



The Twin Post



Newsletter by SVI and
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Update for the S V I Line of
Automotive Service Equipment Repair Parts - May 2007

Genuine SVI Lift Repair Parts

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Move**

Get Fast

**Working Closely
with Distributors**

**Because We
Listened to the
Problem**

**Steel Hydraulic
Line Tubing**

**Packing Fol-
lower**

SVI arm restraint kits for Forward lifts save you money.

The selection of genuine SVI "Direct Fit" brand auto lift repair parts just keeps growing and getting better every day. Our engineers always have a significant backlog of projects. As projects are finished the selection of lift repair parts just keeps increasing so SVI distributors can enjoy more savings and greater parts availability.

Recently one SVI design engineer worked in concert with our licensed PE (professional engineer) to make (8) eight different replacement arm restraint kits



available for Forward lifts. These kits are all made right here in the United States and are constructed using the proper materials and modern day manufacturing techniques. For proper fit and finish SVI distributors can rely on "Direct Fit" brand products to keep auto lifts in safe and proper working order.

How important are arm restraints? Arm restraints happen to be one of the first things an OSHA inspector looks at during review of a lift. The arm restraints play a crucial role in keeping swing arms correctly positioned prior to engaging the vehicle lifting points. Arm restraints are not intended to bear load or to keep swing arms in place when incorrectly positioned on a non-level plane. When conducting service or planned maintenance and inspection it is always wise to make sure the operator is aware of the arm restraint's intended purpose.

The Arm Restraint Kits

Genuine SVI P/N	OE#	For model number
BH-7235-18	137K03	12000-TP, 15000-TP
BH-7235-23	158K01	DP-97, DP-10 Asymmetric
BH-7235-23X	159K01	DP-97, DP-10 Symmetric
BH-7235-24	070K02	7000-B
BH-7235-36	119K01	7000-A, DP-7A
BH-7235-37	112K02	10000-A
BH-7235-38	037K04	8000-A, 9000-A
BH-7235-58	116K01	9000-OH, 9000-B, 9000-FP

Genuine SVI "Direct Fit" brand arm restraints are available in kit form and the components are always available individually. This means if you have a customer damage one arm restraint you can get the parts you need to correct the specific problem rather than force your valued customer to purchase an entire kit.

SVI is your answer.

All names, numbers, symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers; however, some parts may be the actual product of these manufacturers.

A history of design improvements . . .

Genuine SVI thinking

Originally featured in *The Twin Post*
November 2002

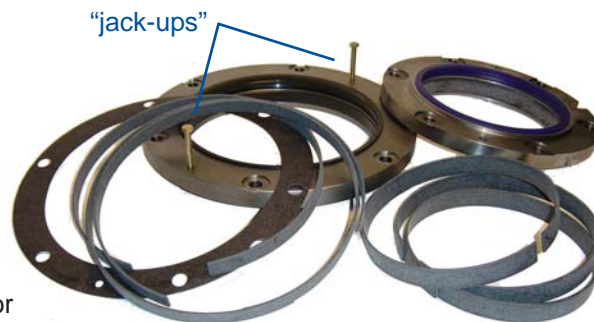
The product improvements

Exclusive “jack-up” holes provided - Yes, use two 5/16”-24 capscrews to easily lift our upper bearing kit back off the plunger for future seal replacement. Removal is no longer a struggle.

1/8” thick glass filled nylon replaceable bearing - These thick bearings provide excellent side load absorption and are self lubricating. The material will also absorb or ingest contaminants so the bearing won't act like a grinding wheel on the plunger. It is a top choice material for severe condition hydraulic applications.

10-5/8” bearing housing gasket - This gasket is supplied because the cross section of the O-ring static seal has to be so small. This means imperfection in the mating surface on the casing could lead to seepage. You have a choice, use just the gasket, use the O-ring, use both or throw one away. The gasket provides a full flange sealing option, thus reducing the possibility of static seepage. *A gasket is not needed on the 8-1/2” version because of the thick cross section O-ring that could be used.* If you have any questions about this, call.

Enhanced upper bearing kits for use on 8-1/2” and 10-5/8” in-ground Rotary lifts.



Is Rotary Lift aware of Terrorists selling lift repair parts?

