked to install a fluid delivery system or add on to existing tubing SVI can help. We also carry a full line of strut support system supplies.



Steel Hydraulic - Line Tubing

LENZ "O-Ring Seal" - Steel Tube Fittings



Strut Support System Supplies

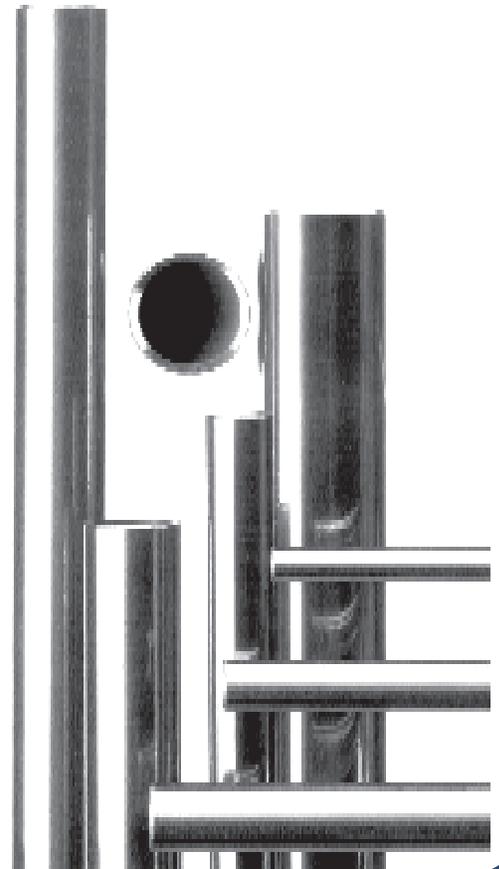


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Beam, Pipe & Tube Clamps	Pages 24 - 27

Tubing is supplied in easy to manage 20 foot lengths and by selecting our protective packaging option you can ensure your shipment gets to the job site straight and undamaged.

For your tube fitting needs SVI supplies both the LENZ style O-ring fitting and the standard compression style fittings.

If you do not have SVI's Delivery System Products catalog, contact SVI for your copy today.



THE **Twin Post**

February 2008
800-321-8173

GO



for
LPGL's

GREEN

SVI is your answer.

SVI Supports Distributors

The Patented SVI exclusive MPTR safety legs are growing in popularity. More and more OSHA inspectors are requiring that older in-ground lifts must employ the use of a safety leg that provides locking positions every 6" (six inches). With the twist of one bolt this once elusive or costly upgrade is now easily accomplished and very affordable.

How and why did SVI make this product work when no other lift companies have ever been able to figure this out or even wanted to? Simple, SVI has an innovative can-do spirit and top engineers on staff. SVI isn't like other lift companies that would rather obsolete safety related products. SVI is very concerned about lift safety whether the lift your customer operates was built yesterday or 50 years ago.

Genuine SVI lift safety products like the MPTR are key to helping you solve and assess a shop owner's risk management needs. Always inform your customers about the latest SVI design improvements or innovative solutions when conducting maintenance and periodic inspection activities. In-ground single post and truck and bus lifts are one of the most valuable and reliable tools your customers own. SVI exclusive MPTR safety legs will help your customers keep these lifts safely in service for many years to come. If you need help with any field related lift problems SVI is always willing to help with innovation.

Bolt-on compliance

New patent pending multi-position safety leg / non-rotator satisfies the needs of O.S.H.A. inspectors and industry requirements.

Concerned lift owners and operators have always wanted more locking positions. O.S.H.A. inspectors keep pushing for more safety related compliance. SVI reacts yet again with a fantastic new product that satisfies everyone.

The new "MPTR" series of safety legs from SVI can be installed in minutes on virtually all single post lifts that currently use a round style safety leg non-rotator.

MPTR's offer multiple locking positions in 6" increments throughout the lift's stroke, convenience of single point top release and automatic reset for reuse each time the lift is fully lowered.

In the past, when lift owners have been required or just simply wanted to upgrade their lifts with multiple position locking mechanisms, the solution was expensive. MPTR's take the cost and the time out of multi-lock upgrades and will quickly satisfy an O.S.H.A. inspector's requirements.

- Easy to install
- No air required
- Bolt-on compliance
- Fits single post models
- Multiple lock positions
- Single point release
- Can easily re-engage locks if you want to lower a few feet and keep working
- Only from SVI
- Cost-saving upgrade
- Increases safety
- Patent pending

How it works



When it is time to lower the lift, simply pull down on the handle to disengage all the lock dogs.

As the lift is lowered to full descent, the locks automatically reset for the next use.

MPTR

As the lift is raised, locking dogs engage one by one every six inches on the way up.

SVI is your answer.



SVI International, Inc.
LIFT REPAIR PARTS
BALTIMORE • CHICAGO • LOS ANGELES

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phone
800-321-8173
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630-844-5566

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THE
Twin Post

February 2008
800-321-8173



The Twin Post



Newsletter by SVI and Pressured Productions

- Baltimore
- Chicago
- Los Angeles

Update for the S V I Line of Automotive Service Equipment Repair Parts - May 2007

Genuine SVI Lift Repair Parts

This Issue:

Arm Restraint Kits for Forward lifts

A History of Design Improvements

Is Rotary Lift Aware of

Innovative Engineering Equals More

The Latest Design Improvements

Do you have the new book

A Product Line Always on the Move

Get Fast

Working Closely with Distributors

Because We Listened to the Problem

Steel Hydraulic Line Tubing

Packing Fol-lower

SVI arm restraint kits for Forward lifts save you money.

The selection of genuine SVI "Direct Fit" brand auto lift repair parts just keeps growing and getting better every day. Our engineers always have a significant backlog of projects. As projects are finished the selection of lift repair parts just keeps increasing so SVI distributors can enjoy more savings and greater parts availability.

Recently one SVI design engineer worked in concert with our licensed PE (professional engineer) to make (8) eight different replacement arm restraint kits



available for Forward lifts. These kits are all made right here in the United States and are constructed using the proper materials and modern day manufacturing techniques. For proper fit and finish SVI distributors can rely on "Direct Fit" brand products to keep auto lifts in safe and proper working order.

How important are arm restraints? Arm restraints happen to be one of the first things an OSHA inspector looks at during review of a lift. The arm restraints play a crucial role in keeping swing arms correctly positioned prior to engaging the vehicle lifting points. Arm restraints are not intended to bear load or to keep swing arms in place when incorrectly positioned on a non-level plane. When conducting service or planned maintenance and inspection it is always wise to make sure the operator is aware of the arm restraint's intended purpose.

When conducting service or planned maintenance and inspection it is always wise to make sure the operator is aware of the arm restraint's intended purpose.

The Arm Restraint Kits

Genuine SVI P/N	OE#	For model number
BH-7235-18	137K03	12000-TP, 15000-TP
BH-7235-23	158K01	DP-97, DP-10 Asymmetric
BH-7235-23X	159K01	DP-97, DP-10 Symmetric
BH-7235-24	070K02	7000-B
BH-7235-36	119K01	7000-A, DP-7A
BH-7235-37	112K02	10000-A
BH-7235-38	037K04	8000-A, 9000-A
BH-7235-58	116K01	9000-OH, 9000-B, 9000-FP

Genuine SVI "Direct Fit" brand arm restraints are available in kit form and the components are always available individually. This means if you have a customer damage one arm restraint you can get the parts you need to correct the specific problem rather than force your valued customer to purchase an entire kit.

SVI is your answer.

All names, numbers, symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers; however, some parts may be the actual product of these manufacturers.



THE Twin Post

May 2007

800-321-8173

A history of design improvements . . .

Genuine SVI thinking

Originally featured in *The Twin Post*
November 2002

The product improvements

Exclusive “jack-up” holes provided - Yes, use two 5/16”-24 capscrews to easily lift our upper bearing kit back off the plunger for future seal replacement. Removal is no longer a struggle.

1/8” thick glass filled nylon replaceable bearing - These thick bearings provide excellent side load absorption and are self lubricating. The material will also absorb or ingest contaminants so the bearing won't act like a grinding wheel on the plunger. It is a top choice material for severe condition hydraulic applications.

10-5/8” bearing housing gasket - This gasket is supplied because the cross section of the O-ring static seal has to be so small. This means imperfection in the mating surface on the casing could lead to seepage. You have a choice, use just the gasket, use the O-ring, use both or throw one away. The gasket provides a full flange sealing option, thus reducing the possibility of static seepage. *A gasket is not needed on the 8-1/2” version because of the thick cross section O-ring that could be used.* If you have any questions about this, call.

Enhanced upper bearing kits for use on 8-1/2” and 10-5/8” in-ground Rotary lifts.



Is Rotary Lift aware of Terrorists selling lift repair parts?

Rotary Lift, a Dover Industries Company, in an April 2007 press release on its website is warning shop owners to be alert to counterfeit lift parts. Rotary is referring to “The Stop Counterfeiting in Manufactured Goods Act”, which does not apply in any way, shape or form to anything SVI does. SVI is an honorable, ethical company that conducts its business activities professionally. We hope Rotary has not referred to this Act as a scare tactic to make people fearful of purchasing SVI lift repair parts for Rotary lifts. If this was its intent, its action both would injure us and jeopardize American jobs.

SVI never misrepresents its products or the law.

Rotary apparently has reason to believe its products are being counterfeited. This Act, also known as H.R. 32, is specifically about terrorists and other devious individuals that label counterfeit products such as toys, medicines, hand bags, auto parts and evidently Rotary parts as being actually that of the manufacturer. A good example of a counterfeit product would be those so-called Rolex watches you can buy on street corners in big cities.



SVI has a pretty good handle on who is selling lift repair parts to the auto lift industry in the United States. We are not aware of terrorists or other deviates selling parts labeled with the Rotary logo on them. Are any of you?

If you read Rotary's press release further, a substantial inaccuracy causes us to believe it may actually be citing H.R. 32 to scare people from purchasing lift parts from SVI. It says counterfeit parts may be labeled “Made for Rotary Lift Model XXX”. If a part is marketed in this fashion or has this statement labeled right on it, it is not being misrepresented as a product of Rotary's actual manufacture. Why then would Rotary have such an incorrect statement on its website? In our opinion there is only one of two reasons -- either Rotary is not aware of the actual law and its content or it is misstating the law and damaging SVI's revenue and reputation. Regardless of why, in our opinion, this statement is inaccurate and should be immediately removed from the Rotary Lift website. Further, Rotary and the Automotive Lift Institute who contributed to the press release should be classy enough to promptly apologize to SVI, the auto lift industry and automotive shop owners.

Frankly, SVI team members are ashamed a company in our industry exists that would act with such misguided judgment.

Where in fact are Rotary's ethics? **We want to know!**



THE *Twin Post* May 2007
800-321-8173

Innovative engineering equals more. . .

Genuine SVI Lift Safety Products

Patent pending, the SVI exclusive MPTR safety legs are growing in popularity. More and more OSHA inspectors are requiring that older in-ground lifts must employ the use of a safety leg that provides locking positions every 6" (six inches). With the twist of one bolt this once elusive or costly upgrade is now easily accomplished and very affordable.

How and why did SVI make this product work when no other lift companies have ever been able to figure this out or even wanted to? Simple, SVI has an innovative can-do spirit and top engineers on staff. SVI isn't like other lift companies that would rather obsolete safety related products. SVI is very concerned about lift safety whether the lift your customer operates was built yesterday or 50 years ago.

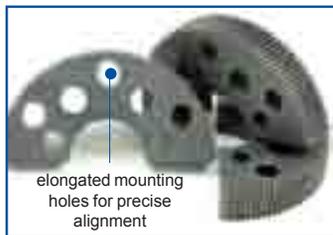
NEW MPTR 2-7/8" OD 18,000 lb. capacity versions are now available for some truck and bus lifts equipped with old single position safety legs. If you are in a State like New York, you can satisfy DOT inspectors and put the brakes on unnecessary and costly lift replacement.

Genuine SVI lift safety products like the MPTR are key to helping you solve and assess a shop owner's risk management needs. Always inform your customers about the latest SVI design improvements or innovative solutions when conducting maintenance and periodic inspection activities. In-ground single post and truck and bus lifts are one of the most valuable and reliable tools your customers own. SVI exclusive MPTR safety legs will help your customers keep these lifts safely in service for many years to come. If you need help with any field related lift problems SVI is always willing to help with innovation.

The latest design improvements . . .

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elongated mounting holes for precise alignment

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Your demand has made keeping adjustable arm restraint gears on the shelf difficult for us. The harder we try to catch up with demand the more demand increases. Because as swing arm sag increases from lift use, the fit between gears tightens and can lead to impaired performance. SVI adjustable arm restraint gears allow for precise alignment and a properly functioning restraint system. It's SVI for genuine design improvement.

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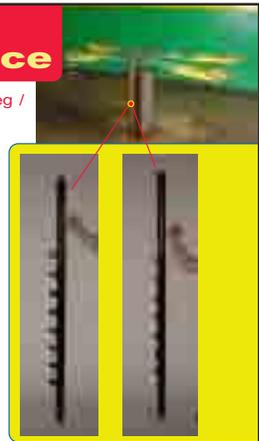
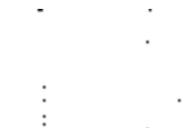
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- Only from SVI
- Cost-saving upgrade
- Increases safety
- Patent pending

How it works



MPTR

SVI is your answer.

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The selection has grown. Do you have the new book?

Lift Repair Catalog

LR7090G S V I International, Inc. - Lift Repair Parts January 2007

Height Extensions for Surface Mount & In-Ground Lifts

Your #1 Source for Height Extensions

ALM	Challenger	Globe	Rotary
Alamo	Eagle	Grand	VBM
American	Force	Hydra-Lift	Weaver
Ammco	Forward	Manitowoc	Werther
Benwil	General	Nussbaum	Western
Bishamon	Gilbarco	Phoenix	Wheeltronics
			Worth.....and more

SVI International, Inc.
 Baltimore • Chicago • Los Angeles
 Main Office: 101 W. Illinois Ave., Aurora, IL, 60506
 Ph. 800-321-8173 or 630-844-5566 / Fax 800-899-1784 or 630-844-6770
 www.svinternational.com
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THE *Twin Post*

May 2007
800-321-8173

A product line always on the move . . .

Genuine SVI consistent supply



Hardly a day goes by when SVI is not working on new products to offer for other segments of the automotive industry. This replacement air pressure gauge for use on many Coats tire changers was first introduced several months ago. Since its introduction many of you have taken advantage of our excellent pricing and famous delivery speed. This air pressure gauge is shipped individually packaged in a nice box and includes three new mounting screws.

Virtually every shop has at least one tire changer. SVI can now help you supply your customers with some of the popular parts for tire changers, such as mount demount heads, bead breaker cylinder repair kits, belts, and air gauges. We also stock just the clear polycarbonate lens for the air gauge pictured.

Get your parts in this truck Fast

When you need to get something moving in your direction fast, SVI is your answer.

Others may promise to ship your wear item orders within 24 hours but at SVI it is more like 6 hours. We say why wait another day, let's ship it today.

It's not too late! When it is late in the day for those of you in the Eastern or Central Time Zones, it is still early for SVI in the Pacific Time Zone. This means if you need something tomorrow, SVI can still ship it today. Our now nearly famous *Rapid Fire Response* and strategic use of our three "Ready Ship"™ warehouses allows us to be one of the fastest shipment turnaround companies in the industry.

Let your favorite SVI representative know what you need on the truck today. **Get Fast, Go SVI.**



Working closely with distributors. . .

Genuine SVI team work

SVI encourages and welcomes distributor input. This input can be beneficial to the entire industry and provide new and useful products. If you consider many of the products we have introduced over the years, there is almost always one thing in common, distributor input.

The **SuperSocket** is no exception and many of you are now using this helpful tool. This product was developed by a distributor to help reduce fatigue and allow the installer to achieve higher and more consistent torque values with less energy. It works well, we know. Extensive tests were performed in our shop to verify what results we would see. Our findings were conclusive.

The **SuperSocket** is ideal for everyone who installs auto lifts using standard wedge anchor fasteners. Since air or electric powered impact wrenches are an absolute no-no around wedge anchors, this product is the right tool for the job.

If you have an idea you would like to see made available across the country to your peers in the auto lift industry, let us know and we will see what we can do.



Lift King brand

SuperSocket

Intro Price
\$44.95

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SVI P/N
BH-7085-01 1/2" Drive
BH-7085-02 3/4" Drive
Note: ratchet not included



Benefits:

- Keeps you off your knees.
- Reduces fatigue.
- Allows you to achieve higher and more consistent torque values with less energy.
- Lets you work with your legs rather than your back.
- Easier on your joints.

Features:

- 1/2" or 3/4" Drive available.
- 1-1/8" Hex (for 3/4" anchor).
- 40" Long.
- Powder Coat Finish.
- Can be used as a lift roller or pry bar.

The *Lift King brand SuperSocket* is ideal for everyone who installs auto lifts using standard wedge anchor fasteners. Since air or electric powered impact wrenches are an absolute no-no around wedge anchors, this product is the right tool for the job. Who wants to crawl around on their knees to hand tighten 10 or more anchors per lift installation?

With the **SuperSocket** this is over! Now you can properly tighten anchors while reducing stress on your knees, back, joints and shoulders.

This tool is also ideal for use as a pry bar or roller for moving lifts around. Every installer or installer team should carry at least one on the truck. Do the job right and reduce the energy you expend. Don't delay, order your **SuperSocket** today.

<http://www.svinternational.com>
SVI International, Inc.
LIFT REPAIR PARTS

BALTIMORE - CHICAGO - LOS ANGELES

Main Office: 101 W. Illinois Ave. • Aurora, Illinois 60506 • 800-321-8173 • Fax 800-899-1784
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THE *Twin Post*

May 2007

800-321-8173



DTO28 lifts saved!



STOP Rotary DTO28 equalizer box cave-ins from causing premature and costly lift replacement. SVI's Drop-In Rack and Pinion Equalizer Upgrade Kit is the solution DTO28 lift owners have been seeking.



The new kit includes: racks bars, housings, pinions, guide tubes, locking system and all the hardware.

This kit provides DTO28 lift owners with a real service solution. Many DTO28 lifts have one problem in common, the equalizer box corrodes and begins caving-in. This condition causes the crossbeam portion of the existing equalizer mechanism to hang up and impair or completely stop the lifts function. While, there is nothing else wrong with the lift, lift owners in the past were faced with two costly options, replace the lift or excavate and install a new equalizer - **this is over!**



This DTO28 was raised nightly for floor cleaning. One day it just simply would not go back down.

The SVI Rack and Pinion Upgrade Kit increases the usable service life of DTO28 lifts. Many DTO28 lifts are in service facilities deemed national accounts by the lift manufacturer. Why sacrifice service facility dollars through unnecessary lift replacement? DTO lift owners would rather save their DTO keeping its versatility and avoiding the expense of a new lift. SVI is your answer!

Installation of the SVI Drop-In Rack and Pinion Equalization system is simple. For all the specific details contact SVI for more details.

DTO28 lifts were produced by Rotary lift and can be readily found in the following locations: Muffler Shops, Tire Dealerships and Car Dealerships.



Sealed guide tube system shown lowered in place.



Save the DTC's



Lift Repair: SVI is your answer!

SVI International, Inc.
LIFT REPAIR PARTS

BALTIMORE - CHICAGO - LOS ANGELES

Main Office: 101 W. Illinois Ave. • Aurora, Illinois 60506 • 800-321-8173 • Fax 800-899-1784

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Because we listened to the problem...

Genuine SVI lift repair solution

SVI was the first to invent and supply a repair kit for Rotary side-by-side lifts that has saved owners of this model thousands and thousands of dollars in unnecessary lift replacement. You can imagine how flattered we were when our design was imitated several years later at a much higher price by the manufacturer of this lift model. Ironic, SVI as the original manufacturer of this genuine lift repair kit was imitated.

After so many years of supplying the SVI upgrade kit for DTO models it is difficult for us to know exactly how many lifts have had their usable service life extended. We take great pride in this kit, its affordability and all the happy customers it has made and will continue to make for you. The next time you run across a lift service issue that has no current solution, contact SVI and we will listen to the problem and work to find a genuine solution.

DTO28 lifts were once produced by Rotary Lift and can be readily found in muffler shops, tire dealerships, independent garages and car dealerships. When performing routine maintenance and planned inspections always remove the center cover and inspect the condition of the equalizer housing. You will find much potential for this kit.

Steel Hydraulic Line Tubing and Tube Fittings



You can find the need for steel hydraulic line tubing in quick lubes, car dealerships and just about everywhere else vehicle service is performed. To help make it easy for you to bid on and win these jobs, SVI stocks a full range of tubing and tube fittings.

All of these products are neatly laid out in our easy to use Delivery System Products catalog booklet that makes selection easy. The next time you are asked to install a fluid delivery system or add on to existing tubing SVI can help. We also carry a full line of strut support system supplies.



Delivery System Products

LEC5000B

SVI International, Inc. • Lubrication Equipment

March 2001

Steel Hydraulic - Line Tubing

LENZ "O-Ring Seal" -
Steel Tube Fittings



Strut Support System Supplies



Channel Nuts

Fittings

Clamps

Steel Tube Fittings

Table of Contents

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"Empire" Steel Hydraulic Tube Fittings	Pages 11 - 13	Fittings	Pages 19 - 23
Standard Steel Pipe Fittings	Page 14	Beam, Pipe & Tube Clamps	Pages 24 - 27

Tubing is supplied in easy to manage 20 foot lengths and by selecting our protective packaging option you can ensure your shipment gets to the job site straight and undamaged.

For your tube fitting needs SVI supplies both the LENZ style O-ring fitting and the standard compression style fittings.

If you do not have SVI's Delivery System Products catalog, contact SVI for your copy today.



