



## Replacement Cylinder Sections & Kits Fore & Aft Lifts

### Replacement Plungers for Rotary In-Ground Lifts

#### Sizes Available:

8-1/2"

10-5/8"

12-5/8"

When ordering, it may be necessary to verify overall length. Call your favorite SVI Sales Professional for pricing and delivery details.



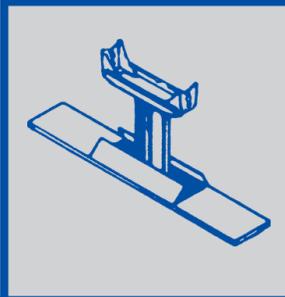
### Replacement REAR Sections

**Sizes:** 7-1/2" Capacity Ranges 5,500 to 8,000 lbs.

10-5/8" Capacity Ranges 12,000 to 18,000 lbs.

12-5/8" Capacity Ranges 15,000 to 25,000 lbs.

Ideal for use when replacing any existing make Rear Section such as Globe, Gilbarco, Rotary, Weaver and Western.



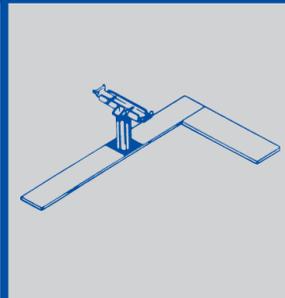
### Replacement FRONT Kits

**Sizes:** 7-1/2" Capacity Ranges 5,500 to 8,000 lbs.

10-5/8" Capacity Ranges 12,000 to 18,000 lbs.

12-5/8" Capacity Ranges 15,000 to 25,000 lbs.

Ideal for use when replacing any existing make Rear Section such as Globe, Gilbarco, Rotary, Weaver and Western.



### Replacement DUAL REAR Sections

**Size:** 10-5/8" Capacity Ranges (Dual) 24,000 to 36,000 lbs.

Ideal for use when replacing any existing make Rear Section such as Globe, Gilbarco, Rotary, Weaver and Western.

Great for Capacity Upgrades of existing lifts. Very popular with Transit Authorities and Municipalities all over the US and Canada.

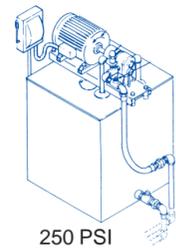


Available through SVI Distributors only, many of these Assemblies and Kits have found their way to some pretty impressive addresses. Most of which include some of the largest Transit Authority and Bus and Truck repair facilities in North America.

**Deliveries are Fast:** On average an SVI Replacement Cylinder Section or Kit ships within 2-3 days from receipt of your order. When you need quality and fast service - **SVI is your Answer!**

**Options Available:** Protective Fiberglass Coating, Air Operated Multi-Position Safety Leg Systems, Power Ratchet Kit for 10-5/8" Moveable Cylinders and Capacity Upgrades by Converting from an Air/Hydraulic System to an Electric/Hydraulic System.

### Increase Capacity with Electric/Hydraulic Power Units



To up the capacity of existing Heavy Duty Lifts using an Air/Hydraulic power system change the power plant. Install an SVI Electric/Hydraulic Power Unit today.

One 10-5/8" fore and aft cylinder powered by an Air/Hydraulic system has a capacity of 12,000 lbs.

When you power the same cylinder with an Electric/Hydraulic system capacity increases to 18,000 lbs. per cylinder. This enhances lifting capacity by 1/3. This means the typical fore and aft lift capacity goes from 24,000 lbs. to a remarkable 36,000 lbs.

When increasing capacity, some modifications to the lift are required. In addition to simply adding a Power Unit, you will need to run new piping from the power unit to the control box, change the oil control valve and the control box cover plate and remove the existing tank and air control valve.

When your customers need more capacity from their existing lifts contact SVI for details.

**SVI is your Answer!**



## SVI SUPPORTS DISTRIBUTORS

SVI supplies its product line only to Lift Repair Professionals and **DOES NOT** sell to lift owners, end-users of lift repair products.

Unfortunately, there are other companies in this Industry that sell directly to lift owners, cutting out the Distributor. SVI believes this undermines Distributors, the back bone of our industry.

**This is wrong!**

**For Distributor Support - SVI is your Answer!**



**SVI International, Inc.**  
**LIFT REPAIR PARTS**

**ATLANTA - BALTIMORE - CHICAGO - LOS ANGELES**

Main Office: 800 Hicks Drive • Elburn, Illinois 60119 • 800-321-8173 • Fax 800-899-1784

BULK RATE  
US Postage  
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Carol Stream, IL

Address Service Requested  
Elburn, IL 60119  
P.O. Box 70  
SVI International, Inc.



