



THE Twin Post

Update for the SVI Line of
Intentionally Designed Equipment & Repair Parts—September 2011

- Baltimore
- Chicago
- Los Angeles

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The Leak Stops Here...

There Had to Be
A Better Way—
Specialty Adapters

2 Pads in 1

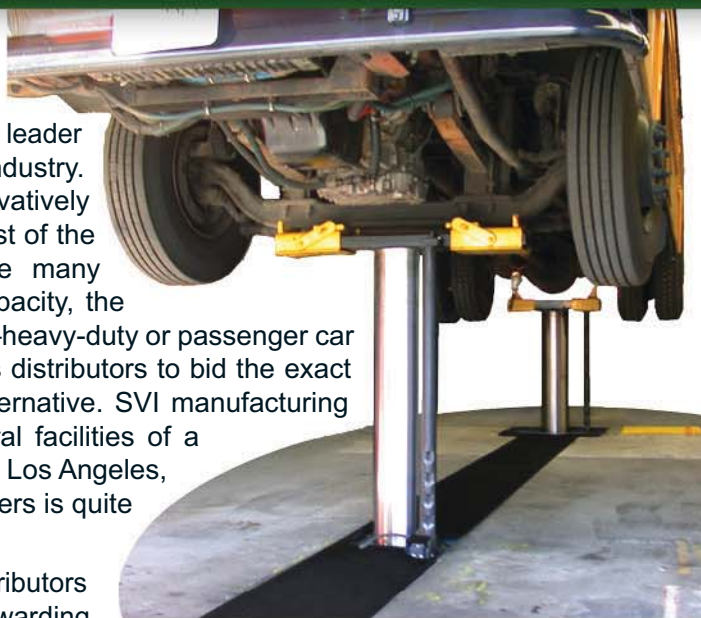
William Douglas™
Replacement Parts
for Gasboy Consumer
Series Pumps

Since 1977

Exactly OEM

DeKalb, IL—SVI is now the forefront OEM leader of the conventional in-ground lift industry. Holding patents and many innovatively designed products, SVI has solved most of the lift industry's special needs over the many years. Now, with added production capacity, the company is building virtually any style—heavy-duty or passenger car in-ground lift. This exciting news allows distributors to bid the exact equal in equipment or a preferable alternative. SVI manufacturing recently supplied all the lifts for several facilities of a major government agency in the City of Los Angeles, California. The growing list of SVI lift users is quite impressive.

Preparing competitive bids for distributors is one of the fastest growing and rewarding activities. Many transit authorities, municipalities and government agencies are realizing the value and taxpayer cost savings by choosing to put SVI manufacturing to work for them.



REMEMBER WHEN SVI INTRODUCED...

ATF Upper Bearing Kits

ATF = Adjust-to-Fit

ATF ("Adjust-To-Fit") kits offer the solution to more accurately and easily reduce plunger rock on many reliable in-ground lifts still in service today. Until 2008, correcting plunger rock had been a time intensive repair activity. Detailed plunger measurements were needed and upper bearings had to be custom machined to size. Most everyone involved really just crossed their fingers in hope that the measurements went just right. SVI's "Adjust-to-Fit"

Upper Bearing Kits take away all the guesswork. Each "ATF" kit is shipped with exactly what you need to correctly and easily field-fit the upper bearing to the snugest setting.

Plus, the new upper bearing kit housing will last virtually forever. The only thing that will need to be replaced from time to time is the actual bearing strip.

Thousands of lifts in service still need this product. Contact all vehicle lift owners that you know with this problem and offer up the solution. While you perform this repair, you will not only do a nice job, but also have an extremely satisfied and happy customer for life. Increased service revenue is right at your fingertips.