Rotary Lift, a Dover Industries Company, in an April 2007 press release on its website is warning shop owners to be alert to counterfeit lift parts. Rotary is referring to “The Stop Counterfeiting in Manufactured Goods Act”, which does not apply in any way, shape or form to anything SVI does. SVI is an honorable, ethical company that conducts its business activities professionally. We hope Rotary has not referred to this Act as a scare tactic to make people fearful of purchasing SVI lift repair parts for Rotary lifts. If this was its intent, its action both would injure us and jeopardize American jobs.

SVI never misrepresents its products or the law.

Rotary apparently has reason to believe its products are being counterfeited. This Act, also known as H.R. 32, is specifically about terrorists and other devious individuals that label counterfeit products such as toys, medicines, hand bags, auto parts and evidently Rotary parts as being actually that of the manufacturer. A good example of a counterfeit product would be those so-called Rolex watches you can buy on street corners in big cities.



SVI has a pretty good handle on who is selling lift repair parts to the auto lift industry in the United States. We are not aware of terrorists or other deviates selling parts labeled with the Rotary logo on them. Are any of you?

If you read Rotary's press release further, a substantial inaccuracy causes us to believe it may actually be citing H.R. 32 to scare people from purchasing lift parts from SVI. It says counterfeit parts may be labeled “Made for Rotary Lift Model XXX”. If a part is marketed in this fashion or has this statement labeled right on it, it is not being misrepresented as a product of Rotary's actual manufacture. Why then would Rotary have such an incorrect statement on its website? In our opinion there is only one of two reasons -- either Rotary is not aware of the actual law and its content or it is misstating the law and damaging SVI's revenue and reputation. Regardless of why, in our opinion, this statement is inaccurate and should be immediately removed from the Rotary Lift website. Further, Rotary and the Automotive Lift Institute who contributed to the press release should be classy enough to promptly apologize to SVI, the auto lift industry and automotive shop owners.

Frankly, SVI team members are ashamed a company in our industry exists that would act with such misguided judgment.

Where in fact are Rotary's ethics? **We want to know!**

Innovative engineering equals more. . .

Genuine SVI Lift Safety Products

Patent pending, the SVI exclusive MPTR safety legs are growing in popularity. More and more OSHA inspectors are requiring that older in-ground lifts must employ the use of a safety leg that provides locking positions every 6" (six inches). With the twist of one bolt this once elusive or costly upgrade is now easily accomplished and very affordable.

How and why did SVI make this product work when no other lift companies have ever been able to figure this out or even wanted to? Simple, SVI has an innovative can-do spirit and top engineers on staff. SVI isn't like other lift companies that would rather obsolete safety related products. SVI is very concerned about lift safety whether the lift your customer operates was built yesterday or 50 years ago.

NEW MPTR 2-7/8" OD 18,000 lb. capacity versions are now available for some truck and bus lifts equipped with old single position safety legs. If you are in a State like New York, you can satisfy DOT inspectors and put the brakes on unnecessary and costly lift replacement.

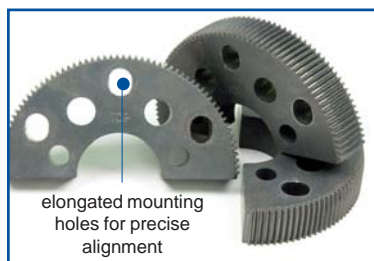
Genuine SVI lift safety products like the MPTR are key to helping you solve and assess a shop owner's risk management needs. Always inform your customers about the latest SVI design improvements or innovative solutions when conducting maintenance and periodic inspection activities. In-ground single post and truck and bus lifts are one of the most valuable and reliable tools your customers own. SVI exclusive MPTR safety legs will help your customers keep these lifts safely in service for many years to come. If you need help with any field related lift problems SVI is always willing to help with innovation.

The latest design improvements . . .

Genuine SVI problem solving

SVI leads the way in providing distributors and lift owners with the latest design improvements. Problem solving is a strong suit for SVI. Field related problems are often overlooked by others or simply dismissed due to the costs associated with tooling change. SVI takes lift safety seriously and when distributors started to let us know arm restraints weren't functioning properly due to arm sag, SVI reacted with a genuine solution.