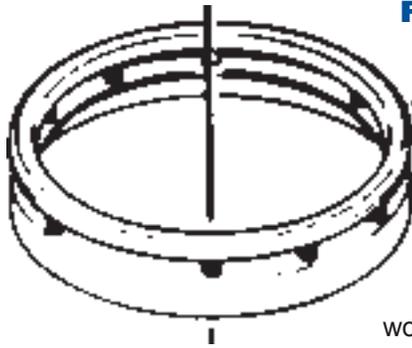
THE Twin Post

May 2007

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SVI Supports Distributors

Found in SVI Power Post and Weaver lifts



Packing Follower/Expander

Want to experience more successful repacks of in-ground Weaver lifts?

Each time you reseal a Weaver lift always check to see that the packing follower/expander is in good shape and working properly. The follower is the key component used to pre-energize the Vee rings.

Pre-energized Vee rings mean the seals are ready to work at the moment any pressure is applied. Without a properly functioning follower the Vee rings will allow for a small amount of seepage until the pressure builds up and finally energizes the seals.

SVI stocks all three sizes of packing followers found in SVI Power Post and Weaver lifts. Contact your favorite SVI representative if you have any questions or need to get at least one each of the popular sizes for your truck.

SVI is 30 years old this year. Thank you for your support and loyalty over the years. We are dedicated to you and will continue working hard for you in the future.



phone
800-321-8173
or
630-844-5566

fax
800-899-1784
or
630-844-6770

www.sviinternational.com

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The Twin Post



Newsletter by SVI and Moving Fast Solutions

- Baltimore
- Chicago
- Los Angeles

Update for the S V I Line of Automotive Service Equipment Repair Parts - August 2006

This Issue:

You Can Just Name It!

Some services provided by SVI

A solid approach

TitenHD for Klinker tile

Lift History

Lube Buckets

Serious Specifications

Global Solutions

Made to order

The black and blue page

phone

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fax

800-899-1784

or

630-844-6770

101 W. Illinois Ave.
Aurora, IL 60506

an American owned enterprise

All names, numbers, symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers; however, some parts may be the actual product of these manufacturers.

YOU CAN JUST NAME IT!



And, we don't just mean the parts you need. While SVI's selection of on hand inventory is vast so to is SVI's available options to lift installers and equipment dealers.

If you sold it or service it your name should be on it. It is important that your customers remember who to call long after the initial installation or last service call. Now there is an easy way to permanently attach your nameplate to every lift or other piece of shop equipment you sell or service.

Stop putting on stickers that can be easily removed and instead permanently attach a nice looking metal nameplate. Everything you need to start doing this immediately is available from SVI. We will supply you with the tool, the metal tacks and three different sizes of custom screen printed nameplates that you can choose from.

Installation is simple and takes just seconds. The tack tool driver operates off compressed air that you have access to in the shop. All you do is place the metal tack on the magnetic head of the driver, line up your nameplate, line up the tack with one of the holes and pull the trigger. You just delivered a single controlled impact, which drives the specially designed metal tack right into the steel. Wham, wham, in an instant your nameplate is secured. No drilling is required.

Metal tacks are manufactured from special steel alloys and stainless steel and then precisely heat treated and tempered so they are much tougher than the base material into which they are being driven. The special process creates fasteners that can penetrate metal as hard as Brinnell 240 and set themselves in metal as thin as 1/8" (even thinner if the metal is supported). They will fasten to steel, many grades of cast-iron, stainless steel, brass, bronze and aluminum.

Metal tacks are great for fastening nameplates, data plates, wiring clips or any other light weight attachment. The portable, safe, single-impact air driver allows the operator to position the attachment before fastening. This eliminates the problem of having to precisely locate and drill holes in the base material. This means no drill bits or messy cleanup.

Metal tacks form their own hole, which eliminates the drilling. Adhesive backed metal nameplates require a clean surface and can be easily removed. Metal tacks need no surface cleanup and are not affected by dirt, grease or oil.



metal tack



Position

The metal tack is placed in the hole of the nameplate and against the base material, ready for driving.



Drive

Driving the metal tack forces the base metal to form a crater-shaped ring.



Set

when fully driven, the displaced metal is permanently embedded in the locking groove.

- Air Driver • Metal Tacks • Carrying Case • Metal Nameplates •

This product is courtesy of an employee owned company.

Keep your name right next to your customers!



THE Twin Post

August 2006

800-321-8173

Make a solid approach. . .



Hardly a day goes by when we are not involved helping solve an issue someone's customer is having. The owner of a fairly new 4 post lift needed an approach ramp that would hold up longer to the rigors of everyday use.

SVI gladly set out to create an improved approach ramp that would not tear apart as easily or dig into the floor a little more each time a vehicle went over the approach ramp. Can you imagine how a BMW dealer with a newly installed Klinker tile floor would possibly react to scores in the tile from an approach ramp?

The SVI solutions were really rather easy. First, we added an additional plate for stiffening purposes on the top of the ramp to help prevent the steel from tearing at the plate's pivot point. Second, a solid steel plate was added to the bottom of the stiffener gussets. This distributes the vehicle's weight over a larger flat surface rather than on three relatively thin contact points. The end result is a stronger, more solid approach ramp and the end to growing scores in your customer's floor.

The SVI designed BH-7542-64 improved approach ramp is a DIRECT FIT™ brand product intended to replace Rotary# S120072.

Should directly fit on the following models: AR123, AR40, AR55, ARO123, QL4P, SM123, SM40, SMO123, and some others.



Solid plate evenly distributes the vehicle's weight across a larger flat surface to prevent floor scores.

Stiffener plate added to approach ramp pivot point area handles shear forces better to reduce tearing.



This Rotary lift model SMO123 was installed less than 5 years ago.



Torn up! This approach ramp is literally tearing apart at the pivot point area just from driving vehicles on and off the lift.



Scored floor! The act of driving vehicles on and off the lift has caused these scores in the floor because all the weight is focused on three narrow gussets.



Chasing the tear! A weld was added on the opposite side to try and stop the approach from tearing completely in half. It should hold for while.

The TitenHD® is the right anchor for Klinker tile.



If you are installing surface-mount lifts on a shop floor covered with attractive Klinker tile use only TitenHD screw anchors. You will be using a higher strength anchor product while providing your customer with cleaner, neater looking installation.



The extra added and important benefit is that TitenHD anchors are removeable. If a lift column ever needs to come down for carriage work or any other reason, the anchor can easily be removed and reused in the same hole. This means you won't need to reposition the lift and redrill holes or risk damage to the tile floor that can occur when pounding wedge style anchors down.

Klinker tile floors can be found in BMW shops.

Faster
Neater
Stronger
Faster
Neater
Stronger
Faster
Neater
Stronger
Faster
Neater
Stronger



THE Twin Post

August 2006
800-321-8173



Custom saddles and adapters.

When change occurs to a bus or truck chassis SVI and you will solve the challenges confronted by lift owners.

Same Day Shipping in most cases.

Custom equalizer and lifting cables, fast.

Your customers can't afford to be without their lift and you want to be their quick responder.

Engineering. Truly knowing parts are designed to the proper intentions protects everyone.

SVI List of everyday services we provide distributors.

Innovation. SVI develops products from scratch to address real needs distributors are asked to solve.

Custom configured safety legs/non-rotators. Helps you get what your customers ask for and right away.

Lower cost shipping. By maximizing the use of our three warehouses we can help you reduce freight costs.

Meet or beat anyone's advertised price or special. This assures you are always striving to optimize your profits.

A growing product line. Everyday products are added to increase your sales opportunities.

General satisfaction. From freight quotes, delivery options, lead times or have any special application questions, SVI supports you!

Support. When you need help identifying a part or problem solving, SVI goes right to work for you.

Safety. When others obsolete safety related devices we re-continue them forever to protect everyone.



Integrity. We want to be the kind of company you trust and rely on daily.

Value. This is not something measured just in dollars but rather actually the sum total of the results.

Same day shipping on thousands of parts. There is no need to wait, get what you need on the way the day you order it to minimize downtime.

Stewardship. We are concerned about our industry and how changes may affect you and your customers.

We want to keep pace with you, what else can our company do to work better for you?



THE *Twin Post*

August 2006
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Something from our LIFT HISTORY room:

The pile of drawings above are the originals created in 1960 by the United States Air Compressor Co. of Cleveland, Ohio to make model number MP-27. This fore and aft lift was sold by Curtis for quite a few years. It was also marketed by Globe lift from 1965 to 1972 under the same model number. During review of the drawings one notices many similarities to a Weaver model EC102. While not entirely the same as the Weaver, the Curtis lift is a very close copy.

SVI maintains parts availability for this lift model and many lift models even older. In our archives, we have drawings and information that goes back to the 1930's. We even have some drawings on one of the first ever 4-Post lifts that was available starting in the 1940's and it was called the Electric Hoist. Do you know who first made this 4-Post lift available?



Serious Specifications

Cable assemblies are one of the key ingredients to lift safety. That is why SVI requires only sound assembly methods be used. Our suppliers are the most professional and most trusted in the wire rope assembly industry.

With the weight of a vehicle over someone's head you cannot afford to use a cable that has an end on it that does not develop the proper pull-out value. SVI cables are made to the proper pull test values. Remember that even equalizer cables can become full load cables in the event of a cylinder failure. Do not compromise safety, SVI is your answer.



Lube Buckets

<insert fancy headline here>



The SVI product line has been growing, thanks to our new product development team. Among other things, currently they are focusing on repair products and consumables for tire changers.

The angled lube buckets pictured above fit Coats models 4040, 4040SA and 4050. The SVI part number is BW-1665-72. We have very affordable pricing and quick delivery. If you do not currently sell parts or consumables for tire changers, now you can. Let your customers know you can help them and increase your sales opportunities.

The tire swabs are also available, just ask for SVI# BW-2104-91.

Global Solutions!

No, we do not have the answers to global warming, global conspiracies or the global energy crisis. We do have the answers to your repair part needs for Globe lifts.

Pictured below is a widely sought after part for Globe lifts. This adapter is for the front saddle of MP-810 and MP-28 models. It is



Candy Dish or Salad Bowl?

rumored the old Globe guys called this thing a salad bowl adapter. Many of the SVI distributors refer to it as the candy dish adapter. One thing is for sure, no one ever ate anything out of it.

It is primarily used for GM vehicles with coil spring front ends. The SVI part number for this adapter is BH-9431-34 and it replaces old Globe # C43114.

This and most other parts for **Globe** lifts will remain continuously available from SVI.

Globe Solutions!

Fits Globe 10-5/8" rear lift section.



Made to order. . .

This custom saddle and adapter package for a Globe lift provides 25,000 lbs. in lifting capacity. It is designed to lift on the frame rails that run down the center of the bus. As bus chassis designs change so does the need for a better way to safely lift the vehicles. The next time you encounter a special lifting need put SVI engineers to work for you. **SVI is your answer!**



THE *Twin Post*

August 2006
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The black and blue page.

20,000+ repair parts. The SVI team is always working for you.



Air line connectors

SVI has these and many other air line connectors available. We also stock air line tubing.

BH-7214-77 is the "L" style and

BH-7214-78 is the "Y" style

Both push in and lock styles have 1/4" NPT male threads and are available at a cost-savings. If you need any air line connection supplies contact your favorite SVI representative today.

Cobra or cable glide?

Many distributors refer to this as a Cobra head. Rest assured, this isn't a snake but



BH-7528-94

it is a repair part for Rotary lifts. SVI has tooled up on this and many, many other parts to offer you rapid fire delivery, the right part for the job and industry competitive pricing.

Right Parts • Real Fast

Making it easy

At SVI our job is all about making it easy and affordable for you to help your customers with repair part solutions.

Pre-bagged kits are just one example. These arm pads for Challenger lifts are packaged in sets of four and include installation hardware.

To make rubber pads, SVI uses a highly abrasion or cut resistant compound. We avoid materials such as urethane because of its tendency to cut or tear easily.

Please choose SVI when you need the right kits and the correct material selections.

Ask for BH-7225-01-4.



There is a little yellow seal too. . .

There are so many different makes and models out there today. Perhaps that is why it is increasingly difficult to know what to carry on service trucks. Here's one good example of something to keep available. We have combined two similar popular seal kits for Rotary surface lifts.



The BH-7511-10U will repack Texas Hydraulic or Massey Ferguson cylinders if the OE cylinder numbers are FJ783 thru FJ7664.

Works of art?

Our machine shop enjoys spinning these things into shape on the lathe. Made of aircraft grade, high strength aluminum, these extensions are built to last.

They fit the big boy lifts made by Rotary. If you know anyone that owns an SPO-12, 15 or 18 model you can equip them with top quality SVI extensions.



BH-7536-53 (5")
BH-7536-54 (10")



Raptor™ import lift unleashed

We are on the job working to make sure SVI repair parts for the Raptor™ are available the second you need them.

Also, we are working on possible SVI options and accessories for this import lift, watch for details.

Raptor is a Trademark of Raptor Lift, Unity, Maine

A DAILY EVENT!

It's true, every single day a part is added to the SVI product line. The replacement rubber pads



BH-7805-168

for Wheeltronic lifts are just another example. Since our last printing of our height extension catalog, we have added twelve (12) new rubber arm pads for various lift makes. From Alamo to Western, we have the pads.

More Parts • Everyday

We want to pump them up. . .

Rolling jack bridges use many different pump configurations and pressure settings. We can help you get the repair parts or the new pump you need. The pump on the left is economically priced and delivers a full 10,000 psi, while the pump on the right is commonly found on Rotary rolling jack and operates at 6,000 psi. For service, value and selection, one phone call does it all.

SF-22903



BH-7514-21



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SVI Supports Distributors

**Auto, Truck and Bus Lift Repair Parts
to Keep Every Shop Going!**



www.sviinternational.com



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The Twin Post



Newsletter by SVI and Spare Part Productions

- Baltimore
- Chicago
- Los Angeles

Update for the S V I Line of Automotive Service Equipment Repair Parts - March 2006



A KILLER IN THE TUB

When was the last time you checked down inside a cassette lift containment tub? If you have not checked on one lately, be very careful and remain calm the next time you do. Watch out, there is a killer lurking down there and the killer's name is WATER.

Each time a cassette lift is operated, fresh, moist air is drawn down into the containment tub. Once inside, the coolness of the surroundings causes moisture to drop out of the air and begin accumulating. This moisture or better known as water, "the lift killer" starts its almost termite like assault on the steel and aluminum components of the lift. The items subject to attack "by the killer" include the welds, the load bearing steel structure, the equalization beam, safety lock components and every nut and bolt.

The air cylinder pictured to the left is just one such component that was attacked by the killer and removed from a cassette lift. The air cylinder functions as part of the safety lock mechanism. Could other components be corroding away? Take a look for yourself. Out of sight, out of mind corrosion may be going on right below a shop technician's feet, while 4,000 lbs. of a four door sedan are above his head.



We know water in the lift is not a good thing. Now with SVI's patent pending "Aqua-Out" automatic water removal system there is something you can do to end water accumulation inside the tub. "Aqua-Out" installs in just less than two hours and



removes up to 2 gallons of water each time the lift is lowered. The "Aqua-Out" kit comes complete with a moisture filter/regulator, pump, tubing and an in-line filter that are all specially designed for the rigors of service this application requires.



The picture above to the left shows a corroding lift without an "Aqua-Out". The picture above and to the right illustrates how easily the "Aqua-Out" system fits in a cassette style lift. It is strongly believed that installation of the "Aqua-Out" system is crucial and should be done sooner rather than later. Later is too late! This low cost solution to automatic water removal is worth every penny because it will protect the investment in the lift and everyone's peace of mind.

If you know anyone that owns a shop equipped with cassette style lifts like the one pictured to the right, get an appointment with them. Open the center cover and show them what is going on deep inside the tub.

Get the water out now!



This Issue:

Killer in the Tub

American Made Turnplates

Custom Sticker Design Service

Air Motors for Tire Changers

Mount/Demount Head for Tire Changers

1 of 20,000

Forward March

Power Post Lifts

Low Oil Lock for Rotary Lifts

Stronger Anchors

Capacitor for Rotary Global Hydraulic Power Units

Custom Saddle and Adapters

All names, numbers, symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers; however, some parts may be the actual product of these manufacturers.



THE **Twin Post**

March 2006
800-321-8173

Stronger, Faster, Neater and Removeable. . .



The TITEN HD® heavy duty screw anchor is all that and more. There are so many benefits to the Titen HD that it is difficult to cover all points in one Twin Post feature.

Lift installers will find the Titen HD to be the anchor solution of choice in many cases. The Titen HD is a patented high strength anchor for concrete. The self-undercutting, non-expansion characteristics make it ideal for lift installations, even at smaller minimum edge distances. The proprietary cutting teeth enable the Titen HD to be installed in one eighth of the time required than when using wedge style anchors. In other words, drill your hole, blow it out and screw the anchor in with an air impact. Yes, unlike standard wedge anchors, you can safely use an air impact when installing Titen HD's.

Caution: you should NEVER use an air impact to install a standard wedge anchor.

- ① No special drill bit required.
- ① No need to drill holes all the way through the concrete.
- ① Easily removeable.
- ① Stronger than conventional anchors.
- ① Faster installation.
- ① The whole anchor is working not just a little portion at the bottom.



Never have another ugly anchor installation like this again.



The Titen HD was properly installed in seconds.



The Titen HD looks neater and is not a trip hazard.



The serrated teeth facilitate cutting and maximum strength.



The Titen HD is easily removed at a later date for lift relocation.



The Titen HD can be installed closer to edges and cracks.

The Titen HD Screw Anchor develops more ultimate strength than conventional wedge anchors. SVI recommends that installers carry the 3/4" x 5" or 3/4" x 4" for lift installations. All other sizes from 3/8" to 3/4" are also available.

Titen HD U.S. Patents 5,674,035 & 6,623,228	SVI P/N	Size	Description
	BH-7075-36	3/4 X 4	Titen HD Heavy Duty Screw Anchor
	BH-7075-37	3/4 X 5	Titen HD Heavy Duty Screw Anchor
	BH-7075-38	3/4 X 6	Titen HD Heavy Duty Screw Anchor

If you need any other types of anchoring and fastening systems for concrete and masonry, call SVI.

SVI is your Simpson Strong-Tie Anchor Systems Distributor.

If you need any other types of anchoring and fastening systems for concrete and masonry, call SVI.

SVI is your Simpson Strong-Tie Anchor Systems Distributor.

If you need any other types of anchoring and fastening systems for concrete and masonry, call SVI.

SVI is your Simpson Strong-Tie Anchor Systems Distributor.

SVI has the capacity to supply even the foreign parts.



BH-7512-70

The BH-7512-70 is the start-up capacitor that fits the Italian made 1Ø Global Hydraulic power units found on newer Rotary lifts. This is a very popular item for us and we are carefully adjusting our inventory levels to match your immediate requirements.

If you service or install Rotary lifts, this would be a good item to keep at least one of on your truck. Doing so means you will be ready at a moments notice to get a customer back up and running quickly. SVI is your answer.



THE Twin Post

March 2006
800-321-8173

American Made Turnplates



stainless steel version

So many of the low cost turnplates on the market today are made on the other side of the Earth. We decided there was no reason why turnplates couldn't be made right here in the Country's Heartland and our welders and machinists couldn't have agreed more.

SVI is pleased to announce low cost US worker made front wheel alignment turnplate sets. These turnplates are quality constructed and easily serviceable. Take your pick. You can choose from either a painted black carbon steel version (not pictured) or a stainless steel version. The stainless steel version is ideal for colder climates, where salt is used on the roads. Each carries SVI's standard one year warranty and is guaranteed Made in the USA.

Specifications:

Sold as a set of two turnplates

Turnplate Diameter: 13-1/2"

Base Size: 14" x 14-1/2"

Capacity: 1-1/2 tons each

Part numbers:

BA-1600-04 Painted

BA-1600-04SS Stainless

INSPECTION

Date of Inspection: _____

Next Inspection Due: _____

Auto Lift Make: _____

Lift Model No.: _____

Lift Capacity: _____

Lift Bay or Location No.: _____

Inspected By: _____

SVI P/N BH-7011-

This space left intentionally blank for inspection notes or lift inspection company's business sticker.

It is highly recommended that automotive lifts be inspected by a qualified lift service company every six months.

Custom Sticker Design Service

Routine lift inspections are becoming more and more popular. SVI was recently asked to make up an inspection sticker for a company to place on lifts after each inspection. If you would like to start using the same lift inspection sticker, order BH-7011-11. These durable vinyl inspection stickers are supplied in bundles of 50 stickers.

SVI is also pleased to announce our custom sticker design service. We will be more than happy to readily design and print specialized stickers tailored to your direct requirements. We can even add your business logo and contact information. In other words, custom stickers just for you. Contact us for details.

Replacement air motors for Coats and other tire changers.

SVI P/N	Description
BW-1225-72	Air Motor 4 vane reversible fits Coats 5030 (182572), some Corghi, Sice, Guilliani and many Italian made models
BW-1225-72-1	Air Motor Repair Kit 4 Vane
BW-1211-90	Air Motor 4 vane reversible fits Coats 5050, 5060, 5070, and RC15 (181190)
BW-1211-90-1	Air Motor Repair Kit 4 Vane



THE *Twin Post*

March 2006

800-321-8173

Featured new product

Whatta Duckhead. . .

It's time for a stronger change

While the tires on your service trucks may not be ready for replacement, there are plenty of customers with tire changers that can use new higher strength nylon mount/demount heads.

SVI is pleased to announce the addition of repair and replacement parts for tire changers. Our first significant addition to this product line is the mount/demount head pictured to the right. This mount/demount head is offered at a significant savings while affording the user a higher strength, better performing product. The nylon material used in the production of SVI's product yields a tensile strength of about 31,000 psi. The standard PA6 nylon used by others only yields a tensile strength of 12,000 psi. SVI is able to deliver this higher performance mount/demount head due to a special investment in highly advanced tooling.