Call to learn more. **7-1/2", 8-1/2", 10-5/8" and 12-5/8"**

Installation of an ATF Kit:

- Simple
- No calculations
- No analytical thought
- No special tools

**ATF kits are
available for
the following
lift makes:**

- Challenger
- Globe
- Rotary
- SVI Power Post
- Western

Information and Catalogs Online:

www.sviinternational.com



800-321-8173

Cables for:

BH-7453-51
BH-7450-01

SPL-8000 / NDL-8000 / NPL-8000
STL-7000 and HBT-7000

SVI has your
Repair Parts for Nussbaum Lifts

Cables • Pads • Switches • Valves • And More!



BH-7453-89
Up Switch

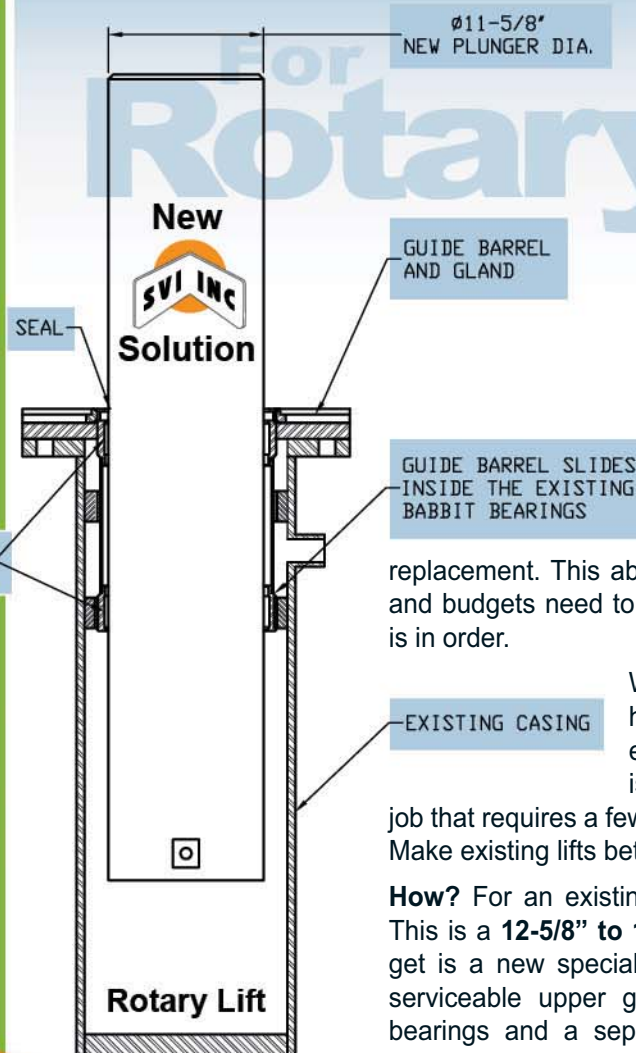
BH-7451-02 Motor Switch
BH-7453-04 Contactor for STL-7000



BH-7452-18
Spring-Lock Clip



BH-7450-02
Rubber Pad



The leak stops here...

Convert existing lead babbit bearing style lifts over to new SVI modern seal right design.

ZERO TOLERANCE FOR LEAKS—

Transit authorities, municipalities and bus garages must once and for all stop the play in their lifts due to worn lead bearings that result in severe and continuous leaking. SVI has the solution and it saves taxpayers a ton of money.

SVI has just completed work on one of the lift industry's most important projects. More than one transit authority has approached SVI searching for a real solution to their leaking problems because others say there is no solution but lift

replacement. This absolutely is not the case. Taxpayer money is very tight and budgets need to be controlled. Fiscal responsibility and leak-free lifting is in order.

With NO loss in lifting capacity or strength and stability, high performance lift operation and leak-free sealing can easily be attained. Plus, the upgrade to the existing lift is a completely serviceable design. A simple, three hour job that requires a few tools and no excavation is all it takes. What a savings! Make existing lifts better than new again and save time and money.