Your demand has made keeping adjustable arm restraint gears on the shelf difficult for us. The harder we try to catch up with demand the more demand increases. Because as swing arm sag increases from lift use, the fit between gears tightens and can lead to impaired performance. SVI adjustable arm restraint gears allow for precise alignment and a properly functioning restraint system. It's SVI for genuine design improvement.



Bolt-on compliance

New patent pending multi-position safety leg / non-rotator satisfies the needs of O.S.H.A. inspectors and industry requirements.

Concerned lift owners and operators have always wanted more locking positions. O.S.H.A. inspectors keep pushing for more safety related compliance. SVI reacts yet again with a fantastic new product that satisfies everyone.

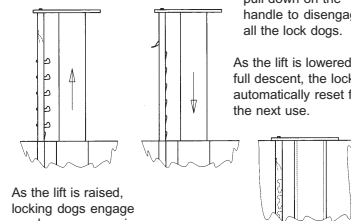
The new "MPTR" series of safety legs from SVI can be installed in minutes on virtually all single post lifts that currently use a round style safety leg / non-rotator.

MPTR's offer multiple locking positions in 6" increments throughout the lift's stroke, convenience of single point top release and automatic reset for reuse each time the lift is fully lowered.

In the past, when lift owners have been required or just simply wanted to upgrade their lifts with multiple position locking mechanisms, the solution was expensive. MPTR's take the cost and the time out of multi-lock upgrades and will quickly satisfy an O.S.H.A. inspector's requirements.

- Easy to install
- No air required
- Bolt-on compliance
- Fits single post models
- Multiple lock positions
- Single point release
- Can easily re-engage locks if you want to lower a few feet and keep working
- Only from SVI
- Cost-saving upgrade
- Increases safety
- Patent pending

How it works



As the lift is raised, locking dogs engage one by one every six inches on the way up.

When it is time to lower the lift, simply pull down on the handle to disengage all the lock dogs.

As the lift is lowered to full descent, the locks automatically reset for the next use.

SVI is your answer.



MPTR



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The selection has grown. Do you have the new book?



LRC7090G

SVI International, Inc. - Lift Repair Parts



January 2007

Height Extensions for Surface Mount & In-Ground Lifts



Your #1 Source for Height Extensions

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Benwil
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Force
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General
Gilbarco

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Hardly a day goes by when SVI is not working on new products to offer for other

segments of the automotive industry. This replacement air pressure gauge for use on many Coats tire changers was first introduced several months ago. Since its introduction many of you have taken advantage of our excellent pricing and famous delivery speed. This air pressure gauge is shipped individually packaged in a nice box and includes three new mounting screws.

Virtually every shop has at least one tire changer. SVI can now help you supply your customers with some of the popular parts for tire changers, such as mount demount heads, bead breaker cylinder repair kits, belts, and air gauges. We also stock just the clear polycarbonate lens for the air gauge pictured.

A product line always on the move . . .

Genuine SVI consistent supply

Get your parts in this truck Fast

When you need to get something moving in your direction fast, SVI is your answer.

Others may promise to ship your wear item orders within 24 hours but at SVI it is more like 6 hours. We say why wait another day, let's ship it today.

It's not too late! When it is late in the day for those of you in the Eastern or Central Time Zones, it is still early for SVI in the Pacific Time Zone. This means if you need something tomorrow, SVI can still ship it today. Our now nearly famous *Rapid Fire Response* and strategic use of our three "Ready Ship"™ warehouses allows us to be one of the fastest shipment turnaround companies in the industry.

Let your favorite SVI representative know what you need on the truck today. **Get Fast, Go SVI.**



Working closely with distributors. . .

Genuine SVI team work

SVI encourages and welcomes distributor input. This input can be beneficial to the entire industry and provide new and useful products. If you consider many of the products we have introduced over the years, there is almost always one thing in common, distributor input.

The **SuperSocket** is no exception and many of you are now using this helpful tool. This product was developed by a distributor to help reduce fatigue and allow the installer to achieve higher and more consistent torque values with less energy. It works well, we know. Extensive tests were performed in our shop to verify what results we would see. Our findings were conclusive.

The **SuperSocket** is ideal for everyone who installs auto lifts using standard wedge anchor fasteners. Since air or electric powered impact wrenches are an absolute no-no around wedge anchors, this product is the right tool for the job.

If you have an idea you would like to see made available across the country to your peers in the auto lift industry, let us know and we will see what we can do.