This popular mount/demount head fits Coats RC5, 10, 15, 20, early 5060 and many newer models, Hofmann, Sice, Ammco 740, all Corghi, All Tool, Giuliano, and Mondolfo Ferro just to name a few.

Try a few today. Contact SVI sales for your special introductory price on these super duckhead mount/demount heads.



SVI P/N BW-1010-08
Ref Coats# 250309



1 of over 20,000

SVI stocks or carries so many lift repair parts it is hard for even us to keep up. What this means is simply that if you need a part, chances are we will have it ready to ship right away. The hydraulic valve pictured above is another fine example. This valve is used on certain Rotary lift models.

SVI's P/N is BH-9769-16 and the OE ref. number is FA3156. The next time you need this part call us, you will be very happy with the price and availability.

Forward March

SVI remains 100% dedicated to supplying lift industry distributors with all types of lift repair parts and new solutions. This means our selection of available parts will continue to grow.

We are in the process of having production partners ramp up to meet the growing demand for American Made repair parts for American Made Forward lifts. There are many Forward lifts in the field today that need the type of nonstop parts availability that only SVI can provide.

From arm restraints to replacement cylinders and everything in between for Forward lifts, SVI can be relied upon as your trusted source. We will start work soon on a new and comprehensive SVI "Lift Repair Catalog" featuring a full selection of all the repair parts for Forward lifts.

SVI will also continue its focus on making lift repair parts available for all the various import lifts from countries such as China and Korea. If you need anything for an import lift, let us know. Our engineers, fabricators and machinists are ready to domesticate the parts and produce them right here in the United States. **SVI is your answer!**



THE
Twin Post

March 2006
800-321-8173

SVI Power Post Lifting Systems

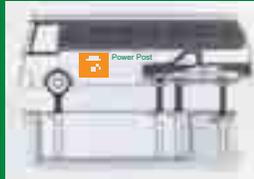
Low cost, last a lifetime lifting solutions. This product has proven itself time and time again for well over 50 years. It is extremely safe and reliable. It is easy to install, maintain and service. And with today's casing coatings and Aquamarine™ hydraulic oil from CITGO Petroleum environmental concerns are a thing of the past.

Specify only proven products the next time you need a heavy-duty lift. New style lifts on the market do not have any track record and are loaded with all kinds of cost, moving parts and electronics. Lifts are the one product that should remain simple for reliable and safe operation.

Low pressure lifts provide full displacement protection. This means a 7-1/2", 10-5/8" or 12-5/8" cylinder rod is fully supporting the load versus lifts made by others today where only a small 2" or 3" cylinder is actually supporting the bus or truck. For controlled descent and optimum safety some things just should not change. Put simplicity and safety back into the shop.

Specify Power Post Lifting Systems! Everyone will rest better at night including the taxpayers and the those who actually work under the lift.

www.sviinternational.com



SVI is your answer!

© entire contents SVI International, Inc. 2006



SVI International, Inc.
101 West Illinois Avenue
Aurora, Illinois 60506
an American Company

Have you received your copy yet?

A complete booklet covering the best heavy-duty in-ground lifts available was mailed to all SVI distributors this past January.

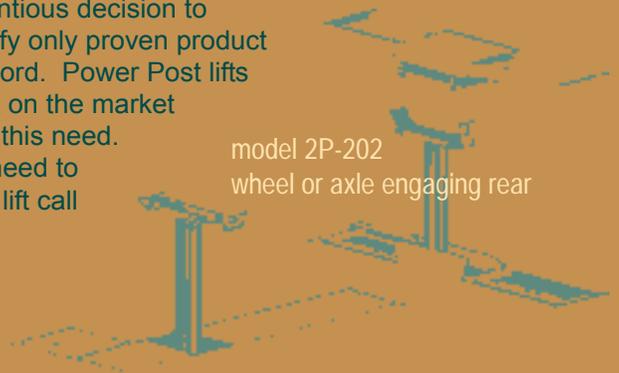
Power Post lifts are low cost, last a lifetime lifting solutions. This product has proven itself time and again over the last 50 plus years. Power Post lifts are extremely safe and reliable. Why? Because, Power Post style lifts have few moving parts and the design is robust, simple and above all sound.

Everyday both lift users and distributors are making the conscientious decision to purchase and specify only proven product with a real track record. Power Post lifts are the one product on the market that still uniquely fit this need.

The next time you need to quote a heavy-duty lift call SVI first.

Power Post lifts are Made in the USA and feature nonstop parts

model 2P-202
wheel or axle engaging rear



availability, proven engineering, low cost of operation, ease of maintenance and a truly robust design. There are over 22 heavy-duty models to choose from and plunger sizes range from 7-1/2" on up to 12-5/8". These are real deal lifts that provide full displacement protection, which means the whole plunger is supporting the load and not just some little cylinder hidden inside. For controlled operation and optimum safety, some things just should not change. Put simplicity and safety back into the shop.

Custom lift configurations are also available. If your customer has special needs, SVI will gladly help solve the specific requirements. From straight trucks to school buses and public transit buses to the biggest salt trucks, SVI is your answer.

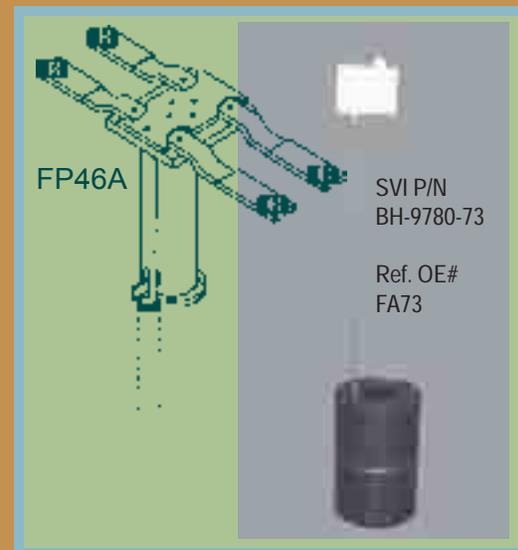
Re-continued...

Lift owner/operator safety is always a key concern. Whether a lift is brand new, 10 years, or 40 years old, SVI believes in the continual availability of all the parts even those important to the lift's safe operation. Recently, the low oil lock on the right was discontinued by the original manufacturer.

SVI has once again stepped in to make this very important lift safety product available again, forever. Today, there remain literally 1,000's and 1,000's of FP46A single post lifts still in service. These lifts were once produced by the Rotary lift company. If you need to replace the low oil control on any Rotary semi-hydraulic single post lift, SVI is your answer.

Without this device a low oil situation can cause potential dangerous rapid or erratic lift motion. The low oil control is very important because it prevents operation of the lift if the oil volume is below the proper safe operating level.

Under a load air will compress, compress, compress until wham, it suddenly overcomes the load and expands very fast creating a catapult like effect on the load, the vehicle on the lift. SVI and its engineers remain committed to working on ways to keep the auto lift industry continually supplied with safety related products.



FP46A

SVI P/N
BH-9780-73

Ref. OE#
FA73

Safety related solutions for the auto lift industry.



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March 2006
800-321-8173

SVI Supports Distributors

Custom Saddle for RV manufacturer



This saddle was designed by SVI engineers to meet the needs of an RV manufacturer whose chassis had changed. It fits on a model AC-1010 lift that was produced by Western Hoist. This saddle and adapter package provides extended reach capability and quick position pad style adapters.

SVI enjoys meeting the custom needs encountered by SVI distributors. The next time you are asked for some help with a challenging new need, we hope you contact us with your customer's requirements.



phone
800-321-8173
or
630-844-5566

fax
800-899-1784
or
630-844-6770

www.sviinternational.com

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THE
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March 2006

800-321-8173



The Twin Post



Update for the S V I Line of
Automotive Service Equipment Repair Parts - November 2004

Newsletter by SVI and
Power Station Publishing

- Baltimore
- Chicago
- Los Angeles

Four post
Power Station

Height
Extensions

Award Winning
doorjammerPro

Here a lift,
there a lift

Name your
price oil drains

Finest oil drain

What are these

Power unit
gasket

No more odor

Rare repair

Superstructure

Upgrade kit

Bolt-on MPTR

Wide spotter

Private label
pro

Knee Pads

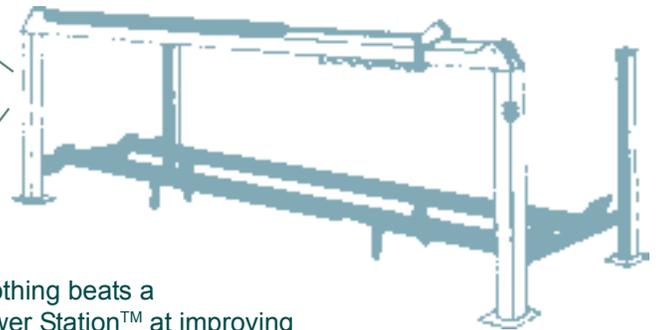
Super duty
saddles

Shim kits

Cables

Tech News

power station New version for 4 Post Lifts



**A Top Choice
Product!**
For 2 or 4 post
lifts, order today.

Nothing beats a
Power Station™ at improving
auto repair shop efficiencies. And, now
this popular accessory is available to fit easily on 4 post lifts.

Each unit is equipped with an all metal F-R-L combo that is adjustable from 0-160 PSI. The F-R-L is assembled to supply the user with clean, dry air for tire inflation and a separate lubricated outlet for air tool operation. For electric tool operation GFI 20-5R industrial grade outlets are furnished. This accessory is done right and available in four different powder coat finishes. Ask for a BH-7069 in choose from Red, Yellow, Blue or Black.

Get Extended!

New height extension adapters are always in stock for Challenger CL-9 model lifts. There are three versions available, one that offers a fixed 6" worth of extension. Another version gives more range with 10" in full extension. There is also a low boy 3" extension for tighter reach needs.

The part numbers: for 10" BH-7231-99
 for 6" BH-7232-00
 for 3" BH-7232-22



doorjammerPRO award winning product.

SVI's doorjammerPRO won the Professional Tool and Equipment News Innovation Award.

Dan Walker, owner of Dan's Auto Center in Oakhurst, CA says: "Above ground lifts make it difficult to get into a vehicle, and you always have to be careful not to ding doors. This is just a great solution to that problem."



SVI is your answer.

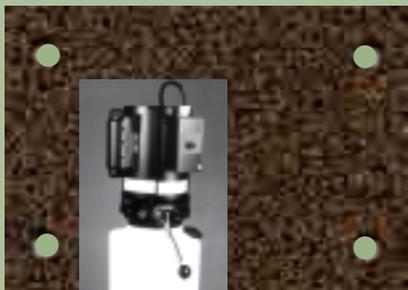


THE Twin Post

November 2004
800-321-8173

Stop the singing!

The BH-7011-10 power unit vibration dampening gasket helps to reduce noise. This gasket is made from an extra thick 1/4" cork and nitrile compound. They are produced right here in our facility using a state of the art gasket press.



For just a couple bucks this is a great way to help your customers reduce some of the vibration noise associated with 2 post surface lifts.

Need any other gaskets cut? Since many of you work on lubrication equipment, pumps or just about any other type of shop equipment, we are willing to help you reduce your costs. Send sample gaskets in for pricing and we will lower your costs.

"ODOR-B-GONE"

SVI has a great new product available for removing odor. It is ideal for in-ground lift front pits and equalizer boxes.

At one site the equalizer housing on an older side-by-side lift smelled so bad the mechanic could hardly work around the lift. One gallon of ODOR-B-GONE was added and the smell was immediately neutralized.



ODOR-B-GONE is sold by the case. Each case has four (4) one (1) gallon plastic bottles. This product is totally safe and produced naturally. To stop odor in front pits and equalizer housings contact your favorite SVI rep for details. This is a simple, low cost solution.

Rare Repair?

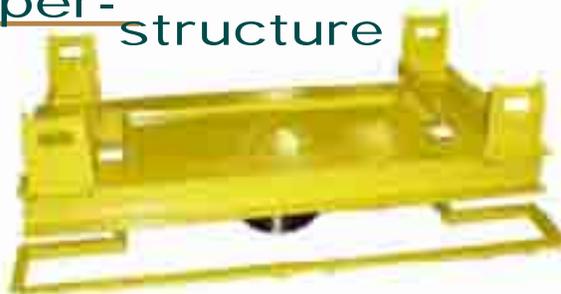


How many of you are aware that there are in-ground Rotary lifts out in the field that use arm restraints? The wide drive

through in-ground side-by-sides use arm restraints. This would

be lift models like the WRP-90 that were produced in the 1990's. When you encounter these lifts, SVI has the parts you need to make repairs quickly. The beautiful photo above is SVI P/N BH-7534-81 for an individual restraint assembly or BH-7534-82 for an entire set of four.

Super-structure



This tandem axle engaging superstructure for use on our always available 12-5/8" cylinder assemblies is another example of SVI's heavy duty lift capabilities. Many municipalities and large road construction fleets employ the use of tandem axle vehicles.

SVI has the lifts and the superstructures to help you provide sound lifting solutions. SVI heavy duty lifts are made to last a lifetime. And, they are all built with sound engineering principles in mind. Leave all the funky new fangled designs that have not yet proven themselves out to others. With SVI, you can rest assured you are providing your customers with products proven to last and built by a company that will support their purchase for many years to come. SVI does not discontinue repair parts for lifts. Rather, repair parts and sound lifting solutions remain available again, forever.

Make it SVI for heavy duty lift solutions!

4,000 lb. capacity upgrade. . .



In less than one hour you can easily upgrade the lifting capacity from 8,000 lbs. to 12,000 lbs. on most existing Globe side-by-side lifts. SVI's capacity upgrade superstructure for Globe lifts makes this a low cost solution versus replacing the entire lift. In only ten (10) bolts the lift is upgraded.

Your FSR-28 user customers can now service a wider range of vehicles and it didn't cost them a small fortune. Ask for the BH-9419-12 super kit.

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THE *Twin Post*

November 2004
800-321-8173

When you need a lift here and there. . .

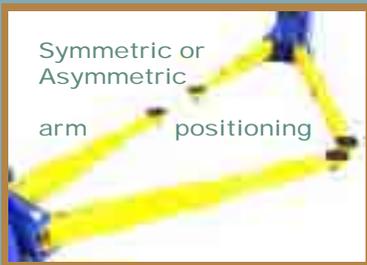
The SVLD-10-OH is a solid value in lift design and helps you get free freight on your lift parts orders. Just purchase one SVLD lift and \$1,500 worth of your favorite lift repair parts, we'll pay the freight.

Try one on your next parts order. You will be pleasantly surprised and back for more. This lift is ideal in any shop and packed full of features.

Offer limited to the 48 contiguous United States and shipped via carrier of our choice. The 5 year limited warranty covers the power unit and cylinders for the first two years and the rest of the parts for five years. Warranty is for replacement of parts only and offers no labor reimbursement.



- High quality arm restraints
- Low profile adapters
- Powder coat finish
- 5 year limited warranty



Model Number:	SVLD-10-OH
Maximum Capacity:	10,000 lbs.
Multi-Lifting Configuration:	Symmetric / Asymmetric
Lift Type:	Overhead Clearfloor
Lifting Height:	6' 4" or 76"
Minimum Adapter Pad Height:	4"
Minimum Overhead Beam Height:	11' 6"
Maximum Overhead Beam Height:	12' 5"
Overall Lift Width:	11' 6"
Drive Through Width:	8' 4"
Long Arm Length Min / Max:	36" / 56"
Short Arm Length Min / Max:	25" / 46"
Shipping Weight:	1,750 lbs.
Approximate Lift Speed:	50 Seconds
Power Unit:	220V Single Phase

We reserve the right to change or cancel the SVLD lift and free freight program at any time.

The SVLD-10-OH is a very well made product that will satisfy you and your customer.

Name your price

We have (9) nine rolling oil drains for use on Benwil 4 post lifts. These units are brand new and in beautiful shape. Call us if your are interested in one or all of them. Name your price and if we accept your offer - one, two, three or all of them are yours.

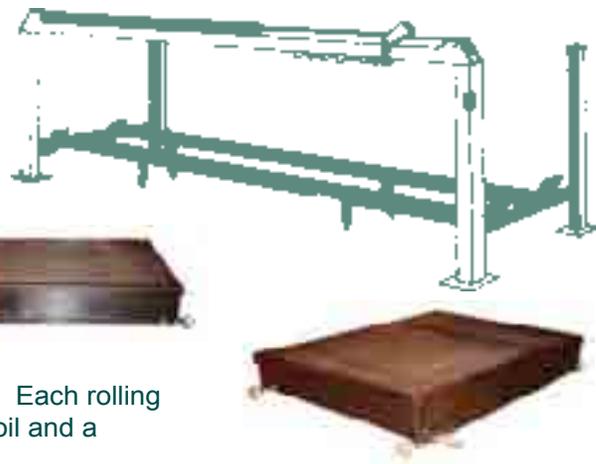
SVI P/N BH-7211-42

Ref OE# 101004

Dimensions: 40" x 29" x 5" approximately

Roller wheel centers: 42-1/2"

They will also fit on many other 4 post lifts than just a Benwil. Each rolling oil drain comes standard with 3/4" ball valve for draining the oil and a removeable top screen housing.



Finest oil drain on the market?

The SE-POD-24 may easily be the finest self-evacuating oil drain available. You just can't beat the full surround handle, storage shelves and tool holders for ease of use. The SE-POD is available in Red or blue. The blue unit is slightly less because it does not contain the storage shelf. Buy a demo today.



Question: What are these?



Answer: Steel sheaves (not plastic) for Rotary two post models. BH-7500-50



THE *Twin Post*

November 2004
800-321-8173

Bolt-on multi-lock compliance. . .

Hot new **patent pending** multi-position safety leg / non-rotator satisfies the needs of O.S.H.A. inspectors, industry requirements and what lift owners have always wanted.

Concerned lift owners and operators have always wanted more locking positions. O.S.H.A. inspectors keep pushing for more safety related compliance. SVI reacts yet again with a fantastic new product that satisfies everyone.

The new "MPTR" series of safety legs from SVI can be installed in minutes on virtually all single post lifts that currently use a round style safety leg / non-rotator.

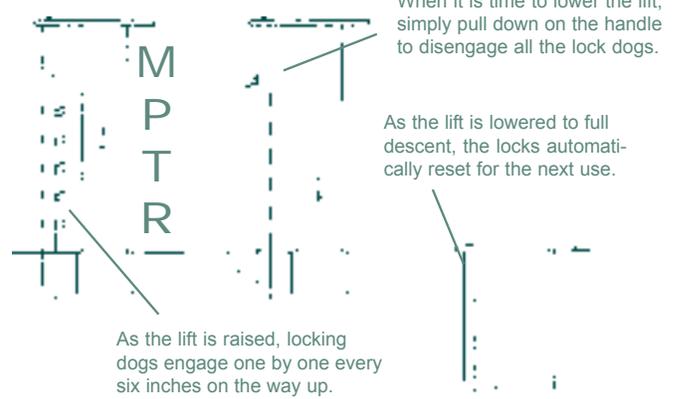
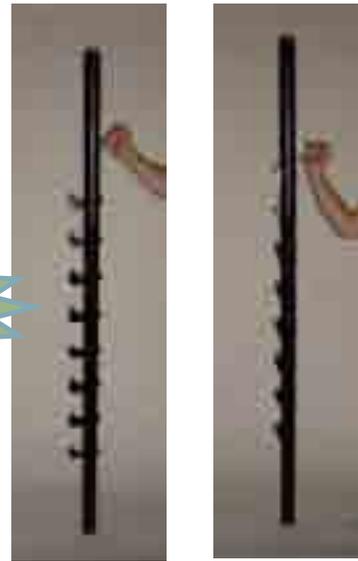
MPTR's offer multiple locking positions in 6" increments throughout the lift's stroke, convenience of single point top release and automatic reset for reuse each time the lift is fully lowered.

In the past, when lift owners have been required or just simply wanted to upgrade their lifts with multiple position locking mechanisms, the solution was expensive. MPTR's take the cost and the time out of multi-lock upgrades and will quickly satisfy an O.S.H.A. inspector's requirements.

- Easy to install
- No air required
- Bolt-on compliance
- Fits single post models
- Multiple lock positions
- Single point release
- Can easily re-engage locks if you want to lower a few feet and keep working
- Only from SVI
- Cost-saving upgrade
- Increases safety
- Patent pending

During the summer of 2004 we targeted end-users of single post lifts in the Chicago area. The most common response was: "THIS IS THE PRODUCT I HAVE BEEN LOOKING FOR, WHY HASN'T SOMEONE COME UP WITH IT BEFORE NOW?". Needless to say, several Chicago area distributors are very busy selling MPTR safety legs to single post lift owners.

Now available for 7-1/2" front and rear Weaver lifts.



15" WIDE spotters



BH-9701



BH-9702

Widen your range!

With extra wide single and dual wheel spotter dishes exclusively from SVI.

Our wheel spotters are stamped from heavy gauge steel then powder coated and shipped with installation hardware. Each spotter is a full 15" wide to provide safe spotting for both wide and narrow wheelbase vehicles.

These spotters are priced right and in stock for immediate shipment. Use SVI spotters for replacement or give your customers a better spotter when installing new lifts.



SVI product inspection area.

Joel Schneider is checking out the goods. Joel has been in the automotive lift industry for over 35 years. He is a real team player and works everyday to make sure things are right. Experience and dedication does count.



THE *Twin Post*

November 2004
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Protect your knees!

P/N SE-1050

only \$6.95 per pair

Order today while supplies last at this price! Add a pair or two on your next order.

Super duty saddles for fore and aft lifts.



When you need to replace saddles or provide extra strong assurance to your customers contact SVI.

Recently, a valued SVI distributor was asked by their customer to help them upgrade the strength of all their saddles. Many of the older saddles had become fatigued and needed to be replaced. They asked for something more substantial, we delivered.

Naturally, once the request was submitted our engineering department went right to work. Pictured above are the new super duty saddles our engineers developed for the specified application. SVI is your customs answer!