How? For an existing 12-5/8" Rotary lift you order SVI's **BH-9772-89** kit. This is a **12-5/8" to 11-5/8" cylinder conversion / upgrade kit**. What you get is a new specially designed ultra high strength plunger, dual bearing serviceable upper guide barrel, bottom locking bands, two replaceable bearings and a separate seal and wiper made from the highest grade abrasion resistant polymers. The bolt pattern is the same so you reuse the existing saddle and safety leg.

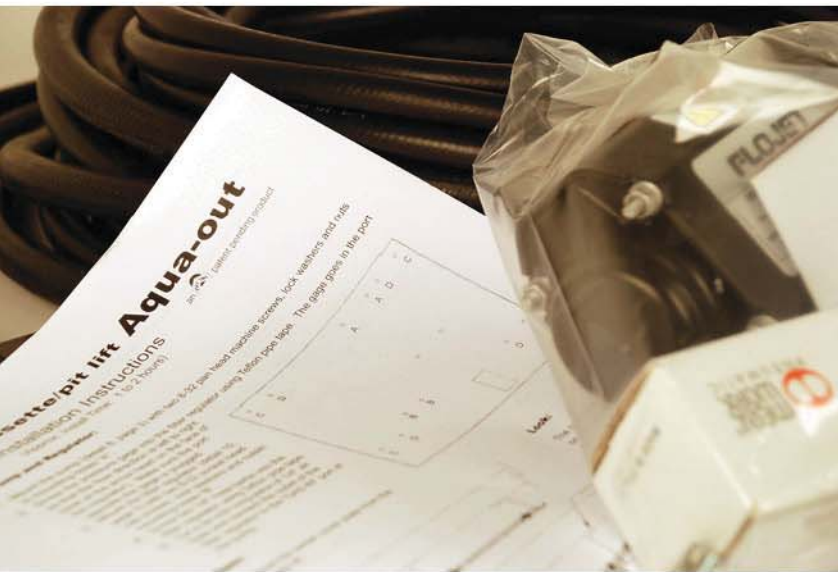
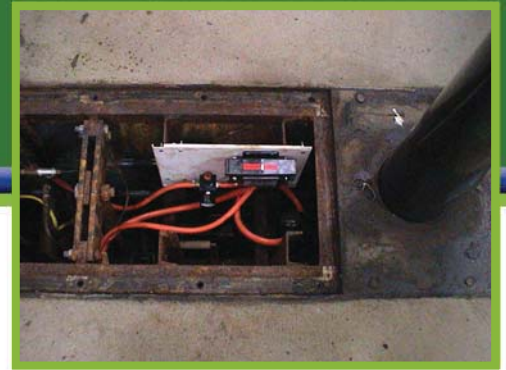
Pull the old plunger out and install this **BH-9772-89** kit; the leaking is over! Also contact SVI for an upgrade kit for 10-5/8" Rotary lifts.



Since 1977

Patented Problem Solver

On May 19, 2009, SVI's Aqua-Out water condensate removal product was granted a Patent by the U.S. Patent Office. The Patent number is 7,534,095 and comes as the third product for which SVI has been granted a Patent.



The Aqua-Out was first introduced back in the early part of 2005 and since then has been keeping many cassette style in-ground lifts protected from accumulating any significant amount of water. By now, many of you have probably heard some of the stories floating around out there. You can imagine what kind of damage can occur inside the lift as the result of corrosion associated with the collecting water. We have shown you the corroded air lock cylinder we encountered four years ago. Have you seen the inside of an older or newer cassette style lift lately? Pop open the cover plate and take a look. **As the steel continues to corrode, it also continues to weaken and elements can actually seize—it has happened.**

This is one product that definitely should be installed with every new cassette lift sold. In fact, it should become an industry requirement and part

of the A.N.S.I. standard. **All existing lifts without the Aqua-Out should be upgraded to include it immediately.** Doing everything you can do to minimize water build up in a cassette-style lift is a crucial step forward in trying to keep elements from **corroding and failing**. First, install an Aqua-Out and then institute a regimented periodic service and maintenance program with each of your customers. Make sure regular inspection of the crucial components and full coverage lubrication service is performed routinely. No one wants to hear anything but good news. **Keep the water out.**

Note: SVI offers the Aqua-Out in two versions: standard 2 gpm system, as well as a 5 gpm system for extreme water build up conditions.