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SVI P/N
BH-7085-01 1/2" Drive
BH-7085-02 3/4" Drive
Note: ratchet not included



Intro Price
\$44.95

Benefits:

- Keeps you off your knees.
- Reduces fatigue.
- Allows you to achieve higher and more consistent torque values with less energy.
- Lets you work with your legs rather than your back.
- Easier on your joints.

Features:

- 1/2" or 3/4" Drive available.
- 1-1/8" Hex (for 3/4" anchor).
- 40" Long.
- Powder Coat Finish.
- Can be used as a lift roller or pry bar.

The **Lift King brand SuperSocket** is ideal for everyone who installs auto lifts using standard wedge anchor fasteners. Since air or electric powered impact wrenches are an absolute no-no around wedge anchors, this product is the right tool for the job. Who wants to crawl around on their knees to hand tighten 10 or more anchors per lift installation?

With the **SuperSocket** this is over! Now you can properly tighten anchors while reducing stress on your knees, back, joints and shoulders.

This tool is also ideal for use as a pry bar or roller for moving lifts around. Every installer or installer team should carry at least one on the truck. Do the job right and reduce the energy you expend. Don't delay, order your **SuperSocket** today.



<http://www.sviinternational.com>

SVI International, Inc.
LIFT REPAIR PARTS

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DTO28 lifts saved!



STOP Rotary DTO28 equalizer box cave-ins from causing premature and costly lift replacement. SVI's Drop-In Rack and Pinion Equalizer Upgrade Kit is the solution DTO28 lift owners have been seeking.



The new kit includes: racks bars, housings, pinions, guide tubes, locking system and all the hardware.



This kit provides DTO28 lift owners with a real service solution. Many DTO28 lifts have one problem in common, the equalizer box corrodes and begins caving-in. This condition causes the crossbeam portion of the existing equalizer mechanism to hang up and impair or completely stop the lifts function. While, there is nothing else wrong with the lift, lift owners in the past were faced with two costly options, replace the lift or excavate and install a new equalizer - **this is over!**

The SVI Rack and Pinion Upgrade Kit increases the usable service life of DTO28 lifts. Many DTO28 lifts are in service facilities deemed national accounts by the lift manufacturer. Why sacrifice service facility dollars through unnecessary lift replacement? DTO lift owners would rather save their DTO keeping its versatility and avoiding the expense of a new lift. SVI is your answer!

Installation of the SVI Drop-In Rack and Pinion Equalization system is simple. For all the specific details contact SVI for more details.

DTO28 lifts were produced by Rotary lift and can be readily found in the following locations: Muffler Shops, Tire Dealerships and Car Dealerships.



This DTO28 was raised nightly for floor cleaning. One day it just simply would not go back down.



Sealed guide tube system shown lowered in place.

Because we listened to the problem . . .

Genuine SVI lift repair solution

SVI was the first to invent and supply a repair kit for Rotary side-by-side lifts that has saved owners of this model thousands and thousands of dollars in unnecessary lift replacement. You can imagine how flattered we were when our design was imitated several years later at a much higher price by the manufacturer of this lift model. Ironical, SVI as the original manufacturer of this genuine lift repair kit was imitated.

After so many years of supplying the SVI upgrade kit for DTO models it is difficult for us to know exactly how many lifts have had their usable service life extended. We take great pride in this kit, its affordability and all the happy customers it has made and will continue to make for you. The next time you run across a lift service issue that has no current solution, contact SVI and we will listen to the problem and work to find a genuine solution.

DTO28 lifts were once produced by Rotary Lift and can be readily found in muffler shops, tire dealerships, independent garages and car dealerships. When performing routine maintenance and planned inspections always remove the center cover and inspect the condition of the equalizer housing. You will find much potential for this kit.



Save the DTO's



Lift Repair: SVI is your answer!

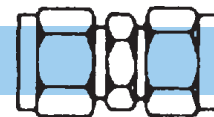
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Steel Hydraulic Line Tubing and Tube Fittings



You can find the need for steel hydraulic line tubing in quick lubes, car dealerships and just about everywhere else vehicle service is performed. To help make it easy for you to bid on and win these jobs, SVI stocks a full range of tubing and tube fittings.

All of these products are neatly laid out in our easy to use Delivery System Products catalog booklet that makes selection easy. The next time you are asked to install a fluid delivery system or add on to existing tubing SVI can help. We also carry a full line of strut support system supplies.