Shim Kits



BH-7512-92 shim assortment kits make ordering easier. Keep your trucks stocked up and ready for lift installation and relocation.

Each kit contains 150 shims:

- 50 - 1/16" thick
- 50 - 1/8" thick
- 50 - 1/4" thick



Cable assemblies

SVI stocks a vast array of cable assemblies used on two and four post surface lifts. We also offer a custom cable service when the cable you need is not a standard or no data exists. The BH-7225-11 cables pictured above are for a Challenger 31,000 model. There are 400+ cable types in stock.

Private label pro!

For just a minimal charge you can have your doorjammerPRO's screen printed with your company name and phone number. What better way is there to keep your name in front of your customers?

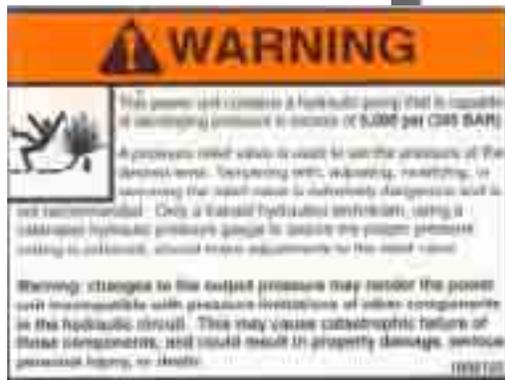


Important Technical News

New warning labels have been added to SPX power units manufactured beginning August 16, 2004. The purpose of the new warning is to provide notice to the end user regarding the potential output pressure of the hydraulic power unit. The warning label advises the user of the pressure potential and warns against improper adjustment of the relief valve.

Lift installers and service professionals are urged to advise their customers to never tamper with the relief valve setting.

Tampering with, adjusting, modifying or removing the relief valve is extremely dangerous and is not recommended.



THE Twin Post

November 2004
800-321-8173



The Twin Post

Update for the S V I Line of
Automotive Service Equipment Repair Parts - November 2003



Newsletter by SVI and
High Impact Productions

- Baltimore
- Chicago
- Los Angeles

This Issue:

doorjammerPRO

Is Sacramento is just for Kings?

10-5/8" - 12-5/8"
Truck & Bus Lifts

Totally portable

Pure billet handle for Haweka quick nuts

Extend your wingspan

C5 Corvette lift adapter pads

Collector Lift from SVI

New catalog booklet for Wheeltronic lifts

Most popular rack and pinion equalizer

Outperformer Multiseal for Rotary lifts

Upper Bearing Kits for Rotary lifts

SVI
Supports
Distributors

Go Orange!

doorjammerPRO takes the impact and makes the impact, for you.

Nothing beats a doorjammerPRO at protecting vehicles from the dents and dings associated with the use of surface mount lifts.

Now nothing beats a doorjammerPRO at keeping your name in front of your valued customers every single day.

Private label the doorjammerPRO at a very low cost and low minimum quantity. Your customers will never forget you when they need something repaired or when they need a new piece of equipment. The main reason they will really never forget you is because of all the money you have saved them in unnecessary body work as a result of protecting them from dings and dents.

Your name, logo and phone number can be easily screen printed on each doorjammerPRO you supply. Call your favorite SVI distributor support representative for all the painless details.



The doorjammerPRO is made of specially compounded impact absorbing foam.

MADE IN THE USA
AVAILABLE TO SVI DISTRIBUTORS

Dealerships or shops that employ the use of surface mount lifts that accept the doorjammerPRO should not be without one on each lift. Technicians can enter and exit a vehicle on their lifts without worry and at a fraction of the time it use to take.

Help your customers improve the appearance of their shop. You will also be helping your customer show their customers how serious they are about their business and their vehicles.

How to sell a doorjammerPRO

- (1) Take one to your busiest shop and let the busiest technician use it for one week.
- (2) Go back a week later and begin to remove it and leave. You won't be allowed to remove it or leave before taking orders for more.
- (3) Make sure you get an order from all the other technicians that are jealous because they don't have one on their lift.

patent pending



November 2003
THE Twin Post 800-321-8173

The fastest growing segment of the lift industry is all about the homeowner auto enthusiast.

The SVI Collector Series helps you drive new sales home and increase your opportunities. This model is easy to sell for those of you who attend car shows.

It installs easily in about three hours and one person could actually do it. The installation does go faster with two people though.

We apologize that the cars pictured on the lift are not more fancy. We all enjoy cars but none of us have anything close to some of the neat street rods that could be put on this lift. When we send out the actual brochure, hopefully the cars will look better. The lift still does what its supposed to regardless of what the cars look like.

- 7,000 lb. capacity
- Easy to operate
- Locks on each column
- Single position lock release
- UHMW Slider Blocks
- Detachable drive-up ramps
- Anchor to floor or use as free standing
- 110 VAC SPX/Fenner Power Unit
- Self-lubricating cable pulleys
- Easy installation
- Easy to follow installation instructions

Contact your favorite SVI Distributor Support Representative for details concerning price, delivery and warranty.

Collector Lift from SVI

O
L
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E
C
T
O
R



Model: SVC-7000PLCD

Lifting Capacity	7,000 lbs.
Overall Length w/drive on ramps	202"
Overall Runway Length	160"
Overall Width	106"
Width Between Columns	93"
Runway Width	18-1/2"
Width Between Runways	37"
Overall Column Height	82"
Max. Lift Height top of runway	75"
Max. Locked Height top of runway	72-3/4"
Max. Locked Height bottom of runway	68-1/4"
Number of locks per Column	10
Lifting Time	45 to 60 seconds
Motor	100 VAC / 60 Hz. 1Ph

New SVI lift repair parts catalog booklet. Watch for it in the mail soon.



DTO28 with a rack bar? No "I" beam, no problem.

The most popular rack and pinion repair kit, ever!

The best thing, it is for a lift that did not originally come with a rack and pinion system. If you have not tried one, now is the time. SVI distributors can save DTO28 lifts and add many years of service life to these models. Call for details.



THE *Twin Post*

November 2003
800-321-8173

Is Sacramento just for Kings? **We will know soon enough!**

On August 13, 2003 the State of California Occupational Safety and Health Standards Board convened an advisory committee meeting. The purpose of this meeting was to discuss the Automotive Lift Institute's (ALI's) petition that the State of California adopt in their entirety the three different ANSI/ALI standards listed below:

- **ANSI/ALI ALCTV-1998**, which is the ALI's standard for automotive lifts. It covers safety requirements for construction, testing and validation.
- **ANSI/ALI ALOIM-2000**, which is the ALI's standard for automotive lifts that covers safety requirements for operation, inspection and maintenance.
- **ANSI/ALI ALIS-2001**, which is the ALI's standard for automotive lifts that covers safety requirements for installation and service.

The advisory committee was comprised of ALI lift manufacturer members, non ALI member lift manufacturers, lift sales and service companies, lift users and a cross section of various others, such as an attorney and labor management related personnel. The entire purpose of the meeting was to discuss whether or not it would be a good idea to adopt all three of the ANSI/ALI standards into law in the State of California.

Not surprising was the fact that Gary Kennon of Rotary Lift and Rick Heath a consultant to the ALI led the charge. If they had their way all three standards would be adopted in FULL and at great cost to you and your customers.

Most others were not so keen on seeing this happen. In fact, one lift user representative strongly opposed the ANSI/ALI ALOIM-2000 standard because it basically meant his mechanics would also be responsible for performing the repairs and maintenance on their own lifts. If mechanics wanted to repair lifts they would be lift repair professionals and not automotive service technicians. Lift repair and maintenance should be left to reputable lift repair companies. The consequences of adopting such a standard into law could result in the loss of many small family owned and operated businesses.

One of the things Rotary Lift is pushing for is that all lift models sold should be tested by a third party testing company. Right now in order for a lift manufacturer to be a member of the ALI, the lift models that comprise 70% of the lift manufacturer's total sales must be third party tested. In our opinion this is an exclusionary tactic to keep small lift manufacturers out of the ALI or others from trying great new ideas. Guess what, during the meeting the Rotary representative said he would like to see the ALI move from 70% to 80% and 90% then 100% of the lift models sold requiring third party testing in order for a lift manufacturer to obtain ALI membership. How exclusionary is that? The hand writing is on the wall and they want it all!

While the ANSI/ALI ALOIM-2000 and ANSI/ALI ALIS-2001 standards did not fair so well during the meeting, one thing looks like a for sure. More than likely and unless voices of reason prevail the ANSI/ALI ALCTV-1998 will pass. This will mean that unless a lift has been third party tested and validated it would be **ILLEGAL TO SELL IT IN THE STATE OF CALIFORNIA.**

If this happens it will have negative long-term and undesired consequences. **Go Rotary, go!**



Sacramento, California site of advisory committee meeting



“Direct Fit” brand
lift repair products.



THE
Twin Post

November 2003
800-321-8173

10-5/8" - 12-5/8" Truck & Bus Lifts

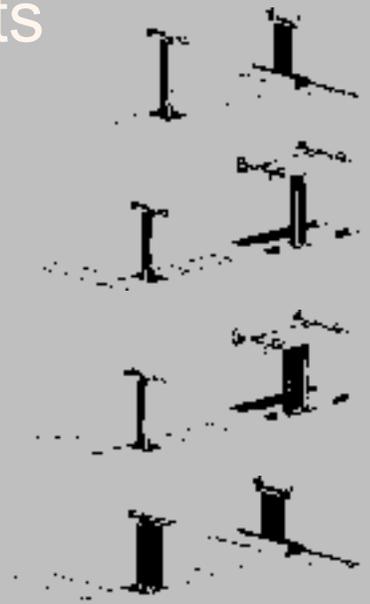
More distributors are finding the real value in working with SVI for Truck and Bus lifts.

Our knowledge of these lifts is vast and we build some of the most rugged cylinder assemblies available on the market today. Beefing up is what we do versus trimming down just for a buck or two.



Beefed up!

12-5/8" front moveable recessed cylinders



2, 3, 4 and more post combinations

When it is time for you to spec your next truck or bus lift give us a call. We have all the options and are very good at meeting specification requirements. If you need rectangular safety legs, fine. Or, if you prefer the strength of solid steel round safety legs, fine. All the options, all the configurations!

There is more than just one company that can do truck and bus lifts right. Submit your requirements and we will match them up spec to spec and dollar for dollar. Let's get bidding some product built by the company that backs you.

- Power Spots
- Multi-Position Auto Air Locks
- Pendant Controls
- 350 psi Packages
- Pump Controlled Equalization
- In-Pit Power Units
- Chrome Plungers
- Fiberglass Coating
- Continuous Trench
- Recessed Front Frame
- Custom Adapters
- Shutter/Retractable Cover Plates
- Pit Extensions
- Wall Controls
- Replacement Sections for Rotary



Totally portable

New SVI Catalog binder is designed to hold more information. But, even better than that, it is now totally portable. The photo above was taken outside to prove it.

The cover is designed to handle the elements including grease and oil. No more cardboard inside or thin vinyl cover that just falls apart, this thing is solid plastic. If any of the contents should become old, worn or outdated we will be happy to replace at no charge.

Pure billet replacement handle for Haweka Pro-Grip quick nut for 40mm shaft wheel balancers.

The billet handle directly replaces the injection molded plastic handle in the event it should break.

Other repair parts are also available such as thrust washers and needle bearings. The handle is SVI P/N WB-1001-01, which directly replaces Haweka #141E-409-004. Haweka Pro-Grip's can be found in shops using Hunter, Hennessy and John Bean wheel balancers.

For help with this product or any other wheel balancer repair part needs you may have please contact your favorite SVI representative.

The billet body is produced using pure aircraft grade billet aluminum and will last and last. There will be no breaking it, it might bend if you run it over though. Automotive Service Industry, **SVI is your answer.**



SVI billet aluminum body



original with plastic body

All names, numbers, symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers.



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Extend your wingspan.

A valued distributor in Indiana needed help with a special application that presented itself.

The standard saddle and adapter combination that was originally supplied on their customers Rotary lift did not properly reach the lifting points to accommodate some newly purchased vehicles. This meant they were having difficulty in

properly and safely lifting the new wider wheelbase vehicles and something needed to be done. SVI was the first and most logical choice to handle such a request.

After listening to the scope of the job and the exact requirements, SVI went immediately to work. The customer needed a modified saddle with special adapters for an older Rotary lift model AT70E that would provide 70" of reach yet still allow for continued use of the standard adapters that were originally supplied. SVI was able to do it all and even upgrade the strength of the saddle at the same time. When fast turn around and special requirements go hand in hand, **SVI is your answer!**



Fits Rotary
AT70 models

can also be made for other
makes and models



Sold only as a set of 4
SVI Part Number BH-7077-04C5

**Help protect your
customers from
damaging a
C5 Corvette!**
**Never lift a C5 on an
automotive lift or using a
jack without installing
This lift pad.**



This patented product was designed to provide a lift point for a floor jack or auto lift without damaging the underbody, floor pans or lower body panels. Even an inexperienced tire changer or service technician can now lift a C-5 without damaging it. This product can be installed temporarily or left in permanently without changing the appearance of C5 Corvettes. The **C5 Lift Pads** securely snap into the Chain Down Holes on the frame rails at all four corners of C5 Corvettes.

Made of high density polypropylene, this **C5 Lift Pad** will provide lift operators with years of damage free lifting without the need for replacement. Now service technicians can provide peace of mind to even the most conscientious Corvette owner that damage to their vehicle will not occur from lifting.

This **C5 Lift Pad** is lighter and easier to store than other designs. They also have a broader lifting base making the car more stable on the lift, jack or hoist.

The Snap-in design makes using them extremely "user friendly".

The C-5 came from the factory without jacking points identified as to where it is safe to lift the car. According to the shop manual, the proper points to lift the car with a four point hoist are defined by the Chain Down Holes on the frame rails of the car (approximately the same locations as the jacking points on the C-4). The plastic body of the C-5 wraps down the side of the C-5 and rolls under the car, covering the frame rails, with small cut outs in the plastic rocker panels for access to the Chain Down points referred to above. The problem is, a floor jack (or four point lift or jack stands) will have lifting pads larger than the cutouts that uncover the frame rail upon which the lifting pad will make contact. This results in the lifting pad resting on part of the body plastic (not the steel frame) and crushes the plastic between the frame and lifting pad of the jack, hoist or jack stand.

EVEN AN ABOVE AVERAGE SHOP MAY NOT LIFT C5'S PROPERLY. Put this product in the hands of the shops you service that service C5's. You will make them and their customers very happy. **SVI is your answer!**

United States Patent Office No. 6,604,730B1

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THE
Twin Post

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New and newer products



SVI P/N	Description
BH-1799-OPM	10-5/8" Outperformer Multiseal
BH-1799C	10-5/8" Replacement Outperformer Lower Seal
BH-1701	10-5/8" Replacement Outperformer Upper Seal/Wiper Combo

New Outperformer Multiseal kits for Rotary

We have always said multiple lip seal configurations outperform single lip seal designs. SVI now has available new variable pressure **Outperformer Multiseal** kits for Rotary lifts. These new kits are a dual seal design and will provide more time between seal changes for your customers. If the lower seal should begin to weep oil, the upper seal/wiper takes over. Variable pressure **Outperformer Multiseals** will work on Rotary lifts running at pressures of 150 to 350 psi or more.

What a simple design. All that we had to do to make this special new kit available is cut the wiper portion off of our ultra reliable BH-1799 seal, make a new steel gland ring and add the old Autoquip style seal as the top seal/wiper combo. We also minimized the trap pocket around the wiper so debris will more naturally shed away. What a great idea! Thanks Jeffery!

Whether your customers are lifting passenger cars, city transit buses or snowplows the **Outperformer Multiseal** is for them. Call for price and delivery, order today.

Newer Upper Bearing kits for Rotary lifts Product improvement, you bet!

Each kit contains:

- upper bearing housing
- glass filled nylon bearing
- precision seal/wiper combo
- new bleeder valve
- static seal O-ring
- new capscrews
- new lockwashers
- gasket (10-5/8" only)



BH-9762-01

8-1/2" kit

BH-9762-02

10-5/8" kit

The product improvements

Exclusive "jack-up" holes provided - Yes, use two 5/16"-24 capscrews to easily lift our upper bearing kit back off the plunger for future seal replacement. Removal is no longer a struggle.

1/8" thick glass filled nylon replaceable bearing - These thick bearings provide excellent side load absorption and are self lubricating. The material will also absorb or ingest contaminants so the bearing won't act like a grinding wheel on the plunger. It is a top choice material for severe condition hydraulic applications.

10-5/8" bearing housing gasket - This gasket is supplied because the cross section of the O-ring static seal has to be so small. This means imperfection in the mating surface on the casing could lead to seepage. You have a choice, use just the gasket or use the O-ring, throw one away. The gasket provides a full flange sealing option, thus reducing the possibility of static seepage. *A gasket is not needed on the 8-1/2" version because of the thick cross section O-ring that could be used.* If you have any questions about this, call.



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- Baltimore
- Chicago
- Los Angeles

This Issue:

- Adjustable arm restraint gears.
- Attend School.
- Valley Precision Seal.
- Debbie.
- Rapid Fire Response.
- Anchors.
- Height Extensions.
- Proactive Market Supply.
- Heavy duty cylinders for Joyce lifts.
- Mark Morey, Design Engineer.
- 12-5/8" Plungers.
- New 10-5/8" seals for Rotary lifts.
- Upper bearing kits for Rotary. The best, you bet!

They can't restrain us

And, we can't seem to control ourselves. Every time distributors approach us with a particular service problem in the lift industry, we are compelled to act and respond.

This act of listening to distributors and responding to input and suggestions is upsetting to some lift manufacturers. Recently, Rotary lift has taken issue with one of our replacement main gears for their new style arm restraint system.

Yes, we offer two different styles, one that is an exact replacement part, the other has elongated mounting holes that allow for precise adjustment of the main gear. Why? As the lift begins to wear over time, the swing arms begin to slightly sag from normal wear. This condition causes the main gear to be forced forward into the engaging gear. As the fit tightens, the interference problem results in increased wear on both gears and possibly impaired function.



When the gears are shot, you can replace everything but since there is no adjustability with the OE version, the newly replaced pieces simply wear prematurely. SVI's adjustable version of the main gear solves the increased interference problem by allowing you to install the main gear back slightly to its originally intended position, providing for correct fit. This extends the life of the gears and restores the restraint system's proper function.

Rotary claims openly that our elongated holes on the adjustable gear may just be a cover-up for imprecise manufacturing. What **Rotary** tries to call imprecise manufacturing, **we call a real solution.**



Rotary also claims parts supplied by a company like SVI may not have the latest improvements or changes. Why would they say this? They know SVI does nothing but focus on product improvement and providing distributors with real lift repair solutions.

They also say someone like us lags behind, trying to copy their changes. The fact is, we don't copy their changes but rather pursue real answers to problems faced in the field. We say, lead by example and drop the negative talk. Lift repair professionals, **SVI is your answer!**

Rapid Fire Parts Response

Go orange



Be careful turning this page. . .

It's heavy duty

Then there is Joyce

SVI continues to expand its heavy duty lift operations by agreeing to produce replacement cylinder assemblies for Joyce lifts. Pictured to the right are 10-5/8" and 12-5/8" front moveable cylinder assemblies.



The 12-5/8" is a sample sent in to us by a distributor who does business with their local transit authority. This transit facility is full of Joyce lifts and they had nowhere reasonable to turn for their repair parts. Now that SVI has agreed to produce this unit there is an economically viable source. We can supply a complete cylinder assembly for much less than the price others want just for a casing alone.

The 10-5/8" unit pictured in the foreground above is a brand new SVI product right out of production. All we need to do is install the plunger, bearing and seals and the assembly will be complete and ready for shipment. You can count on SVI to help you with your accounts that have heavy duty Joyce lifts in their maintenance facilities.

SVI Power Post Lifting Systems

3P-106DR

10-5/8" front
w/10-5/8" dual rear
shown



**Call for a quote today,
we have all the options.**

Design Engineer adds another dimension to our efforts.

Mark Morey joined the SVI team almost a year ago. He came to us with 15 years of design experience and has a vast knowledge of hydraulic systems. Since

starting, he has been very busy working on some top secret projects.



These top secret projects include development of a special new side by side lift and our "L" (low) "E" panel controlled heavy duty "T" lift. We have already been talking to some large transit authorities about this unit and they're very excited. Once the testing is done and all the specs are ironed out, we will LET you know more.

In his free time, Mark is a drag racer and builds spec racing parts for some select customers. We are sure glad to have his talents on our team. He has already made quite an impact.



Replacement **12-5/8"** plungers on the move.

Next time you receive a call from one of your customers looking for a replacement plunger, let us know. SVI stocks all different sizes of plungers from 7-1/2" for Weaver lifts right on up to 12-5/8". We even have plungers to fit old Rotary heavy duty lifts.

SVI also produces 12-5/8" cylinder kits to replace old style Rotary 12-5/8" front moveable cylinder assemblies. Delivery is made typically within 3-4 weeks so you can get your customers back up and running quickly. Call us for details.



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Attend school

Rumor has it (or so we are told), when you attend Rotary RAI school you learn a lot about SVI. Past graduates have called to fill us in on the curriculum.



It seems the first chapter in the text doesn't justly cover the SVI product line. Evidently, the text book they are teaching from is quite old. Perhaps the publishers should get busy and update their old texts.

The course manual fails to touch on topics such as:

- (1) SVI's innovative spirit, continuous product design improvements and all the new SVI products.
- (2) SVI's Rapid Fire Response parts program, where select repair parts for Rotary lifts ship the same day you order or SVI pays your freight.
- (3) SVI's solution to corroding DTO28 equalizer boxes and how you can please your customers by increasing the usable life span of their DTO28 lifts.
- (4) SVI is an old fashioned business that believes in having real live people answer the phone rather than a machine.
- (5) SVI's sag stopping replacement swing arm pins.
- (6) SVI's improved replacement upper bearings for 8-1/2" and 10-5/8" in-ground cylinder assemblies.
- (7) One of SVI's very own, Valerie and how she's not just a girl with a pretty voice but someone who really knows lifts. (There is however, a rumor Val may already be part of the class discussions on occasion.)