Out of sight, out of mind corrosion may be going on right below a shop technician's feet, while 4,000 lbs. of a 4-door sedan are right above his head.

We have serious concerns.



SVI Part #
BH-9786-25
BH-9786-25-5

Description
2 GPM Aqua-Out System
5 GPM Aqua-Out System



Your One-Stop Shop
800-321-8173

2 pads in 1

Conveniently fits two different styles!
Don't worry about having the wrong pad again.

BH-7560-04

This "universal" pad is
for **1- or 2-Hole**
Applications
for **Powerrex,**
Complete Hydraulics,
and **Globe lifts**



Did You Know?

SVI is a Milton distributor



While many of you may consider SVI as just a lift and parts manufacturer, did you know SVI is also a premier distributor for many companies as well? Milton is just one of the many companies we represent. We are proud to have Milton as our partner. Many SVI distributors have relied on our extensive inventory of Milton Air Accessory Products to increase their sales opportunities. These SVI distributors take advantage of the full breadth of our product line knowing that just about anything a shop needs can be found on our shelves. Help boost your selling opportunities and put the Milton products SVI stocks to work for you.



Dan Drozd

background of fabrication and machining experience, which included a stint at Woods Equipment in Oregon, IL where they make skid steer and tractor accessories. With all the cylinder work going on at SVI, Dan's department has been working overtime as you can imagine.

Terry Kerry, pictured to the right, runs kit assembly production here at SVI's wholly-owned seal company called Valley Precision Seal (VPS). Terry has been with the company for about four years now. With his attention to detail, you can bet seal kits never leave here missing components. That's one phone call you won't have to make. His division supplies big name OEM's like SVI and others with product for both production and in-field repair.

In the Spotlight

Pictured are a couple of dedicated, friendly team members that work for two different SVI enterprises. Dan Drozd runs the plunger and casing operation for heavy lift production. He has a vast



Terry Kerry

There had to be a better way!

Innovation at it's finest.

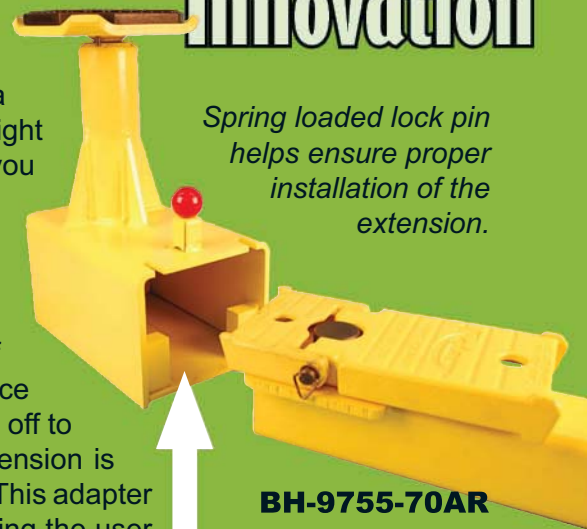
Owners of surface mount lifts are having a lot of difficulty properly reaching pickup points on large trucks such as the Ford F350 equipped with running boards. This had lead to, in some cases, unsafe use of multiple height extensions. Use of multiple height extensions is unstable and can place excessive stress on joints that can fail. SVI recommends that owners of lifts should be advised NOT to use multiple height extensions to reach a lifting point. Rather they should use properly and specifically designed height extensions to achieve safe lifting. A proper height extension ensures that you are keeping the load over the intended load bearing point of the swing arm's contact adapter.