**The Twin Post**  
10th Year of:  
Monthly Update for the S V I Line of  
Automotive Service Equipment Repair Parts - March 1999



## More Services, More Values

### 4 "Ready Ship" Warehouses

- Atlanta
- Baltimore
- Chicago
- Los Angeles

### Getting Ready for Y2K

You may have heard in the news and elsewhere about how the start of the next century may affect computers worldwide. The Year 2000 problem with computers has to do with how dates are calculated, stored and interpreted in computers. As we approach the millennium, computers will need specific instructions in order to distinguish between the year 1900 and the year 2000.

SVI started planning for the Year 2000 as far back in 1996. We upgraded our computer system with new PC's and a Novell Network and began identifying and correcting potential Year 2000 problems.

We have been closely working with our Computer Support Provider to correct and test verify that the most critical systems and applications will process properly.

It is SVI's goal to ensure that your account will continue to be handled as smoothly after the start of the next century as it is today.

SVI uses a product known as TOM Software and Northwest Source Group is the author. For more information on our software and the Year 2000 you can visit NSG's Website at:

<http://www.nsg.com>

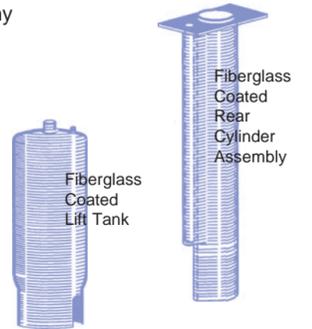
### FIBERGLASS COATING = COMPLETE COVERAGE

Provide your customers with the most reliable and long lasting lift equipment solutions in the Industry. SVI Fiberglass Coating Options for all In-Ground Lift Components will help meet your needs. This means you can easily rest assured the installation of In-Ground Lift Components will hold up for many years to come.

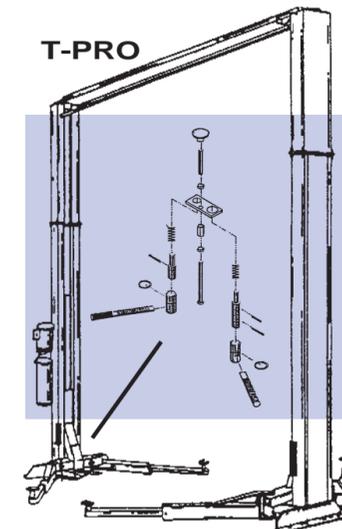
**We Will Protect Your Components** - If you are finding it difficult to get the coverage you need, send us your uncoated cylinder assemblies. We will quickly have your component protected with Fiberglass Coating and returned for immediate installation. Call your favorite SVI Sales Professional for full details.

In-Ground Lifts are a proven, reliable design that have been successfully in use for over 68 years. In fact, SVI has supplied repair parts for lifts that are 40 and 50 years old. They keep going strong. With few moving parts and unlimited application, In-Ground Lifts are still the best solution. **Some Trivia:** Did you know Weaver's first serial numbered lifts appeared back in January 1931?

Contact SVI for all your In-Ground Lift Fiberglass Coating Requirements.



### T-PRO



### Arm Restraint Kit for Benwil T-PRO Streamlines Repair

SVI's **Drew Simpson** came up with the idea and took the initiative, making this easy to order kit a reality.

In the past, if you needed to overhaul the arm restraints on one column you had to order all parts individually. No more, one easy order kit does one column - two Arm Restraints. If overhauling all four Restraints order two kits. Of course if you need just a specific piece or two the parts are still "Available Individually" in the SVI tradition.

Order Arm Restraint kits for Benwil T-PRO lifts for your service truck today.

Ask for Part Number **BH-7200-10D**

To Order: 800-321-8173 or 630-365-9250 Fax: 800-899-1784 or 630-365-2809

All names, numbers symbols and descriptions are used for reference purposes only. It is not implied that any part listed is the product of these manufacturers, however; some parts may be the actual product of these manufacturers.



## Power Unit Pointer

Identifying the make and model number of a Power Unit can be difficult. SVI supplies repair parts for the most popular Power Units used (past and present) on lifts and wants to help simplify identification.

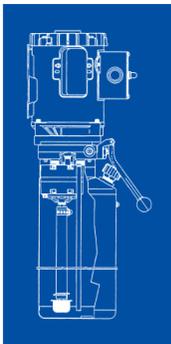
The first thing to watch out for is the name of the motor mfg. The motor name is not helpful when identifying the make of the actual Power Unit. If you have any of the following names; **Baldor, Doerr, Emerson, Leeson**, etc. this is the name of the motor mfg. and not the actual Power Unit producer.