If we kept writing, this list would become very long. We'll just have to stop here and let the publishers get busy on an updated text book.

We would like to thank the Rotary instructors for including SVI in the curriculum and helping to teach distributors about our company.

Note to RAI instructors only: please keep up the good work and don't forget to enroll in our continuing educational programs. We want to make sure you are completely up to date on our product line and the happenings around the lift industry. Maintain your credentials, register today!



**"Direct Fit" brand
lift repair products.**



Precisely. . .

Valley Precision Seal

Did you know SVI is the parent company of a high pressure precision seal company?

Valley Precision Seal is also a low cost producer of small to medium run gasket orders. They produce SVI's



The gasket press

gaskets and gaskets found in various applications throughout industry. One such interesting application is the graphite and stainless gasket they produce for an air and natural gas oxidation process that dries food.

If you use gaskets other than those in lift seal kits, send them a sample with the quantity required. You just may be pleasantly surprised with the savings. From air compressor to oil drain pan gaskets they can cut it and the die charge is minimal or non-existent. For a quick quote send sample gaskets to:

Attn: Erik Finkle
Valley Precision Seal, Inc.

101 W. Illinois Ave.
Aurora, IL 60506
phone 800-394-2091



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Behind every good in-ground lift seal kit there is. . .



a Debbie

Debbie has been 100% inspecting and packaging SVI in-ground lift seal kits for over a decade.

She pays meticulous attention to detail and inspection criteria. She watches close for any excess flash from the molding and trim process. She checks all molded seals using a hardness guage to make sure the material meets our rigid durometer specifications. Visual inspection is key and always done on every seal prior to packaging to provide you with full confidence in the product she prepares every day for you.

As the kits are prepared for stock and eventually your use in the field, each kit receives a date code. This is done so we can track batches and monitor freshness on shelf life critical components, such as flax. Of all the kits Debbie prepares for you each year, she gets the most enjoyment from her almost error free record. Can you remember ever receiving a kit from us missing a component? If you can, you are in a very small club.

Debbie has done a wonderful job over the years. We hope you keep supporting her efforts by choosing SVI as your lift packing kit source.

Rapid Fire Response

340+ Repair parts for
Rotary lifts really fast.
We mean it!

Call or Fax Us

Go Orange

Call before noon and we'll ship it TODAY.



anchors



ULTRAWEDGE™ Wedge Anchor is full threaded and tops in tension strength.



Head Stamped - Helps determine length of anchor after installation.

Bull Nose Head - Helps to ensure threads won't be damaged during installation.

Longer Thread Length - Gives greater versatility in anchor embedment depth with one anchor.

Universal Collar - Widely accepted collar design greatly reduces the chance of spinning during installation.

Coined Collar - Leading edge specifically designed for quick installation.

Trademarked - Indicates proprietary product insuring consistent quality.

Outperforms Hilti anchors in tension test in 4000 psi concrete. Hilti scores only 10,000 and the ULTRAWEDGE™ wins hand down at 13,480 lbs.

No comparison!

[Order 80 pcs or more at a time and SVI will pay your standard UPS ground shipping charges.](#)

Lift installation or relocation.

BH-7075-03L ULTRAWEDGE™ 3/4" X 5-1/2"



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Have you ever seen this dang many height extensions?



Put Gary to work, order some height extensions, today. He loves to put em together.

Call or Fax Us

Go Orange

Call before noon and we'll ship it TODAY.

We have literally thousands of height extensions in stock for immediate shipment. Drop by our new facility for a tour and you'll see just what we mean - thousands. Save money on all your height extension requirements. We will meet or beat anyone's price or advertised special. Put Gary to work for you today and order some extensions.



Proactive market supply

Not an aftermarket parts company. . .

simply a lift parts supplier

Our start in the lift industry actually began many years ago, supplying seals to OE's for production. Much has changed in the industry over the years as lift manufacturers have come and gone. But, one thing has remained the same, SVI is still solidly a lift parts supplier.

The scope has broadened.

Distributors have access to thousands of lift parts for various past and present lift makes and models. This includes parts for lifts long since obsolete. SVI still has the parts or will remake most any part available again, forever. For distributors, it is our "one phone call does it all" approach along with dedication to prompt service and quality that does the job.

OE's have more to choose from than ever before. Yes, OE's rely on SVI for a wide range of items used in lift production and sales. The list is extensive and includes seals, rubber arm pads, adapter castings, cable assemblies, arm restraint components, valves, fiberglass and non-fiberglass tanks, low oil floats, cable sheaves, height extensions and pinion gears. We stock extensively to provide just in time shipments and the quality expected.

Yes, SVI even supplied Rotary with rack bars (BH-9612's) back when they produced their now discontinued WRP90 lift model. What would make Rotary imply a company like ours is an aftermarket company? Do you think the material varied? C'mon fellas, we deserve some respect.

Distributors and OE's alike - **SVI is your answer.**



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Fresh

New style 10-5/8" seals for Rotary lifts



BH-9762-81 RefOE#JK238

Can you smell the piping hot aroma? These seals are fresh out of our new urethane injection mold tooling.

The net molding urethane injection process ensures that each and every seal is made to our exacting size and tolerance specs. The material we have chosen is a specially formulated material designed to satisfy the needs of the hydraulic industry for a tough, resilient seal material. This material

includes internal lubricants to reduce seal friction under the most severe conditions.

In the lift industry, we own some of the most severe conditions experienced by seals. This highly abrasion resistant material stands up well to the debris that makes its way to the shop floor. Improve your seal replacement results, SVI lift packing, everytime.

SVI International, Inc.

101 W. Illinois Ave.
Aurora, IL 60506
Phone 800-321-8173
Fax 800-899-1784
info@sviintl.com

Upper Bearing kits - Product improvement, you bet!

Shown to the right are SVI's versions of replacement 8-1/2" and 10-5/8" upper bearing kits for Rotary lifts.

Owners of old style Rotary lifts that use one or two spring style seals can rest easy. We have a sound solution when seals no longer last because the old worn fixed bearings allow too much plunger rock. Stop the rock by installing our upper bearing kits.

Each kit contains:

- upper bearing housing
- glass filled nylon bearing
- precision seal/wiper combo
- new bleeder valve
- static seal O-ring
- new capscrews
- new lockwashers
- gasket (10-5/8" only)



Each bearing housing is precision machined from high strength cast iron and shipped in a kit ready for your immediate installation. There is an added twist to our kits, product improvement. You bet, we have made some changes to make ours the best replacement upper bearing kits available in the industry, see below.

BH-9762-01 8-1/2" kit RefOE#JG629
BH-9762-02 10-5/8" kit RefOE#JK629

The product improvements

Exclusive "jack-up" holes provided - Yes, use two 5/16"-24 capscrews to easily lift our upper bearing kit back off the plunger for future seal replacement. Removal is no longer a struggle.

1/8" thick glass filled nylon replaceable bearing - These thick bearings provide excellent side load absorption and are self lubricating. The material will also absorb or ingest contaminants so the bearing won't act like a grinding wheel on the plunger. It is a top choice material for severe condition hydraulic applications.

10-5/8" bearing housing gasket - This gasket is supplied because the cross section of the O-ring static seal has to be so small. This means imperfection in the mating surface on the casing could lead to seepage. You have a choice, use just the gasket or use the O-ring, throw one away. The gasket provides a full flange sealing option, thus reducing the possibility of static seepage. *A gasket is not needed on the 8-1/2" version because of the thick cross section O-ring that could be used.* If you have any questions about this, call.



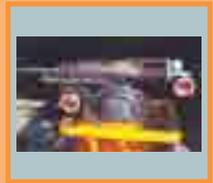
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The Twin Post

Update for the S V I Line of
Automotive Service Equipment Repair Parts -April 2002



Newsletter by SVI and
Turn it Today Productions

- Baltimore
- Chicago
- Los Angeles

This Issue:

- Arm sag problem solved.
- Brake Lathe repair parts.
- Deep well socket for Challenger lifts.
- The Door Jammer.
- S•K hand tools.
- Locking equalizer kit for DTO28 lifts.
- Height Extensions
- Rolling Jack Pumps
- Brake Lathe adapters.
- New parts booklet soon available
- Tip for SPO12 owners.
- SVI Advertisement.
- Steel cable sheaves.
- Air lock cylinders
- Air and Oil Valves.
- Arm restraint parts.
- Alignment turnplates.

Surface mount lift repair parts, over 2/3rds of our stock inventory. Call today!



In the volume two, winter 1990 issue of "The Twin Post", announcement was made that SVI was **"breaking the surface"** with repair parts for above ground lifts. That announcement featured less than forty common repair parts for surface mount lifts. Our selection over the last twelve years has done nothing but grow.

TODAY, there are over 12,000 above ground lift repair parts available to distributors from SVI. Selection grows everyday

with the advent of new models and special problem solving solutions made available to you by SVI.

Did you know over 400 different **equalizing and lifting cables** are available? We even provide non-standard cables in a couple of days for odd ball lifts that were made by some obscure lift manufacturer that is no longer around.

Our selection of arm restraints, height extensions, cable sheaves, wedge anchors, carriage locks and carbide tipped hammer drill bits is vast. For virtually any surface mount lift repair part, **SVI is your answer!**

The tools to help you get the job done right are also standard stock items. **Disposable gloves** help keep your hands clean during those particularly messy jobs.

S•K hand tools are always in stock or available within a day or two. S•K tools are of the highest quality and made in the U.S.A. They are great to use when performing your job or selling to your mechanic customers to increase your sales.



svi "Direct Fit" brand products



THE
Twin Post

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Tip for Rotary model SPO12 owners

When encountering certain smaller cars with SPO12 lifts mechanics are having a problem with the thickness or height of the arm and the low position of the adapter.

When the pick up point is above the rocker panel, the arm actually interferes with the rocker panel before the adapter contacts the lifting point. This can cause expensive damage to the rocker panel and is exactly the reason for height extensions. But, some mechanics do not like fooling around with extensions.

The way around this problem is simple, instead of using the standard adapter that came with the lift, purchase a BH-7475-01R adapter pad and base assembly from SVI. This adapter and pad provides just enough additional height that you can easily use the lift for small and large vehicles without constantly going back and forth between extensions.

The mechanics at our local Chevy dealer love this solution. How many of your SPO12 customers can you make happy with this simple solution?



SVI is advertising to support your efforts and increase your sales. Watch for our ads in industry publications.

over 18,000

LIFT REPAIR PARTS

for

- Auto
- Bus
- Truck

Lifting Applications



SVI Specializes in:

LIFT REPAIR PARTS for most all makes and models of lifts. Parts are even available for lifts whose original mfg'r has long since gone out of business.



In-Ground or Surface Mount: We have the parts.

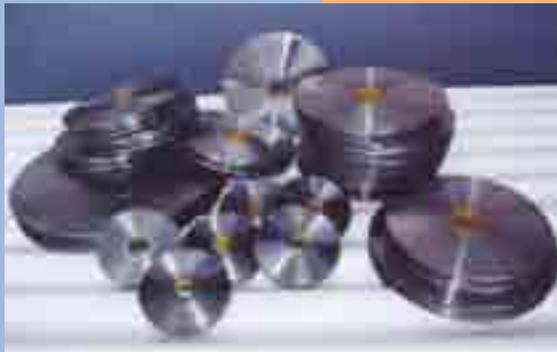
No lift should go unserved. Call today for a local SVI Distributor. 800-321-8173



Power Unit Parts, Cables & Pulleys, Seals, Rubber Arm Pads, etc.



SVI "Direct Fit" BRAND
Baltimore • Chicago • Los Angeles



Steel cable sheaves

These beautiful new solid steel sheaves for Rotary lifts are an everyday stock item and available at very competitive prices. If you work on 2 or 4 post Rotary lifts, call SVI for your repair parts needs. Your favorite SVI representative is standing by to help you. For top quality, it's SVI.

Air lock components

SVI stocks, for immediate shipment, air lock components for most all lifts. Call today and we will help you get those air locks working again.



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April 2002

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Yet another problem

Go Orange

solving solution for Rotary lifts.



SVI has been solving so many problems common on certain Rotary lift models lately, we think some sort of an industry award is in order.

One recent problem we have encountered and successfully addressed is arm sag on many two post surface mount lifts.

The arm sag problem is commonly found on lifts where the swing arm mounts inside the carriage arm support plates. In this style design, the bottom arm support plate on the carriage acts as a pivot point. Meaning, the top plate experiences inward load pressure resulting in the arm pin wearing and elongating the top hole. This results in unwanted arm sag and concerns most lift owners.

Thanks to SVI "FP" style arm pins with top positioning fixed plate for Rotary lifts, arm sag can be eliminated. Installation only requires a level, a drill, drill bits, 3/8"-16 tap, two 3/8"-16 x 1" grade 8 capscrews and two 3/8" lockwashers per arm.

Installation is simple:

1) Level all four arms so adapter pad contact is equal at all four lifting points and brace in place.

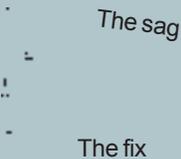
2) Insert new "FP" arm pin and push to back (toward carriage) of arm pin hole in the carriage top arm support plate.

3) With the pin in position drill and tap the holes right through the bolt holes, using them as your guide.

4) Screw in the bolts and tighten, you're finished. Mission accomplished, arm sag neutralized and another happy customer thanks to SVI.

Typically affected models: SP-7, SP-9, SPO-7, SPO-9, SPOA-7, SPOA-9, SPOA-84, SPOA-88, SPOA-98.

Contact SVI with any lift repair problem that needs a new approach. When others just won't take the time to try or even seem to listen, one phone call does it all. . .



Successfully eliminate nagging arm sag

Brake Lathe Parts



Why not?

So many SVI distributors have been asking us to carry replacement parts for Ammco model

3000, 4100, etc. brake lathes. With strictly controlled parts availability by the OE, who better than SVI to work at making all the parts available. In the long run, our emphasis is to make every single repair part from gears to knobs available for Ammco machines. SVI distributors can repair brake lathes, now! Call us today.



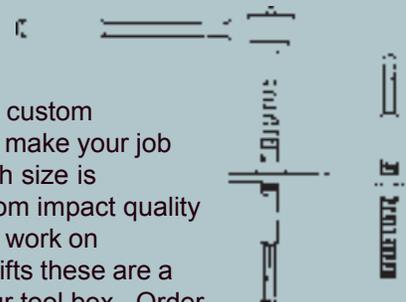
It's a challenge R

Installing or adjusting equalizer cables on Challenger lifts can be tough. Take some of the fight out of your challenger by using SVI Deep Well Sockets.

These deep sockets are custom produced to make your job easier. Each size is produced from impact quality steel. If you work on Challenger lifts these are a must for your tool box. Order yours today.

- BH-7225-DWS1** 1-1/8" x 5-1/2" extra deep socket
- BH-7225-DWS2** 1-5/16" x 5-1/2" extra deep socket

Only: \$24.75 each



THE Twin Post

April 2002
800-321-8173

The Door Jammer

Everyone in the lift business should be carrying a demo **Door Jammer**. Every single time I have walked into a shop with a Door Jammer the mechanic has taken it out of my hands and put it in the perfect place. Once you explain what it is and used for, you will sell these by the hundreds. Pictured above is a Rotary SPO12. You can see the lift came with a small rubber bumper (the dark piece). The problem is, the OE piece is on the part of the column the door is least likely to contact. This mechanic placed it, as you can see, right where the door hits.



No more damaged doors on this SPO12.



as used on an old Globe

The SVI Door Jammer can be placed exactly where it is needed. It magnetically adheres to the column, which means no messy adhesives. At a size of 1/2" thick by 1-1/2" wide by 24" long it is perfect. It will fit on the column and still provide clearance so the carriage can move up and down without knocking it off.

Order your Door Jammers today and sell one, two, three or ten on every sales or service call. Increase your profits. Ask for BH-7077-01



as used on an old Challenger



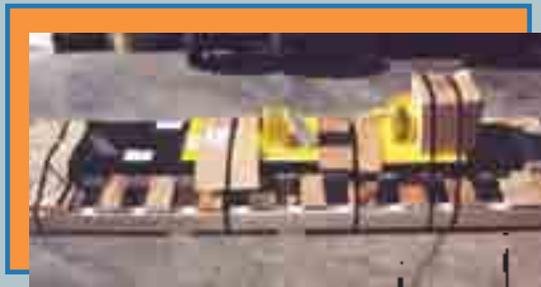
SK Call for great deals on S•K hand tools.

Whether you need just a socket to replace one you lost or a new set of top quality screwdrivers, SVI will save you money. See our entire line of S•K hand tools in our 2001 booklet that you received in the mail.

Don't forget S•K hand tools from SVI is just another product you can supply to your mechanic customers. We need your orders. Call today with your needs.

Make a good lift even better!

Go Orange



Pictured above is SVI's innovative **drop-in rack and pinion equalization system for Rotary DTO28 lifts** shipping to another satisfied customer.

Since its introduction early last year, many lift owners have upgraded their DTO lifts.

Using this kit extends the usable service life of DTO28 lifts. Plus, if the autolocking version is specified the lift owner gets an **any position locking**



Auto lock system, 2001 SVI new product of the year.

system that will satisfy even the pickiest O.S.H.A. inspector. The OE lock system only locks in one position, full stroke. SVI's locks throughout the entire length of the stroke, providing

even more security. SVI distributors can provide DTO lifts a real, lasting solution and additional security at a fraction the cost of replacement.

The first thing to typically go bad on a DTO is the equalization system. The cylinders themselves may be fine for many, many years to come. Don't replace the lift, save it.

How many have you installed?

Catch up with other distributors who are profiting from this kit, order one today and increase your service revenues, quickly. Change seals and glands while you're on the job.

Order:

- BH-9760-08 79" Centers Manual Locking
- BH-9760-09 57-1/2" Centers Manual Locking
- BH-9760-09AL 57-1/2" Centers Auto Locking

Call for other sizes.

our answer.



THE Twin Post

April 2002
800-321-8173

Height extensions! What can we say, over 400 different extensions available.

To reach pick up points on the various vehicles out there, it takes a big selection.

SVI has that selection.

The newest addition to our growing product offering is special drop-in extensions with a 1-1/2" base pin. These extensions work great with **Ben Pearson lifts** and are pictured, top right. These extensions have an 1-1/2" dia pin and provide the following adjustable extension ranges:

BH-7091-70 5" to 6-3/4"

BH-7091-71 8" to 9-3/4"

BH-7091-72 11" to 12-3/4"

The next picture features close to frame obstruction adapters. On many of today's vehicles brake line and fuel tanks are close to the frame or pick up point. These narrow adapters solve the problem.

How about some adapters for **Challenger lifts**?

We have many different styles in stock. We also carry new height extensions to fit the **CL-9** lift model. Call today for details about height extensions



Pumps for rolling jacks.

The one pictured is a 6000 psi air/hydraulic pump. Ask for BH-7514-21 when you need a new 6000 psi pump. Other pressures are also available.

SVI Adapters fit:

- Ammco
- Accuturn
- All Tool
- Performance
- FMC
- John Bean
- Hunter
- Kwikway
- Perfect Hofmann
- RJ West
- Van Norman

It's time to adapt. . .

Many adapters and adapter sets are available for brake lathes from SVI.

Don't let another day go by without helping your customers adapt to application challenges that confront them daily. Together, we can help them get the drums and rotors turned so our wheels can do the stopping. Our

selection is broad, please call today for a copy of our Brake Lathe Repair Parts and Adapters catalog.



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Hundreds of repair parts for Ammco and Ben Pearson lifts available.



We have almost completed a 78 page booklet detailing breakdowns and parts listings for many of the various models. Watch for your copy of this booklet in the mail soon. In the meantime, if you need any parts for Ammco or Ben Pearson lifts, give us a call.



THE **Twin Post** April 2002 800-321-8173



In-ground lift air & oil control valves

SVI stocks all the popular air valves, mufflers and oil valves you need to perform in-ground lift repairs. When you need any part for an in-ground lift, SVI is your answer.

Arm restraint repair parts

SVI stocks arm restraint parts for most all makes and models of lifts.

Whether you are working on Benwil, Challenger, Forward, Rotary or some other make, we can help. Pictured to the right are new style restraint parts for Rotary lifts. Call with any arm restraint needs

you may have and watch for details on a special new main restraint gear from SVI for Rotary lifts. It will make adjustments to the lift a snap.



Alignment turnplates



great pricing and selection



In stock replacement parts

SVI is your answer.



Samson Lubrication Equipment

SVI has made the entire line of Samson lubrication equipment available to distributors.

The reels are of exceptional quality with standard double pedestal side supports. Pumps and electronic meters are also available at great prices, Watch for our complete booklet on the Samson product line soon.



SVI International, Inc.
800 Hicks Drive
P.O. Box 70
Elburn, IL 60119
Ph. 800-321-8173
630-365-9250
Fax 800-899-1784
630-365-2809

To Order Call: 800 321-8173 or 630-365-9250 / Fax: 800-899-1784 or 630-365-2809



THE *Twin Post* April 2002 800-321-8173



Atlanta
Baltimore
Chicago
Los Angeles

In this issue:

Power Post
Lifting Systems

Swing arm
magnets

"Full Feel" nitrile
gloves

Knee pads

New oil control
valve

Height extensions
and rubber pads

Tool Station

Power Station™

Magnetic tool
retriever

Rugged wipes

Shop equipment

**Watch more new
products coming
soon!**

DTO28 lifts saved!