SVI engineering has designed an adapter for use on Rotary two-post surface mount lifts that meets the needs of those who service large pickup trucks. This SVI exclusive adapter is entirely captured around the end of the swing arm, and the low and high step adapters. It easily locks in place using the hole found in the high step adapter and the other end is capped off to prevent improper installation. Once installed, the load on this height extension is directly over the intended load bearing point of the swing and its adapters. This adapter is a quick on, quick off style with an adjustable range of 10" to 15" providing the user with much flexibility.

SVI Direct Fit™ brand products and engineered solutions are done with you in mind. If this style height extension is required for any other Rotary models let us know.

For Rotary SPO / SPOA Models

Strength Variety Innovation



Spring loaded lock pin helps ensure proper installation of the extension.

BH-9755-70AR
Please specify exact lift model when ordering or Inquiring.

Steel Hydraulic Line Tubing



Commodity items such as **steel hydraulic line tubing** and **O-Ring style tube fittings from Lenz** are popular products. Each day, shipments are made to distributors across the country that are helping dealerships expand bay capacity.

Steel tubing is available in many sizes and wall thicknesses. It is ideal for oil, grease and anti-freeze delivery directly from bulk storage tanks. We offer a protection packaging option to help ensure your tubing makes it through the rigors of shipping undamaged.

Contact your favorite SVI representative for ordering details and to obtain pricing at 800-321-8173.



Here a Custom, there a Custom, everyone needs a Custom.

SVI will
Customize
for your
Customer

Pictured (right) is a customer-modified Globe adapter to fit neatly around a sway bar to make good solid contact with the frame. What we were asked to do was make a set of adapters like this to fit a Weaver saddle. When you get calls for customs, don't hesitate to call us.



Rotors
 Vanes
 Repair Kits
 Electric Motors
 Gaskets
 Seals
 Check Valves
 By-pass Valves
 Motor Brushes
 Switches
 Filters
 Etc.



"because good things should last"

SVI **William Douglas™** brand replacement parts for Gasboy consumer series pumps.

SVI is a diverse company that supplies many different industry segments with proven quality repair parts and equipment. Making repair parts for gas and diesel pumps available is a perfect match for our engineering and manufacturing know how. Setting out to make repair parts for Gasboy products was just a natural progression for us. Let us know if there are other pump-related parts you would like to see added to our product line.



**BP-4210-01
Repair Kit for
1800, 70 & 390**

Gasboy consumer series pumps can be found all over the American landscape. SVI and its respected **William Douglas™** brand of repair parts for these pumps will keep them on the go well into the future. Gasboy pumps are reliably used every day by farmers, contractors, excavators, municipalities, tree nurseries, golf courses, park districts and more.



Since 1977
PEI
 MEMBER

**increase your business
easy as 1 - 2 - 3**

Check out **SVI's Marketing Kit for distributors!**

SVI's marketing kit is available for download now and every day on our website:

www.sviinternational.com

- Go to Products > Marketing Kit

1. Download the high quality files.
2. Print.
3. Hand out flyers to your customers.

*Boost
Your Sales!*



Keep coming back.
Materials are updated regularly!

Since 1977



**BP-4210-30KP
Register Assembly
with Dial Glass**

SVI Produces Repair Parts for Forward Lifts Domestically



**Arm Restraint Assembly
BH-7235-24 for 7000B**

BH-7237-78



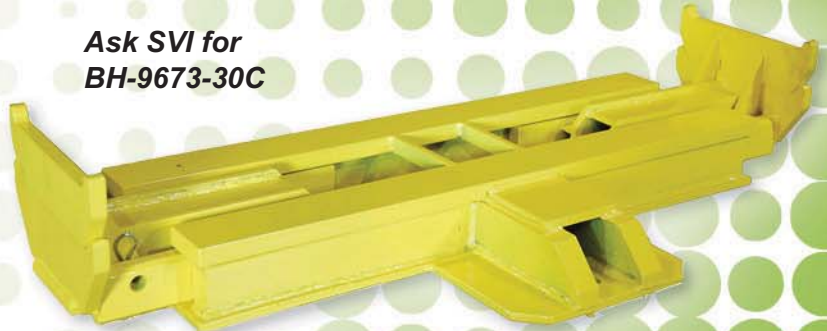
Just because a lift is made in some far off distant foreign country, it doesn't mean the parts to fix it need to be. SVI is an America-first company and we want to see products produced here at home whenever possible. In many cases, when you order repair parts from SVI, all the dollars are staying right here in the USA. This is true of most parts SVI supplies for foreign-made lifts, when we actually choose to do the parts ourselves based on volume.