The names to look for when identifying Power Units are:

**Applied Hydraulics, Fenner Fluid Power, J.S. Barnes, M T E, Monarch or Webster.**

These are the companies that actually produce Power Units. Once you know the make, the rest is usually easy. Together, we will identify the parts needed to get your customer back in business.

Another way to Identify a Power Unit - Look closely at the lowering valve handle. Write down a basic description and call us. The lowering handle is the single most distinguishing feature.



## TRUE Top Pipe Tanks

Lift Repair Professionals insist on proper design and style in their Lift Repair Products. This is exactly the reason SVI supplies only the right products for the job.

In a TRUE Top Pipe Tank all piping is contained within the body of the tank. Plus, all inlet/outlet connections are made directly at the top. The reason for this provides easy access and eliminates any external piping that is usually first to corrode.

The image to the left with the X depicts a false style top pipe tank. This tank has all the troublesome characteristics that the TRUE Top Pipe Tank was designed to eliminate.

Why ask for trouble? A false top pipe tank costs virtually the same amount as a TRUE Top Pipe Tank but comes with exposed external piping. Insist on the right products for the job and your customer.

Elbow connection, a major corrosion point.

External pipe welded to side and bottom fitting increases chance of corrosion and cannot be removed.

SVI Top Pipe Tanks can be purchased with Protective Fiberglass Coating (No Tar). Or, when safety is a concern we offer a Tank Kit, with or without Fiberglass Coating, which includes the Low Oil Float Lock and a Safety Fill Plug Bleeder with Gauge. **For Lift Tanks - SVI is your Answer!**

## Before You Purchase from Anyone Else, Please Consider the Following:

### We Value Your Business!

We all work very hard each day to Earn your Business. We hope our efforts show and that you think of SVI first when ordering Lift Repair Parts.

### Before You Purchase from Anyone Else:

Whether it is Pricing or a Problem - please call your SVI Representative before switching (WE WILL MAKE IT RIGHT).

### Pricing. Our Standing Offer!

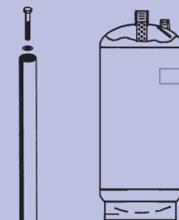
WE WILL MEET any COMPETITIVE PRICE or ADVERTISED SPECIAL. This means you are guaranteed of getting the quality you expect while optimizing your profits and stretching your purchasing dollars.

### Important To You!

We know there are other suppliers and that price is one of your concerns. We also know true Lift Repair Professionals demand quality. Since you can get the same low prices for top quality products from SVI as others charge for substandard products, why purchase elsewhere?

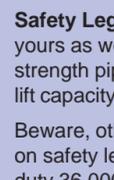
### Quality, Knowledge and Experience:

The company behind the product is undoubtedly also one of your major concerns. SVI backs you (Lift Repair Professionals) with not only quality but a full staff of knowledgeable people, an ever growing product line and the stability you expect from a supplier. We are striving to be your complete source, not one from which you pick and choose.



**Lift Tanks** - SVI works with the industry's top producer of A.S.M.E. Coded Pressure Vessels to ensure you receive only the best. We know providing Lift Repair Professionals with quality product most suited for the job is the true requirement.

Our Fiberglass Coating Option adds additional value and gives SVI Distributors a sound protective coating option. Only Fiberglass Coating Will Hold Up Year After Year.



**Safety Legs** - Safety and Liability are our ultimate concerns and yours as well. Great precautions are taken to see the correct strength pipe or tube and lock material is always used to match the lift capacity requirements.

Beware, other companies use the same light duty material required on safety legs for 8000 lb. single post lifts as they use on a heavy duty 36,000 lb. capacity lifts. SVI produces only safety legs to meet the intended application. What others may be doing to cut costs is worrisome.

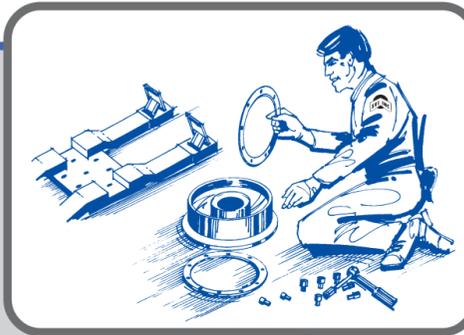
## Lift Packing Kits

- were one of our first product lines introduced over 20 years ago. Packing Kits remain today, one of the most important and scrutinized portions of our entire product line.

Your Lift Packing Kit business is important to us and we understand your concern for quality. Since reputations depend on every repair and new installation, attention to detail is top priority. Every SVI "Direct Fit" Packing Kit is 100% inspected prior to final assembly. This is done to provide you and your customers with the quality assurance you expect. Do not settle for anything less.