**STOP Rotary DTO28 equalizer box
cave-ins from causing your
customers problems.**

**SVI's Drop-In Rack and Pinion
Equalizer Upgrade Kit is the solution
DTO28 lift owners have been seeking.**

This kit provides lift repair pros with a real
service solution. Many DTO28 lifts have one
problem in common, the equalizer box corrodes



The new kit includes: rack bars,
housings, pinions, guide tubes,
locks and all the hardware.

and begins caving-in. This condition causes the
crossbeam portion of the existing equalizer
mechanism to hang up and impair or
completely stop the lifts function.



While, there is nothing else wrong with the
lift, lift owners in the past were
faced with two costly options, replace
the lift or excavate and install a new
equalizer - **this is over!**

The SVI Rack and Pinion Upgrade
Kit increases your service opportunities
and profits. Many DTO28 lifts are in service facilities deemed national
accounts by certain lift manufacturers. This means you can't even sell
your customer a new lift. All you get is a
nominal kick back of a few percent from
the lift manufacturer for the sale and a
few hundred bucks for the installation.
Why sacrifice profit? Your customer
would rather save their DTO keeping its versatility
and avoiding the expense of a new lift.

Save your
customer money
and increase your
profits. When a
new lift is sold
you don't get a
full profit service

job, like replacing a seal and gland until the
warranty is up. Why limit your opportunities?

Installation is simple. The job is profitable.
For all the specific details contact your favorite
SVI representative.



This DTO28 was raised nightly for floor
cleaning. One day it just simply would
not go back down.



Sealed guide
tube system
shown lowered
in place.



SVI Power Post

Lifting Systems



- 22 real in-ground models
- Capacity ranges 11,000 to 72,000
- Sold to distributors only
- Many options

Contact your favorite SVI representative for all the *Power Post* details.



No lift is safer, more reliable or economical to operate than a *Power Post* in-ground lift. Proven for years. In fact, many *Power Post* style lifts installed well over 50 years ago are still in service and operating as reliably as the day they were installed. Why? There are few moving parts on a *Power Post* lift, the design is simple and above all, safe.

Where is it?

It's on the arm!

Magnetic holder for lift arms holds tools, nuts and bolts for easy access. Each holder is produced using two powerful magnets encased in a stainless steel housing. Available in different lengths to fit different size arms you will encounter.



Your customers will really like arm magnets. They make a great add-on sale item. To order contact your favorite SVI representative. Increase your sales opportunities today.

<u>SVI P/N</u>	<u>Description</u>
SE-1014	14" Magnetic Tool Holder
SE-1016	16" Magnetic Tool Holder
SE-1018	18" Magnetic Tool Holder
SE-1020	20" Magnetic Tool Holder
SE-1024	24" Magnetic Tool Holder

New Products: All of us at SVI are working very hard to broaden our product line to provide you with more products to make your job easier. Add to your arsenal. Give us suggestions for products you would like to see us carry.

One distributor asked us to explore a line of shop service equipment. We are taking your advice. Another distributor has asked us to explore replacement parts for brake lathes, good idea. Or, how about a line of tools used in lift installation, like hammer drills?

Your input is very important to us. We want to be known as the company that reacts to your suggestions, not the one that sweeps them under the carpet.

For true distributor support - **SVI is your answer.**



THE *Twin Post*

March 2001
800-321-8173

"Full Feel" nitrile gloves

Protect your hands from grease, oil and harsh solvents. Nitrile "Full Feel" is the revolutionary glove that gives you the feel for what you are doing. Nitrile gloves are a better material and do not tear as easily as latex. Many lift repair pros are wearing nitrile gloves to keep hands clean during service and installation jobs.



SVI now stocks these 4 mil gloves in convenient 100 pack dispenser boxes. They are so inexpensive it's hard to justify not protecting your hands. Add a couple of boxes to your next order. Chose from five sizes, X-small through X-large.

You kneed these!

Let's face it, your knees aren't getting any younger. Protect your patella bone from the day to day rigor of lift service. You deserve the best. For knee protection you now have three choices in protection good, better and finest.

Good knee protection is very inexpensive and designed for only occasional use, once or twice a week for a few minutes. These are a flat foam style with a plastic cap. Do not order these if you end up working on your knees more than once or twice a week. For inexpensive knee protection order **SE-1050**



Better knee protection, it's worth it. Patella Bead personal kneepads with protective cap are the first to use hundreds of tiny, waterproof polyethylene foam beads to fully support your knee. Multiple bead chambers are precisely filled in such a way as to disperse pressure away from your kneecap. Each bead is free to move up, down and sideways to create a comfortable kneepad you can wear all day. For better knee protection and to start working in comfort order **SE-1051**



Finest knee protection, it's worth every penny. Lift technician, carpenter, electrician, the complaint is the same. At the end of the day, their knees are so sore they can hardly walk.

The fact is, today's popular knee pads can make sore knees even sorer. That's because they concentrate all of your body's weight on the patella, a bone that's just 2 inches around and less than 1-1/4 inches thick.

Patella T, the first orthopedically-approved kneepads, protect the anterior knees form the prolonged pressures of kneeling. To order knee pads made for professionals ask for **SE-1052**, it's worth every penny for the protection.



THE
Twin Post

March 2001
800-321-8173

Fore and aft oil control valves - a build it better solution.

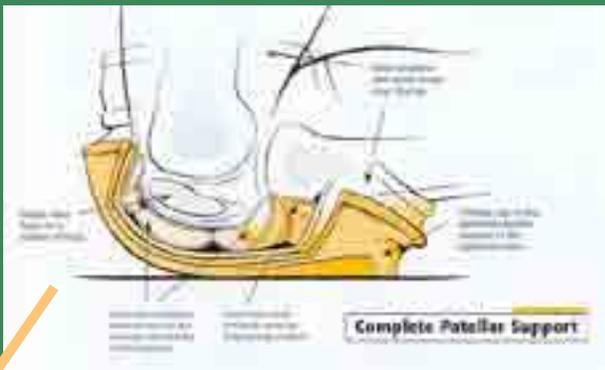
From the demise of a foundry, a greatly improved product rises from the ashes.

SVI now produces oil control valves using aircraft grade aluminum that has been hard coat anodized, after machining, to a 58 to 62 Rockwell. This process makes the valve even tougher in the field, providing extreme wear and corrosion resistance.

Made to the same profile as the old cast iron version, these valves are a *Direct Fit™* for your field replacement needs. Whether you are working on a *Power Post*, Rotary or Weaver these valves will do the job. Interchangeability across the board - **SVI is your answer!**



Tired of Sore Knees?



Check out Patella T's unique features

- Distributes pressure away from your patella.
- Neoprene base provides needed support and warmth to delicate knee joints.
- Integrated strapping system stops pads from constantly slipping down the leg.
- Fluid flow packs continuously conforms to cushion your knee.
- Patented T-Wedge cap helps disburse patellar pressure to the upper shin area.
- Built to last. Delivers maximum comfort with a tough Cordura nylon outer layer and a wicking, inner layer.



Height extensions and rubber pads

Did you know SVI supplies over 500 different versions of extensions?

There is an extension for virtually every make and model of lift in the field. If we don't have what you are looking for, we will design one with your help.

Pricing is very competitive to help you increase your profits and sales opportunities. For all your height extension and rubber pad needs contact your favorite SVI representative.

Direct Fit™ brand products



March 2001
THE Twin Post 800-321-8173



Add it to your arsenal. . .

Model SE-1100 Tool Station

Ideal for use where tire service or general automotive service is performed. Mount the tool station to the floor and bring in air service so mechanics can keep popular tools right by their side.

There are special notches machined in the top plate for hanging tools and two convenient trays for small tools and nuts and bolts. Each side has a hanger for an air impact wrench. Call us for more details.



The Power Station™ is a popular product addition thanks to the marketing efforts of SVI distributors.

To enhance sales some distributors are now purchasing power stations and including them with new lifts. What better lift sales tool is there? Why not supply your customers with a product that will make their jobs easier and more efficient? Help your customers increase shop productivity today.



when it's
in the pit

Magnetic tool retriever.

Easily retrieve tools that get dropped down a pit. Ideal to keep on your service truck. Also a great item to supply your customers that work anywhere a pit exists. Why lose it when you can retrieve it?

The retriever is a full 6 feet in length and can pick up 8 lbs. with its powerful magnet. Order **SE-1015** and begin stocking your tool box with dropped and lost treasures today.



Rugged Wipes

Clean your hands without water. Quickly remove oil, grease and grime with these great one step multi-purpose pre-moistened wipes. These wipes are not like the wimpy moist towelettes you get after eating ribs.

Order SE-1010

Phone 800-321-8173 or 630-365-9250

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Twin Post

March 2001

800-321-8173

SVI Shop Equipment

Watch for the selection to grow.



SE-1200-03

3 Ton floor jack

Large saddle.
Short chassis.
Stable design.
Foot pedal operation provides quick, no load lifts to load point.



SE-1201-04

4 Ton FloorJack

Large saddle.
Long chassis.
Stable design.
Foot pedal operation provides quick, no load lifts to load point.
Handle actuated release valve provides precise control of lowering speed.



SE-1201-04

22 Ton Air Actuated Hydraulic Axle Jack

Saddle adapter with extension screw.
Long chassis.
Compact, low profile design for maximum access.
Handle actuated release valve provides precise control of lowering speed.
3 handle angles.



SE-1215-01B

1500 lb. Auxiliary Stand

Ideal to support vehicle components during an under vehicle repair.
Foot pedal assist to raise saddle.

SE-1215-02

2 Ton Auxiliary Stand

Ideal to support vehicle components during an under vehicle repair.



THE *Twin Post*

March 2001

800-321-8173



The Twin Post

Update for the S V I Line of
Automotive Service Equipment Repair Parts - July 2000



Newsletter by SVI and
Ratchet Dog Productions

- Atlanta
- Baltimore
- Chicago
- Los Angeles

This Issue:

the SVI "Power Plant"

LeakSealer kits for Western lifts

New seal kits for Challenger lifts

Lock release cables for Challenger lifts

The Power Station

Anchors and rotary hammer carbide bits

Arm restraints

Power unit parts

Parts for Globe lifts

New Fenner power unit

Classified Marketplace

Before and after

SVI continues to expand its role as the lift industry's heavy duty supplier



Original and SVI Product Solution

As standard in-ground lifts continue to regain their popularity, lift owners are turning to SVI distributors for help in solving their needs. It has become evident to many that no other lift is as capable or reliable than an in-ground for handling many different lifting and vehicle service applications.

Pictured left is just another example of how SVI helped a distributor solve a customer's

problem. The black 12-5/8" cylinder assembly pictured left is approximately three years old. It is the front moveable section of a two post fore and aft 12-5/8" lift and was damaged in a shop accident. Though only three years old, replacement cylinder assemblies for this lift are no longer available from the OEM.

The distributor turned to SVI for help. A sample of the original cylinder was furnished and the solution process began. Through asking questions and verifying some dimensions a new cylinder was produced and improvements to the original design were made. Heavier steel plates were used, the casing wall thickness was increased and a replaceable upper bearing design was incorporated. To increase seal performance we opted for a multiple lip seal configuration over the original single lip seal design. This means three sealing lips are now doing the job rather than just one. The improved design and seal configuration provides for more functional confidence over the long run.

Ultimately, the end-user was back up and running and at a fraction of the expected replacement cost. Why replace a perfectly good lift when SVI and distributors can work together solving repair problems for lift owners?

svi "Direct Fit" brand products



THE *Twin Post*

July 2000

800-321-8173

the SVI "Power Plant"



A better engine for heavy duty lifting!

This may possibly be the first time in 50 years the lift industry has seen a properly component matched power unit.

The SVI "Power Plant" features a "C" flange mounting for the pump and motor. This precision component allows for correct

alignment (within .002) between the motor and pump shafts. This virtually eliminates premature spider wear, pump wear and failure, and reduces shaft and gear noise, caused by misalignment commonly found with other power units.

Through distributor input, each "Power Plant" also comes complete with an in-line check valve. The in-line check valve prevents back pressure caused by faulty oil control valves from reaching the pump. This is an industry first!

To further enhance this product a pressure gauge port and an anti-cavitation valve are included. The anti-cavitation valve helps keep air from getting to the pump. Also, to keep vibration noise to a minimum, the main mounting plate is elevated using rubber anti-vibration grommets.

Supplied standard with an in-line check valve and port for a pressure gauge.

The electric motor was upgraded as well. The "Power Plant" is supplied with a TEFC (totally enclosed fan cooled) motor which meets Federal efficiency levels, lowering operating costs. TEFC motors run cooler, lasting longer which is an important feature where multiple lifts are run off the same "Power Plant". Compared to open-dripproof motors, TEFC motors are designed for use in dusty, dirty environments where 3 phase power is available.

We have also made changes to the tank by adding two baffles to reduce return oil turbulence. This keeps contaminants away from the inlet and helps dissipate air bubbles during multiple lift use applications. The SV-62-1 "Power Plant" can operate up to three 10-5/8" fore and aft lifts (six 10-5/8" cylinders).

For virtually all heavy duty lifting applications - **SVI is your answer!**

LeakSealer kits for Western lifts make em dry!

SVI has long been the innovator and leader of standard and problem solving seal kits for the lift industry. We are always looking for ways to provide distributors with solutions and choices. Now you can put an end to those nagging leaks on many older Western lifts. Call today to order your LeakSealer kits for Western lifts. Ask for the following:

BH-1778-2-SPLS for 8-1/2" cylinders
BH-1778-SPLS for 10-5/8" cylinders



THE *Twin Post*

July 2000

800-321-8173



Power units repair parts - one stop shopping!

SVI inventories repair parts for many power units you encounter in your day to day service efforts. Call your favorite SVI representative for help locating the parts you need today. One phone call does it all.



Arm restraint components for Benwil model TPO55

Arm restraints are required by OSHA and SVI can help!

OSHA inspectors conduct safety inspections according to the ANSIALI specifications. The specification (8.2.8) requires that lifts be equipped with arm restraints capable of resisting a horizontal force of 150 pounds of pressure without permanently deforming, when applied to the end of an unloaded fully extended arm.

If any of your customers do not have arm restraints or arm restraints that are not in proper working order, they are in violation and subject to fines. Help your customers comply.

SVI stocks repair parts and complete arm restraints for virtually all makes and models of lifts. And, if your customer's lift was never equipped with arm restraints, using a combination of the various types available, we can help you come up with an upgrade kit for your customer. Usually it is as easy as welding on some brackets and dropping the restraints in place.

New seal kits for Challenger in-ground lifts available.

These kits fit Challenger lifts using the old Autoquip style seal as a wiper. You will run into these lifts from time to time on service calls. When you do, SVI has the kits in stock. Order the following:

BH-1724CS for 7-1/2" plungers

BH-1725CS for 10-5/8" plungers



For in-ground seal kits, SVI is your answer!



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shopping made easy for lift installers

SVI makes it a breeze to get the tools and hardware lift installers need.

Wedge Anchors: Three different style wedge anchors are now available to meet your specific preferences. Choose from Hilti®



Kwik Bolt II, Red Head® Trubolt® or Kingpin Wedge anchors. The Red Head® Trubolt® anchors offer a unique fully threaded design and are becoming more and more popular. The fully threaded design allows for use even when rebar has reduced your drilling depth.



Rotary Hammer Carbide Bits:

Select from Hilti®, Red Head® or Concrete Termite brands. All three brands are made using the highest quality raw materials to help speed your cutting times. SVI features SDS Plus, SDS max® and Spline drive shank bits. The Red Head® SDS max® bit has a Multi-Cutter head, so bit life is improved by 50% and vibration is minimized.

Call today to get your copy of our "Auto Lift Installation and Relocation Supplies" booklet if you have not already received one in the mail. You will realize new lower prices on wedge anchors and cost-saving on hammer bits. We also stock shims which are great for relocating and installing lifts.

Free Hat: Order 100 wedge anchors and two carbide bits and we will include the SVI hat in the picture with your order. Hurry, while hat supplies last.

The following referenced trademarks are the property of the companies indicated: Hilti®, Hilti Corporation, Red Head® and Trubolt®, Ramset Fastening Systems and SDS max®, Robert Bosch Corporation.



THE *Twin Post*

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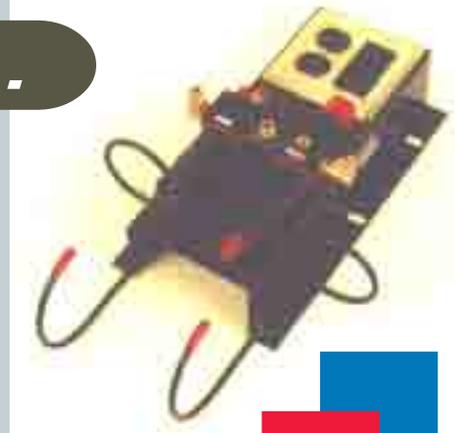
The Power Station . . .

SVI's new *Power Station* is available in your choice of four powder coat colors; Black, Safety Yellow, Red Baron and Blue Streak. Custom colors are available upon request.

The *Power Station* will adapt to most any lift or solid wall surface. It is ideal for getting shop power closer to mechanics, making their jobs easier. Mechanics will appreciate your company for supplying this product, creating more loyal customers.

The *Power Station* is equipped with 20-5R outlets. These outlets are 20 amp, 125 volt industrial grade and GFCI protection is standard. The outlets are positioned over the air accessories to keep moisture out. The air system provides for both lubricated and unlubricated air service. This unit is great for filling tires, running pneumatic tools and undercar shop lights.

Every lift professional in the business should carry a demo unit! You will increase your sales opportunities, create more loyal and satisfied customers and make surface mount lifts more user friendly. Contact your favorite sales representative for details and your demo price.



Lock release cables for Challenger lifts come complete



Order BH-7226-01 and you save money and make fast repairs for your customers.

Each lock release cable is constructed using safety yellow, plastic coated cable for strength and visibility. Order today for the complete assembly to reduce your costs while performing a thorough repair.



No waiting on popular repair parts for *Globe* lifts



From locking equalizers to sleeve and adapter assemblies, SVI stocks the parts to make you look good and get your customer back in business quickly.

Great care is taken to ensure you receive prompt deliveries and the quality you expect. In fact, did you know SVI shipped 93% of all orders received in April complete? This is the kind of service that is the goal of every SVI team member. Successful lift repair professionals rely on SVI to provide service un-

matched by any other company in the lift industry. Whether you need repair parts for Globe, Benwil, Rotary or any other lift - **SVI is your answer!**

Classified Marketplace

Distributor for sale:

Long established, since 1951. Well known with A-1 accounts. Sells, installs, and services the following equipment: lifts, air compressors, lube equipment and exhaust equipment. Looking to retire. interested parties call: 732-752-3131

Help wanted:

Large Midwest lift distributor has opening for qualified inside sales person. Excellent benefits. If interested send resume to:

Classified Marketplace
c/o Help Wanted
P.O. Box 70
Elburn, IL 60119

New Fenner power unit includes overhead limit switch

Many surface mount lifts come equipped with an overhead shut-off bar that is connected to the power unit. When the top of the vehicle reaches and pushes up on the shut-off bar, the power unit shuts down. Essentially, an additional micro switch is installed to open the circuit and stop the motor. This reduces the potential for costly damage to both the vehicle and the lift.

Next time you are replacing a power unit on a lift with an overhead shut-off SVI can help. The BH-7006-01LS (LS = Limit Switch) is prewired and ready for immediate installation. Call today for details or to place an order.



If you would like to post a classified in future issues of "The Twin Post" Classified Marketplace - contact SVI and ask for Doug.



THE *Twin Post*

July 2000

800-321-8173



The Twin Post



Newsletter by SVI and Ratchet Dog Productions

Update for the SVI Line of

Automotive Service Equipment Repair Parts - November 1999

- Atlanta
- Baltimore
- Chicago
- Los Angeles

SVI supports distributors

The backbone of the lift industry

This issue:

SVI supports distributors

“FORE” all heavy duty lifts

In-ground lifts are not illegal.

Aluminum pulley for Hydralifts

BayNets Safety Systems

Power unit pointer

Arm restraints for Rotary lifts

Making the world a safer place

Someone you oughta know

Fiberglass coating

Equalizer kits for Globe lifts



SVI supplies its product line to Lift Repair Professionals and DOES NOT sell to lift owners, the end-users of lift repair products.

Unfortunately, there are other companies in this industry that sell direct to lift owners, cutting out the distributor. SVI believes this undermines distributors, the very backbone of our industry.

Because of our national advertising efforts, we do receive calls from end-users. All sales leads are passed on to interested, active SVI distributors. We fully support those distributors that support SVI. This is evident through the

distributor making use of our complete product line.

Sales leads provided to distributors have resulted in some pretty large parts orders. One distributor recently landed a job worth over \$25,000. Using SVI's SV-330TG 12-5/8" rear cylinder assembly kits, they replaced rear sections on a couple Rotary model AT1012 fore and aft lifts.

For distributor support - SVI is your answer!

“FORE” all heavy duty lifts

SVI replacement cylinder assemblies and kits are compatible for use on virtually all FORE and AFT lifts from Joyce to Weaver.

For example, if you need to replace the rear section on a Rotary model AT10210E, an SVI SV-307TG is all you need. This is a heavy duty rear 10-5/8" dual cylinder assembly as pictured but with fiberglass coating. It's supplied complete with the rear frame, covers, safety leg system and saddle and adapters. Contact SVI for everything you need to get your customer's lift back to 'like new condition' and lifting for years to come.



Fore and Aft lifts, from passenger car to heavy duty, SVI sections and kits are ready for the job!