Tubing is supplied in easy to manage 20 foot lengths and by selecting our protective packaging option you can ensure your shipment gets to the job site straight and undamaged.

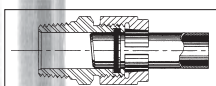
For your tube fitting needs SVI supplies both the LENZ style O-ring fitting and the standard compression style fittings.

If you do not have SVI's Delivery System Products catalog, contact SVI for your copy today.



Steel Hydraulic - Line Tubing

LENZ "O-Ring Seal" - Steel Tube Fittings

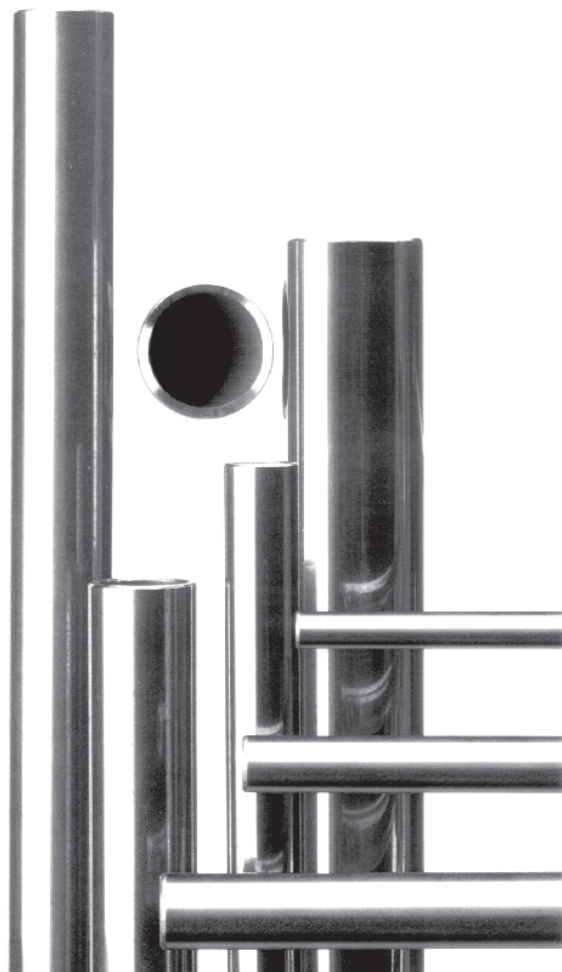
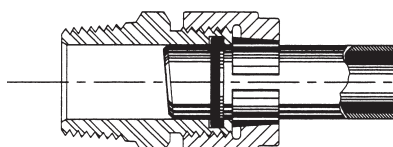


Strut Support System Supplies



Steel Tube Fittings

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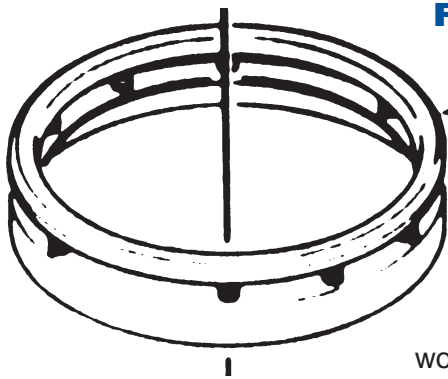


SVI International, Inc.
P.O. Box 1750
Aurora, IL 60507



The Twin Post

SVI Supports Distributors



**Found in SVI Power
Post and Weaver lifts**

Packing Follower/Expander

Want to experience more successful
repacks of in-ground Weaver lifts?

Each time you reseal a Weaver lift
always check to see that the packing
follower/expander is in good shape and
working properly. The follower is the key
component used to pre-energize the Vee rings.

Pre-energized Vee rings mean the seals are ready to work at the moment any pressure is applied. Without a properly functioning follower the Vee rings will allow for a small amount of seepage until the pressure builds up and finally energizes the seals.

SVI stocks all three sizes of packing followers found in SVI Power Post and Weaver lifts. Contact your favorite SVI representative if you have any questions or need to get at least one each of the popular sizes for your truck.

SVI is 30 years old this year. Thank you for your support and loyalty over the years. We are dedicated to you and will continue working hard for you in the future.



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