**Our Standing Offer** - WE WILL MEET any competitive price or advertised special. This means you are guaranteed to get the quality you expect and at the best price available.

*Ordering is a breeze with SVI,  
One Stop Shopping for all your Lift Repair Parts needs.*



## Steel Hydraulic Line Tubing

If you construct or add to Quick Lubes or Automotive Service Facilities SVI can help with your Tubing and Tube Fitting needs.

Popular size tubing is stocked by the thousands of feet and ready for immediate shipment. Sold in easy to handle 20 foot lengths, popular sizes include:

- 5/8" diameter X .035" wall**
- 5/8" diameter X .049" wall**
- 5/8" diameter X .083" wall**
- 3/4" diameter X .750" wall**
- 7/8" diameter X .109" wall**
- 1" diameter X .120" wall**

Featuring from stock, J-525 or top quality (HydraBrite) steel hydraulic line tubing. More sizes to meet special needs are stocked in addition to those listed above.

To connect the tubing LENZ Brand O-Ring Style Tube Fittings are the way to go and in stock for immediate shipment. Call SVI today for your immediate Tube and Tube Fitting Requirements!

**Mix and Match quantities for ultimate lower price levels.**



## Rack Bars, Pinions & Equalizer Assemblies

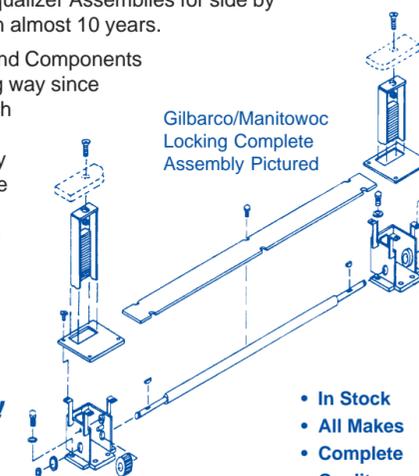
Did you know it was June 1989 when SVI first introduced Rack Bars, Pinion Gears and Complete Equalizer Assemblies for side by side lifts? That's right, it's been almost 10 years.

The SVI Equalizer Assembly and Components Parts Program has come along way since introduction. For instance, each Equalizer Assembly is now furnished with all the necessary

mounting hardware. Due to your requests "**LC**" kits were later added. These "**Locking Complete**" Equalizer Kits come with the safety locking components and everything else you need to do the job right in one trip.

SVI has Equalizer Assemblies available for just about every side by side lift ever produced. For parts & kits for:

**Benwil, Cochin, Curtis, Ford Smith, Gilbarco, Globe, Manitowoc, Rotary, Weaver & Western - SVI is your Answer!**



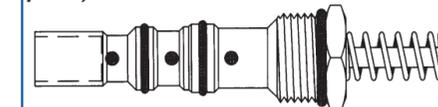
Gilbarco/Manitowoc Locking Complete Assembly Pictured

- In Stock
- All Makes
- Complete
- Quality
- Low Cost

## Order Now!

**New Lower Price and Continued Availability on V-12 Lowering Valve.**

*(While these will always be available, we are not sure how long we can hold this low price.)*



The V-12 or SVI P/N BH-7004-06 is used on older, but still very much in use, lifts with a P500 Series Fenner Fluid Power Unit.

Through quick action by our Purchasing Department and a commitment to a greater inventory level, SVI has negotiated a new lower price for the time being.

**Now Only: \$97.50 each**

### We also Stock

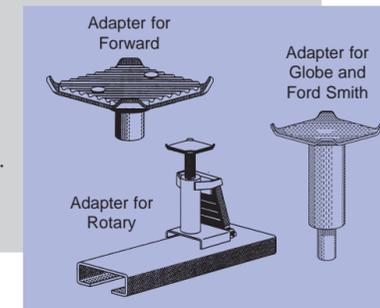
an O-Ring Kit for the V-12 Lowering Valve. Order BH-7004-06OK. This O-Ring Kit contains all the externally visible O-Rings. Call to place your orders today.

## Adapters and Height Extensions

SVI carries over 500 different Adapters & Height Extensions, one for virtually every application.

If your customer base includes Dodge Dealerships, a special adapter package (set of 4) is available for Dodge Ram Trucks. Ask for SVI P/N BH-7227-51

**Sales Tip:** Have your lift & equipment salespeople carry a sample height extension when making their sales calls. This will help increase order frequency and your sales.



## Need Copies of *The Twin Post* Mailed Directly to your Service Technicians?

Send us their names and extra personal copies will automatically be sent each time. This will ensure everyone in your Service Department knows the latest from SVI.