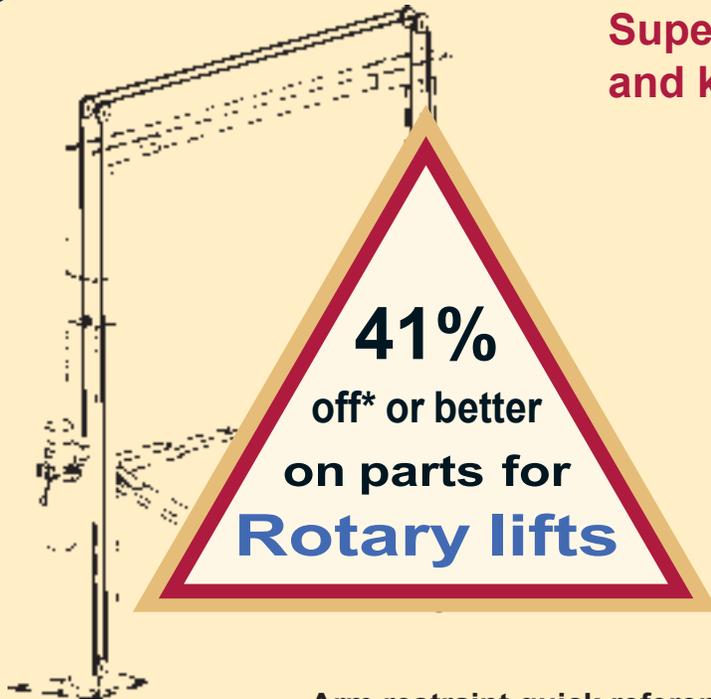


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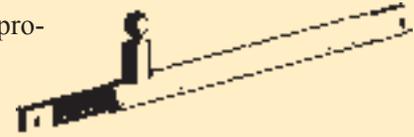
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Superior value on arm restraint parts and kits for Rotary lifts



Arm restraints (or lack of) receive much attention from OSHA inspectors. SVI will help you to keep your customers in compliance.

Arm restraints are produced with great attention to detail and are in stock to meet your immediate needs.



Individual parts or complete kits, at SVI the choice is yours. If you need just one restraint or any part of a restraint - order just what you need.

Superior value: Through effective use of economies of scale, arm restraints and parts are competitively priced. Call for new value pricing details today!

Arm restraint quick reference chart for Rotary lifts using threaded rod style restraints

	for Models:	SP55 SP84 SPO84 SP94 SPO94	SPOA84	SP88 SPO88 SP98 SPO98	SPOA88 SPOA98
Complete Arm Restraint Kits (set of 4)	SVI p/n: X-Ref OEM#:	BH-7508-12 FJ7233	BH-7508-13 FJ7259	BH-7508-14 FJ7359	BH-7508-15 FJ7366
Individual Arm Restraint LF	SVI p/n: X-Ref OEM#:	BH-7508-04 FJ7516	BH-7508-07 FJ7519	BH-7503-50 FJ7522	BH-7508-01F FJ7524
Individual Arm Restraint RF	SVI p/n: X-Ref OEM#:	BH-7508-05 FJ7517	BH-7508-06 FJ7518	BH-7503-50 FJ7522	BH-7508-01F FJ7524
Individual Arm Restraint RR	SVI p/n: X-Ref OEM#:	BH-7508-04 FJ7516	BH-7508-09 FJ7521	BH-7503-50 FJ7522	BH-7508-01R FJ7523
Individual Arm Restraint LR	SVI p/n: X-Ref OEM#:	BH-7508-05 FJ7517	BH-7508-08 FJ7520	BH-7503-50 FJ7522	BH-7508-01R FJ7523

Fiberglass coating: 5 year limited warranty

Fiberglass coating for in-ground lift components affords the best protection against corrosion. A durable 1/8" thick coat is applied that won't chip or peel. Bonded directly to the component's outer surface, fiberglass coating keeps moisture and bacteria out, providing many years of protection. The blue colored tanks and casings in the picture are fiberglass coated.

We will protect your components. If you are finding it difficult to get the coverage you need, send us your uncoated components. We will quickly have your component covered with fiberglass and returned for immediate installation. Contact your favorite SVI sales representative for more details on this service.



* applies to class "A" items coded "RP" of most current Rotary Lift price list

SVI is your answer!



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Cast aluminum pulley available for Hydralift lifts.

SVI now offers as standard, a cast aluminum pulley for use on lifts produced by Hydralift. These pulleys are in stock and come complete with the pressed in bearing as pictured.

A full range of repair parts is available for these Canadian produced lifts including (also pictured) cable assemblies. To receive cast aluminum pulleys order BH-7285-11 or call for more details on these and all your parts needs.



In-ground lifts **ARE NOT** illegal. . .



Distributors have been commenting lately that lift users are asking more about in-ground lifts. This question is coming up more frequently because end-users are considering converting their shops back to reliable in-ground lift systems and they want to know the facts before making any decision.

SVI has the facts and can furnish a formal information package at your request, that you can hand out to your customers.

In-ground lifts simply are not illegal and this knowledge can be found in public records. The most important of which is the Federal Register. The **Federal Register** is where the laws of our nations regulating bodies such as the **EPA** can be found.

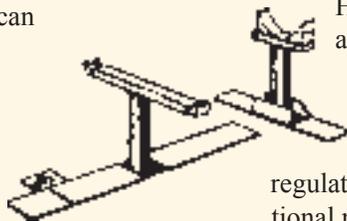
You will find explicit information on pages 37107 and 37108 of Federal Register, Vol. 53, No. 185 dated

Friday, September 23, 1988 concerning regulatory exclusions on four classes of tanks.

The final rule contains much information. Therefore, we have picked out information most pertinent to the lift industry.

Regulatory Exclusions

b. Equipment and machinery that contain regulated substances for operational purposes, such as **HYDRAULIC LIFT TANKS** and electrical equipment are excluded from today's regulations.



Because these tanks contain regulated substances solely for operational purposes, the commenters argued that the loss of regulated substance would be accompanied by faulty operation of the equipment or machinery and thus the equipment is "self monitoring". Second, the threat to human health and the environment was judged to be minimal because the tanks contain small amounts of the regulated substances.

Regulation of these types of tanks would unnecessarily divert implementing agency resources from other, more serious health threats. Therefore, today's final rule excludes such tanks.

d. *De Minimis Exclusions.* Today's final rule has been modified to exclude the following tanks: (1) Those that have a capacity of less than 110 gallons and (2) those holding a very low concentration of regulated substances.

The State of California - Long known as the leader on environmental issues, is in-ground lift friendly.

In fact, Governor Pete Wilson signed SB 1191 on October 5, 1995 to permanently exempt, under state law, **HYDRAULIC LIFT TANKS**. This decision was based on an in depth study by the (SWRCB) State Water Resources Control Board.

For more information on the facts or copies of these reports please contact your favorite SVI sales representative.



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Replacement plungers for Rotary lifts.

Why replace the entire lift if just the plunger is worn out? Keep those reliable in-ground lifts functioning properly and in service for another 30 years.

It was becoming increasingly difficult to obtain replacement plungers for Rotary lifts. Not any more!

SVI can supply most any plunger for the Rotary lifts your customers have. Sizes available: **8-1/2", 10-5/8" and 12-5/8"**

Contact your favorite SVI sales representative for complete details.



Making the world a safer place

Safety legs have long been a strength of our product line.

Currently over 50 different types of safety legs are available. One for most every lift model out there.

We now also stock short rise safety legs for single post 60" stroke alignment lifts. These short stroke lifts were typically once produced by Rotary lift. WABU10's can still be found all over the country.

All SVI safety legs are produced in our Elburn, IL manufacturing facility just down the street from the main warehouse. From single posts to heavy duty bus lifts, SVI can meet all your safety leg requirements.



Power unit pointer

Save on - 3Ph turnstile switch for power units

This switch is found on most 3Ph Fenner power units in the field. One company asks a \$494.00 list price for this switch. SVI has this very switch available at a mere fraction of the cost.

Cross reference part number is W-35. Ask SVI for BH-7004-25R when ordering. 1Ph turnstile switches are also stock items.

For power units and parts turn to SVI first.



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BayNets

safety systems

available to SVI distributors.

Increase your sales and safety solution options today!



BayNets promote safer work habits.

Each BayNet system easily glides open and closed from either end of the pit, so it doesn't slow service techs down. Research shows that service techs accept the system readily and use it each and every time. Not just between shifts, but between each service.

BayNets are designed to catch and cradle a person falling into the pit. Because the system is not meant to be walked on, it creates continual safety awareness around the open pit.

BayNets meet not just the letter, but also the spirit of OSHA regulations, all the time focusing on a safer workplace.

Who needs a BayNets Safety System?

Every single one of your customers with a pit in their service facility.

This includes: Transit Systems, Quick Lubes, Car Dealerships, School Bus Garages, Vocational Schools, Municipalities, Tollway Authorities, Turnpike Authorities, Power Companies, etc.



Consider the costs of an accident. . .

If any of your customers have unprotected open pit service bays, they will appreciate hearing from you. Left unprotected, open pits pose continual risk to your customers, their employees and the bottom line.

What are the costs of an accident in an unprotected pit? Potential serious injury, decreased productivity, legal fees, worker's compensation claims (averaging \$24,000) and OSHA fines.

. . .and the tangible benefits of safety.

With BayNets Safety Systems, you provide your customers an easy, effective tool for open pit safety and promote safer work habits in the shop. BayNets are available at an affordable cost with high payback for your customers. Imagine what it would mean to prevent just one accident.



Lightweight system has heavyweight capabilities.

BayNets are constructed using a specially treated, petroleum resistant nylon web. They are easily installed using aircraft cable and hardware. This user-friendly design has no rough edges or grids.

Once installed, the patented BayNet system has a tensile strength of over 3 tons. BayNets keep everyone in the service facility safer.



Make BayNets part of your safety solution sales efforts.

We provide detailed installation instructions to ensure easy installation of BayNets in approximately one hour. BayNets are adaptable to different bay designs. In fact, each BayNets is

customized to precisely fit the size and layout of your customer's bay.

Call today for further details or a quote on BayNets Safety Systems for your customer's service bays.



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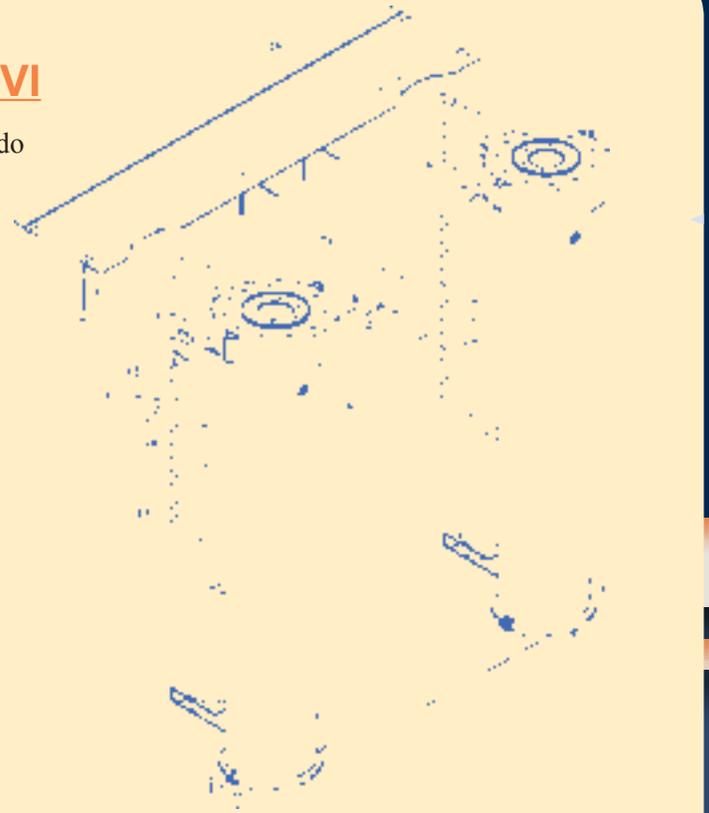
Equalizer kits for Globe lifts.stock items at SVI

Complete equalizer kits contain everything you need to do the job, including the hardware. Choose from either manual locking or automatic locking styles.

SVI is dedicated to meeting the lift repair parts needs of Globe lifts. Call us today for optimal pricing and rapid delivery. **SVI is your answer!**



Locking equalizer brackets pictured, feature maintenance free bearing design and are the proven choice of top lift repair professionals in the industry.



All names, numbers, symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers, however, some parts may be the actual product of these manufacturers.





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This issue:

Past highlights of
The Twin Post

10 years ago and
today

Looking ahead

Relief Valve: best of
the past, maybe

Tenure worth noting

One source pricing

Equalizers and other
parts for Joyce lifts

New handle kit

Special seals for
Weaver lifts

Single post jack units

Powder coating

3 year power unit
warranty

Custom cylinder
assemblies

Cables and sheaves

10th anniversary issue

A brief look back

In December 1990 we moved into our current facility in Elburn, Illinois, just west of Chicago. The original building provided 8,200 square feet of warehouse space and 1,800 in office space.



Main office and warehouse facility

It was not long before we were cramped for space and started adding to the building. In mid 1994 we added 6,000 square feet to the warehouse and another 1,800 to the office. Just recently a 2,000 square foot mezzanine was added to the warehouse. We also expanded the offices to provide more space for your favorite SVI Sales Representatives.

In July 1991, to better serve our west coast customers, we opened a warehouse facility in Baldwin Park, California just east of Los Angeles.

Just two years later we moved to our current location in Duarte, California. This move provided us with more space and easier freeway access for customers in the Los Angeles area.



Duarte, California facility

August 1, 1995 meant only one thing to SVI distributors in the Southeast; faster delivery times and lower freight costs. The Atlanta, Georgia warehouse location was our third and believe it or not was set up and running in only one week.



Front door of Atlanta, Georgia facility

SVI opened its 4th "Ready Ship" warehouse on August 4, 1997 just minutes from Baltimore, Maryland. This warehouse brings the full SVI product line closer to our valued distributors in the Mid and N.E. Atlantic regions.



Linthicum Heights, Maryland facility

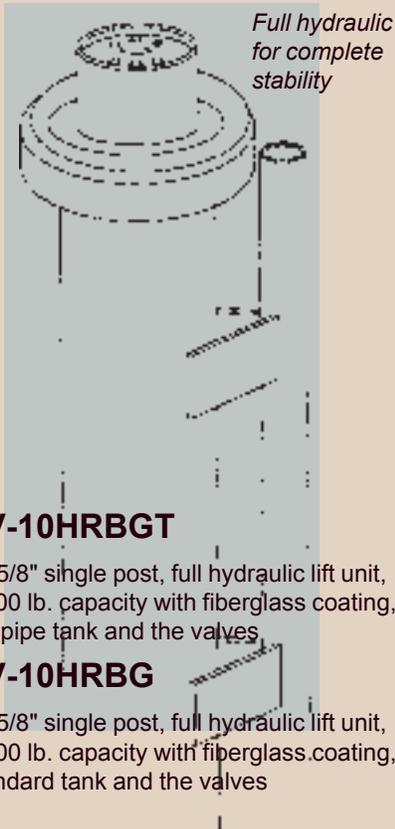
SVI "Direct Fit" brand products



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SV-10HRBG

10-5/8" single post, full hydraulic lift unit, 8,000 lb. capacity with fiberglass coating, a top pipe tank and the valves

SV-10HRBG

10-5/8" single post, full hydraulic lift unit, 8,000 lb. capacity with fiberglass coating, a standard tank and the valves

For your alignment customers, 10-5/8" replacement single post cylinder kits now available

After fielding many requests from distributors, SVI has expanded its replacement lift cylinder line

Many of you do work for Firestone and Goodyear tire centers. These lift users have some pretty expensive alignment equipment sitting on old single post lifts. When alignment rack lifting units need to be replaced, SVI can help.



Two different units are now available and can be built to accept most alignment equipment designed for use on single post lifts. Both units are 60" rise, full hydraulic and fiberglass coated. One is designed for above ground tank installations and the other for in-ground tank installations.

Each order is custom-made with respect to the safety leg guide tube placement and bolt pattern required for the particular alignment rack. This information will need to be supplied by the lift professional prior to production. Typical lead times will range from 2-3 weeks in the beginning and should improve in time.

Each kit comes complete with the cylinder assembly, tank and valves. Contact Joel Schneider to discuss your requirements.

Tenure worth noting

These people have been working hard for you everyday for at least four years or better.

Valerie Lincoln	Since 1980
Nancy Rohrer	Since 1980
Doug Climenhaga	Since 1984
Darryl Duey	Since 1990
Nancy Umstead	Since 1991
Brad Snow	Since 1991
Debbie Banks	Since 1992
Pam Jahns	Since 1993
Sandy Hahn	Since 1993
Bill Wilkie	Since 1993
Joel Schneider	Since 1994
Steve Johnson	Since 1994
Esteban Arellano	Since 1994
Sal Sanchez	Since 1994
Drew Simpson	Since 1995
Warren Fincham	Since 1995

12-5/8" custom cylinder assemblies, a job well done!



This past July we completed the second phase of a big job for a major transit authority. They were having trouble with the axle mounting steel structure distorting and welds breaking at the top of the casing. A sample cylinder assembly was furnished to SVI and we designed a new heavier duty cylinder assembly for them to try.

The bottom line: they liked the new stronger design so much they decided to replace all four 12-5/8" front recessed moveable assemblies.

SVI is your answer!



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The first issue

The Twin Post

some past highlights

Winter 1989 issue: the addition of lift tanks was announced.

Summer 1990 issue: *Leaksealer* seal kits for Weaver lifts new to product line.

Fall 1990 issue: packing followers for Weaver lifts featured as front page news.

Spring 1991 issue: detailed the addition of ratchet parts for heavy duty Weaver fore and aft lifts.

Summer 1991 issue: you saw SVI break the surface by adding replacement power units and cables for above ground lifts.

Spring 1992 issue: covered the growing availability of repair parts for Rotary lifts.

Summer 1992 issue: carried news that SVI has repair parts for all Fenner Stone power units.

Winter 1992/93 issue: we said, put the steel back into the lifts by supplying steel sheaves for Rotary lifts instead of nylon.

Fall 1993 issue: helped distributors cope by covering O.S.H.A., E.P.A. and A.N.S.I. requirements as they apply or do not apply to the lift industry.

January 1994 issue: covered locking equalizer assemblies for Globe lifts.

January 1995 issue: you saw the addition of arm restraints for Benwil lifts.

October 1996 issue: we said, surface mount lift parts - call for everything except the concrete.

October 1997 issue: announced that with our four "Ready Ship" warehouses 85% of the distributors received two day or better standard UPS ground delivery.

In June of 1989 we were planning a newsletter. The only problem, we didn't have a name.

The objective was to inform distributors that we added side by side lift repair parts to our product line.

Since these lifts are often referred to as twin posts, Doug Climenhaga suggested we call the newsletter simply - The Twin Post. The rest was history.

The first issue debuted in August 1989 and since then we have published over 65 newsletters aptly named *The Twin Post*.

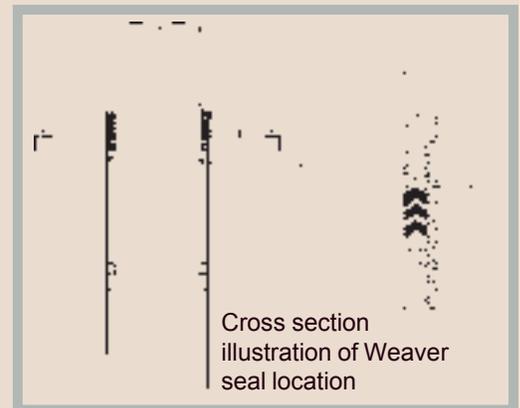


New seal kit now available for heavy duty Weaver lifts

For many years SVI has been supplying a special seal kit for Weaver lifts.

This special kit was requested by a transit authority maintenance supervisor to meet a high pressure need. There must be other transit authorities out there that can also benefit from this kit. To increase your options, this kit is now available to all SVI distributors.

The **BH-1776-HD** is ideal for all 10-5/8" fore and aft lifts operating in pressure ranges between 250 and 350 PSI. They are less pliable and may be slightly more difficult to install but will handle the higher pressure ranges with great ease. Try one today!



One source pricing

We will meet most any competitive price or advertised special. This means you can make one phone call to handle all your lift repair needs.

Call SVI to stretch your purchasing dollars, optimize your profits and receive the quality you expect.



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Handle kit available for J.S. Barnes power units

Simplify your ordering when repairing bent handle brackets on Barnes power units. SVI supplies one simple kit which includes the handle, both brackets and the roll pin.

BH-7009-15K handle kits are in stock and priced to allow for a complete repair.

Looking ahead

SVI strives continually for quality improvement. We are strongly considering or in the process of implementing the following:

ISO9002 quality management system

Website with parts breakdowns and on-line ordering

Internet e-mail will allow us to efficiently communicate with customers and suppliers alike



An assortment of cables and sheaves

SVI carries over **450** different cable assemblies for surface mount lifts. Customs can also be quickly produced to your specifications. Contact us today.



Powder coating

SVI has begun powder coating some high wear parts to extend the finish life.

The steel wheel spotting dishes pictured left are an example of some parts we are now powder coating. We also powder coat the floor valve handles used on Weaver fore and aft lifts and certain sleeve and adapter assemblies.

Powder coating is rather unique process that provides for additional quality. First the parts go through two wash cycles to remove grease and oil. Next, they are phosphatized to prevent rust, then dried. Once dry, the parts are electrostatically sprayed with powder that is to become the actual color of the part. The final step is the baking. The parts are baked in a gas fired, infrared oven at 500° F. The parts then cool and are shipped to you or placed in our stock ready to meet your requirements.

The Relief Valve - revisited

This humor was featured in past newsletters. It is the best from the past, maybe. See what you think.

What do you call the day after two days of continuous rain? MONDAY.

A road map will tell us everything we need to know except how to fold it up again.

One day a ham sandwich walked into a bar and asked for a drink. The bartender replied, "sorry, we do not serve food here."

The human brain starts working the moment you are born and never stops until you stand up to speak in public.

Our football team was tough. After they sacked the quarterback they went after his whole family.

Sign in store: Helen Waite is the credit manager. If you want credit please go to Helen Waite.



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Auto lift power units, more options with SVI

Increase your warranty with new SPX power unit. All other new power units come with a standard one years parts only warranty. The SPX unit provides you with a full three years of replacement parts coverage.