While other competitors are importing parts, SVI takes great pride in the fact that we produce them domestically. This takes real effort on our part because production drawings must be created and correct material and manufacturing operations are utilized. When you need parts for a lift, it is always good to know one company is striving to keep your parts American-Made.

Super Saddle and Adapters

While they are rare, 12-5/8" front moveable Weaver lifts exist. SVI has vastly improved the design of the saddle and adapters to properly accommodate today's vehicles. This saddle and adapter package is robustly built and intended for the lofty loads a 12-5/8" cylinder gets to enjoy. If you know anyone who owns 12-5/8" moveable Weaver lifts, suggest this saddle next time you are in their shop.

**Ask SVI for
BH-9673-30C**



Cylinder to Go or Sales Lead!

An SVI distributor e-mailed this picture to us a while ago for its element of humor. This is a 10-5/8" rear cylinder out of a Globe continuous trench heavy-duty bus lift. When the seal developed a leak, the facility maintenance manager had the cylinder removed and taken to a local hydraulic shop for repair. As we all know, any SVI distributor could have fixed it right in place without unbolting it and taking it anywhere.

Call on your local transit authorities and school bus garages so this doesn't happen again. SVI has everything you need for heavy-duty lifts.



SVI is your one-stop shop.

800-321-8173

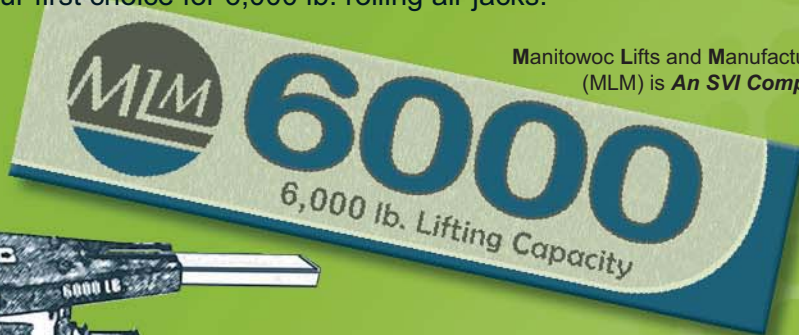
Fixture This!

Rolling jack production at SVI is about to start rolling down the tracks.

DeKalb, IL—The SVI production of American-Made rolling air jacks is about to commence. Management made the decision several months ago to invest in this Country and produce these rolling jacks here in our plant to fill a void in the marketplace. This decision was based on our America-First business model whereas we believe products we sell, where possible, should be made here domestically. This commitment has lead to a renewed pledge of support from many distributors. We hope you make us your number one choice for rolling air jacks as we move ahead with our intentions to broaden the product line with higher capacity models.



Currently, SVI engineers are **finalizing the set-up and welding fixtures** for a production run quantity of 6,000 lb. units. Once this process is completed, we will move on to the higher capacity jacks such as the 12,000 lb. unit. Please support and reward our efforts and make us your first choice for 6,000 lb. rolling air jacks.



Manitowoc Lifts and Manufacturing
(MLM) is An SVI Company

ML-06RAJ 6,000 lb. capacity
ML-12RAJ 12,000 lb. capacity



- BALTIMORE
- CHICAGO
- LOS ANGELES

800-321-8173
www.sviinternational.com

All names, numbers, symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers; however, some parts may be the actual product of these manufacturers.

Exactly OEM

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