The manufacturer says this unit is fully field proven and that it rivals anything else on the market today. They feature reliable, American made electric motors unlike some others producing power units for the lift industry. The reservoir provides for a full 3 gallons of usable capacity. All other specifications are equal to or greater than that of standard units currently on the market.

To increase your warranty option consult your favorite SVI sales representative.

SVI Part Number **BH-7008-10**

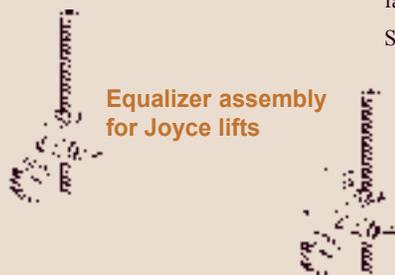


All Joyce lifts can be repaired

SVI carries a complete line of repair parts for most all Joyce lifts. Call us when repairing single posts, side by sides or fore and afts. We have the parts to help your customers out.

In fact, four years ago we supplied a distributor with all the parts to rehab all the heavy duty lifts in Dayton, Ohio at the Miami Valley RTA facility. This job included replacement plungers, seals and safety parts.

When working on any Joyce lift - *SVI is your answer.*



Equalizer assembly for Joyce lifts

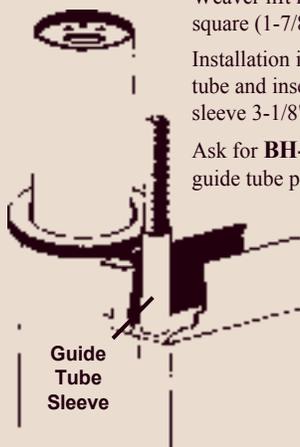
Rack bar guide tube insert for Weaver lifts

Avoid excavating! Replacement guide tube sleeves for Weaver side by side in-ground lifts are now a stock item. They are intended for use on Weaver lift models **EC-881 and EC-885** using square (1-7/8" x 1-7/8") rack bars only.

Installation is easy. Simply clean out existing guide tube and insert the new sleeve. Each guide tube sleeve 3-1/8" x 80" long.

Ask for **BH-9612-SLV** to solve corroded rack bar guide tube problems for your customers.

If you are going to excavate to correct a guide tube problem, fiberglass coated replacement guide tubes are available. Order **BH-9612-15FG** or consult with your favorite SVI Sales Representative.



SVI 10 years ago and today

10 years ago: we had one warehouse.

Today: there are actually five warehouses to serve you, two in Elburn.

10 years ago: there were only six of us.

Today: there are twenty eight of us working everyday to meet your needs.

10 years ago: we had no voice mail or automated phone system.

Today: we still have no voice mail or automated phone system, you get a person when you call SVI.

10 years ago: there were about 350 products available in our line.

Today: you have over 8,000 repair parts available as an SVI distributor.

10 years ago: we did not supply replacement lift cylinder assemblies and kits.

Today: heavy duty lift replacement cylinder assemblies and kits are a speciality.

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SVI SUPPORTS DISTRIBUTORS



SVI supplies its product line only to Lift Repair Professionals and **DOES NOT** sell to lift owners, end-users of lift repair products.

Unfortunately, there are other companies in this Industry that sell directly to lift owners, cutting out the Distributor. SVI believes this undermines Distributors, the back bone of our industry.

This is wrong!

For Distributor Support - SVI is your Answer!



SVI International, Inc.
LIFT REPAIR PARTS

ATLANTA - BALTIMORE - CHICAGO - LOS ANGELES



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10th Year of:

Monthly Update for the S V I Line of
Automotive Service Equipment Repair Parts - March 1999



More Services, More Values

4 "Ready Ship" Warehouses

- Atlanta
- Baltimore
- Chicago
- Los Angeles

Getting Ready for Y2K

You may have heard in the news and elsewhere about how the start of the next century may affect computers worldwide. The Year 2000 problem with computers has to do with how dates are calculated, stored and interpreted in computers. As we approach the millennium, computers will need specific instructions in order to distinguish between the year 1900 and the year 2000.

SVI started planning for the Year 2000 as far back in 1996. We upgraded our computer system with new PC's and a Novell Network and began identifying and correcting potential Year 2000 problems.

We have been closely working with our Computer Support Provider to correct and test verify that the most critical systems and applications will process properly.

It is SVI's goal to ensure that your account will continue to be handled as smoothly after the start of the next century as it is today.

SVI uses a product known as TOM Software and Northwest Source Group is the author. For more information on our software and the Year 2000 you can visit NSG's Website at:

<http://www.nsg.com>

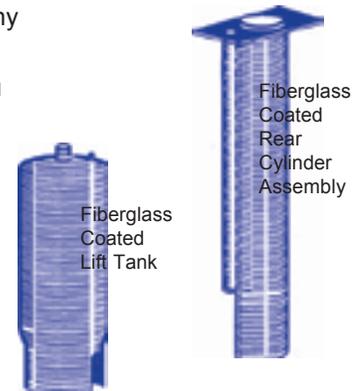
FIBERGLASS COATING = COMPLETE COVERAGE

Provide your customers with the most reliable and long lasting lift equipment solutions in the Industry. SVI Fiberglass Coating Options for all In-Ground Lift Components will help meet your needs. This means you can easily rest assured the installation of In-Ground Lift Components will hold up for many years to come.

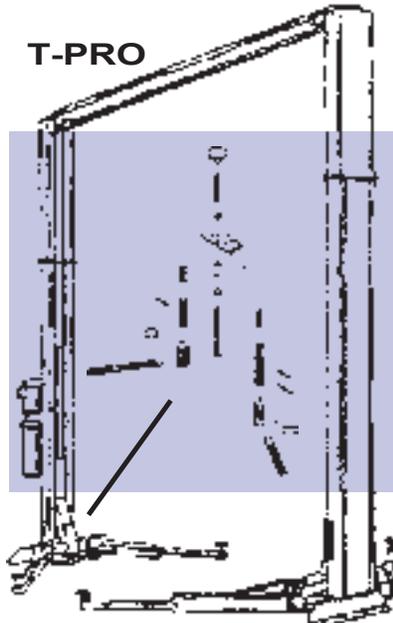
We Will Protect Your Components - If you are finding it difficult to get the coverage you need, send us your uncoated cylinder assemblies. We will quickly have your component protected with Fiberglass Coating and returned for immediate installation. Call your favorite SVI Sales Professional for full details.

In-Ground Lifts are a proven, reliable design that have been successfully in use for over 68 years. In fact, SVI has supplied repair parts for lifts that are 40 and 50 years old. They keep going strong. With few moving parts and unlimited application, In-Ground Lifts are still the best solution. **Some Trivia:** Did you know Weaver's first serial numbered lifts appeared back in January 1931?

Contact SVI for all your In-Ground Lift Fiberglass Coating Requirements.



T-PRO



Arm Restraint Kit for Benwil T-PRO Streamlines Repair

SVI's **Drew Simpson** came up with the idea and took the initiative, making this easy to order kit a reality.

In the past, if you needed to overhaul the arm restraints on one column you had to order all parts individually. No more, one easy order kit does one column - two Arm Restraints. If overhauling all four Restraints order two kits. Of course if you need just a specific piece or two the parts are still "Available Individually" in the SVI tradition.

Order Arm Restraint kits for Benwil T-PRO lifts for your service truck today.

Ask for Part Number **BH-7200-10D**

To Order: 800-321-8173 or 630-365-9250 Fax: 800-899-1784 or 630-365-2809

All names, numbers symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers, however; some parts may be the actual product of these manufacturers.



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Replacement Cylinder Sections & Kits Fore & Aft Lifts

Replacement Plungers for Rotary In-Ground Lifts

Sizes Available:

8-1/2"

10-5/8"

12-5/8"

When ordering, it may be necessary to verify overall length. Call your favorite SVI Sales Professional for pricing and delivery details.



Increase Capacity

with Electric/Hydraulic Power Units



To up the capacity of existing Heavy Duty Lifts using an Air/Hydraulic power system change the power plant. Install an SVI Electric/Hydraulic Power Unit today.

One 10-5/8" fore and aft cylinder powered by an Air/Hydraulic system has a capacity of 12,000 lbs.

250 PSI

When you power the same cylinder with an Electric/Hydraulic system capacity increases to 18,000 lbs. per cylinder. This enhances lifting capacity by 1/3. This means the typical fore and aft lift capacity goes from 24,000 lbs. to a remarkable 36,000 lbs.

When increasing capacity, some modifications to the lift are required. In addition to simply adding a Power Unit, you will need to run new piping from the power unit to the control box, change the oil control valve and the control box cover plate and remove the existing tank and air control valve.

When your customers need more capacity from their existing lifts contact SVI for details.

SVI is your Answer!

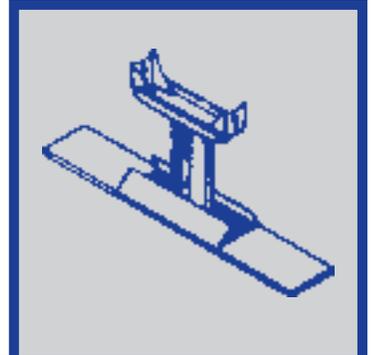
Replacement REAR Sections

Sizes: 7-1/2" Capacity Ranges
5,500 to 8,000 lbs.

10-5/8" Capacity Ranges
12,000 to 18,000 lbs.

12-5/8" Capacity Ranges
15,000 to 25,000 lbs.

Ideal for use when replacing any existing make Rear Section such as Globe, Gilbarco, Rotary, Weaver and Western.



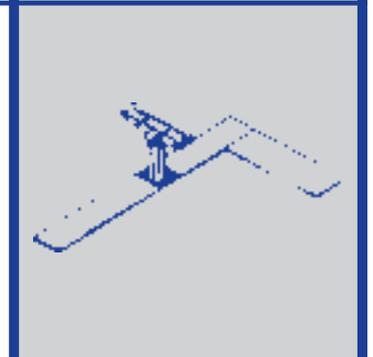
Replacement FRONT Kits

Sizes: 7-1/2" Capacity Ranges
5,500 to 8,000 lbs.

10-5/8" Capacity Ranges
12,000 to 18,000 lbs.

12-5/8" Capacity Ranges
15,000 to 25,000 lbs.

Ideal for use when replacing any existing make Rear Section such as Globe, Gilbarco, Rotary, Weaver and Western.



Replacement DUAL REAR Sections

Size: 10-5/8" Capacity Ranges
(Dual) 24,000 to 36,000 lbs.

Ideal for use when replacing any existing make Rear Section such as Globe, Gilbarco, Rotary, Weaver and Western.

Great for Capacity Upgrades of existing lifts. Very popular with Transit Authorities and Municipalities all over the US and Canada.



Available through SVI Distributors only, many of these Assemblies and Kits have found their way to some pretty impressive addresses. Most of which include some of the largest Transit Authority and Bus and Truck repair facilities in North America.

Deliveries are Fast: On average an SVI Replacement Cylinder Section or Kit ships within 2 -3 days from receipt of your order. When you need quality and fast service - **SVI is your Answer!**

Options Available: Protective Fiberglass Coating, Air Operated Multi-Position Safety Leg Systems, Power Ratchet Kit for 10-5/8" Moveable Cylinders and Capacity Upgrades by Converting from an Air/Hydraulic System to an Electric/Hydraulic System.



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Power Unit Pointer

Identifying the make and model number of a Power Unit can be difficult. SVI supplies repair parts for the most popular Power Units used (past and present) on lifts and wants to help simplify identification.

The first thing to watch out for is the name of the motor mfg. The motor name is not helpful when identifying the make of the actual Power Unit. If you have any of the following names; **Baldor, Doerr, Emerson, Leeson**, etc. this is the name of the motor mfg. and not the actual Power Unit producer.

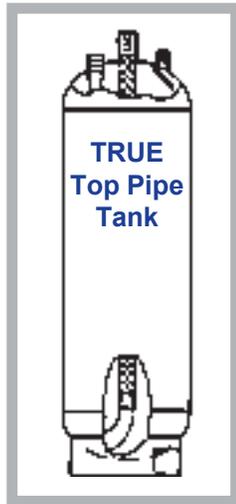


The names to look for when identifying Power Units are:

Applied Hydraulics, Fenner Fluid Power, J.S. Barnes, M T E, Monarch or Webster.

These are the companies that actually produce Power Units. Once you know the make, the rest is usually easy. Together, we will identify the parts needed to get your customer back in business.

Another way to Identify a Power Unit - Look closely at the lowering valve handle. Write down a basic description and call us. The lowering handle is the single most distinguishing feature.



TRUE Top Pipe Tanks

Lift Repair Professionals insist on proper design and style in their Lift Repair Products. This is exactly the reason SVI supplies only the right products for the job.

In a TRUE Top Pipe Tank all piping is contained within the body of the tank. Plus, all inlet/outlet connections are made directly at the top. The reason for this provides easy access and eliminates any external piping that is usually first to corrode.

The image to the left with the X depicts a false style top pipe tank. This tank has all the troublesome characteristics that the TRUE Top Pipe Tank was designed to eliminate.

Why ask for trouble? A false top pipe tank costs virtually the same amount as a TRUE Top Pipe Tank but comes with exposed external piping. Insist on the right products for the job and your customer.

Elbow connection, a major corrosion point.

External pipe welded to side and bottom fitting increases chance of corrosion and cannot be removed.

SVI Top Pipe Tanks can be purchased with Protective Fiberglass Coating (No Tar). Or, when safety is a concern we offer a Tank Kit, with or without Fiberglass Coating, which includes the Low Oil Float Lock and a Safety Fill Plug Bleeder with Gauge. **For Lift Tanks - SVI is your Answer!**



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Before You Purchase from Anyone Else, Please Consider the Following:

We Value Your Business!

We all work very hard each day to Earn your Business. We hope our efforts show and that you think of SVI first when ordering Lift Repair Parts.

Before You Purchase from Anyone Else:

Whether it is Pricing or a Problem - please call your SVI Representative before switching (WE WILL MAKE IT RIGHT).

Pricing, Our Standing Offer!

WE WILL MEET most any COMPETITIVE PRICE or ADVERTISED SPECIAL. This means you are guaranteed of getting the quality you expect while optimizing your profits and stretching your purchasing dollars.

Important To You!

We know there are other suppliers and that price is one of your concerns. We also know true Lift Repair Professionals demand quality. Since you can get the same low prices for top quality products from SVI as others charge for substandard products, why purchase elsewhere?

Quality, Knowledge and Experience:

The company behind the product is undoubtedly also one of your major concerns. SVI backs you (Lift Repair Professionals) with not only quality but a full staff of knowledgeable people, an ever growing product line and the stability you expect from a supplier. We are striving to be your complete source, not one from which you pick and choose.



Lift Tanks - SVI works with the industry's top producer of A.S.M.E. Coded Pressure Vessels to ensure you receive only the best. We know providing Lift Repair Professionals with quality product most suited for the job is the true requirement.

Our Fiberglass Coating Option adds additional value and gives SVI Distributors a sound protective coating option. Only Fiberglass Coating Will Hold Up Year After Year.

Safety Legs - Safety and Liability are our ultimate concerns and yours as well. Great precautions are taken to see the correct strength pipe or tube and lock material is always used to match the lift capacity requirements.

Beware, other companies use the same light duty material required on safety legs for 8000 lb. single post lifts as they use on a heavy duty 36,000 lb. capacity lifts. SVI produces only safety legs to meet the intended application. What others may be doing to cut costs is worrisome.



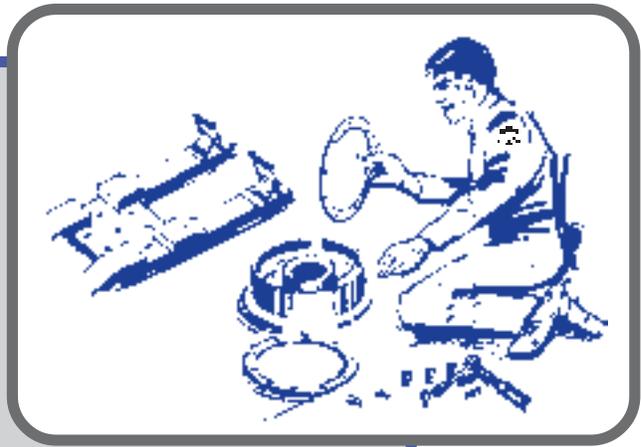
Lift Packing Kits

- were one of our first product lines introduced over 20 years ago. Packing Kits remain today, one of the most important and scrutinized portions of our entire product line.

Your Lift Packing Kit business is important to us and we understand your concern for quality. Since reputations depend on every repair and new installation, attention to detail is top priority. Every SVI "Direct Fit" Packing Kit is 100% inspected prior to final assembly. This is done to provide you and your customers with the quality assurance you expect. Do not settle for anything less.

Our Standing Offer - WE WILL MEET any competitive price or advertised special. This means you are guaranteed to get the quality you expect and at the best price available.

*Ordering is a breeze with SVI,
One Stop Shopping for all your Lift Repair Parts needs.*



Steel Hydraulic Line Tubing

If you construct or add to Quick Lubes or Automotive Service Facilities SVI can help with your Tubing and Tube Fitting needs.

Popular size tubing is stocked by the thousands of feet and ready for immediate shipment. Sold in easy to handle 20 foot lengths, popular sizes include:

5/8" diameter X .035" wall

5/8" diameter X .049" wall

5/8" diameter X .083" wall

3/4" diameter X .750" wall

7/8" diameter X .109" wall

1" diameter X .120" wall



Featuring from stock, J-525 or top quality (HydraBrite) steel hydraulic line tubing. More sizes to meet special needs are stocked in addition to those listed above.

To connect the tubing LENZ Brand O-Ring Style Tube Fittings are the way to go and in stock for immediate shipment. Call SVI today for your immediate Tube and Tube Fitting Requirements!

Mix and Match quantities for ultimate lower price levels.



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Rack Bars, Pinions & Equalizer Assemblies



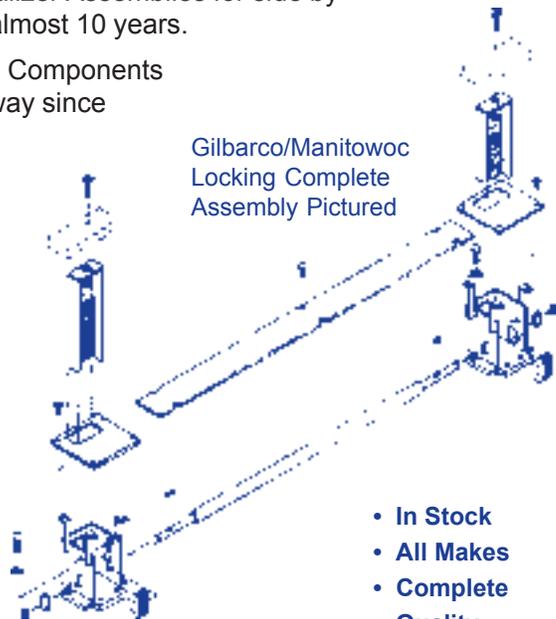
Did you know it was June 1989 when SVI first introduced Rack Bars, Pinion Gears and Complete Equalizer Assemblies for side by side lifts? That's right, it's been almost 10 years.

The SVI Equalizer Assembly and Components Parts Program has come along way since introduction. For instance, each Equalizer Assembly is now furnished with all the necessary

mounting hardware. Due to your requests "LC" kits were later added. These "Locking Complete" Equalizer Kits come with the safety locking components and everything else you need to do the job right in one trip.

SVI has Equalizer Assemblies available for just about every side by side lift ever produced. For parts & kits for:

Benwil, Cochin, Curtis, Ford Smith, Gilbarco, Globe, Manitowoc, Rotary, Weaver & Western - SVI is your Answer!



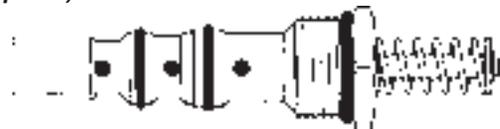
Gilbarco/Manitowoc Locking Complete Assembly Pictured

- In Stock
- All Makes
- Complete
- Quality
- Low Cost

Order Now!

New Lower Price and Continued Availability on V-12 Lowering Valve.

(While these will always be available, we are not sure how long we can hold this low price.)



The V-12 or SVI P/N **BH-7004-06** is used on older, but still very much in use, lifts with a P500 Series Fenner Fluid Power Unit.

Through quick action by our Purchasing Department and a commitment to a greater inventory level, SVI has negotiated a new lower price for the time being.

Now Only: \$97.50 each

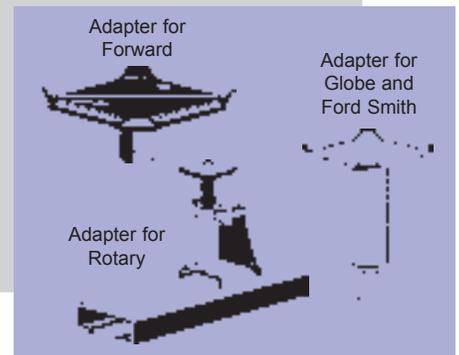
We also Stock
 an O-Ring Kit for the V-12 Lowering Valve. Order BH-7004-06OK. This O-Ring Kit contains all the externally visible O-Rings. Call to place your orders today.

Adapters and Height Extensions

SVI carries over 500 different Adapters & Height Extensions, one for virtually every application.

If your customer base includes Dodge Dealerships, a special adapter package (set of 4) is available for Dodge Ram Trucks. Ask for SVI P/N **BH-7227-51**

Sales Tip: Have your lift & equipment salespeople carry a sample height extension when making their sales calls. This will help increase order frequency and your sales.



Need Copies of *The Twin Post* Mailed Directly to your Service Technicians?

Send us their names and extra personal copies will automatically be sent each time. This will ensure everyone in your Service Department knows the latest from SVI.

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